

Weekly Market Watch

Weekly Market Watch | Georgia August 31, 2020

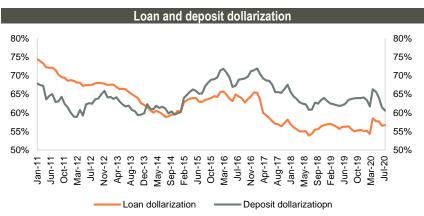
Economy

NPLs at 2.3% in July 2020

In July 2020, the banking sector loan portfolio increased by 13.4% y/y after growing 13.9% y/y in previous month, excluding the exchange rate effect. In unadjusted terms, loan portfolio was up 17.5% y/y and 2.1% m/m to GEL 34.5bn (US\$ 11.2bn). Deposits were up 18.7% y/y excluding the exchange rate effect. In unadjusted terms, deposits were up 22.3% y/y and 6.2% m/m to GEL 30.5bn (US\$ 9.9bn). Loan dollarization stood at 56.7% (+0.31ppts y/y and +0.19ppts m/m) and deposit dollarization was 60.6% (-2.85ppts y/y and -0.83ppts m/m). NPLs stood at 2.3% in July 2020 (-0.64ppts y/y and -0.11ppts m/m).

NBG sold US\$ 40mn

On 27 August 2020, the NBG intervened on the FX market and sold US\$ 40mn to limit GEL volatility. This was 11th FX intervention YTD for a total sale of US\$ 329.7mn through FX auctions.



Source: NBG

| Key macro indicators | | | | | | | | | |
|------------------------------|--------|--------|--------|--|--|--|--|--|--|
| | 2017 | 2018 | 2019 | | | | | | |
| GDP (% change) | 4.8% | 4.8% | 5.1% | | | | | | |
| GDP per capita (ppp) | 11,485 | 12,417 | 13,559 | | | | | | |
| GDP per capita (US\$) | 4,359 | 4,722 | 4,763 | | | | | | |
| Population (mn) | 3.7 | 3.7 | 3.7 | | | | | | |
| Inflation (eop) | 6.7% | 1.5% | 7.0% | | | | | | |
| Gross reserves (US\$ bn) | 3.0 | 3.3 | 3.5 | | | | | | |
| CAD (% of GDP) | 8.1% | 6.8% | 5.1% | | | | | | |
| Fiscal deficit (% of GDP) | 2.7% | 2.3% | 2.0% | | | | | | |
| Total public debt (% of GDP) | 39.4% | 38.9% | 39.8% | | | | | | |

Source: Official data, Galt & Taggart

Real GDP growth, % 7% 6% 5% 4% 3% 2% 1%

0%

Source: Geostat

7%

6%

4%

3%

2%

1%

0%

International ranking, 2019-20

1016 2016 3016 1017 1017 1018 3019 1020 1020

Ease of Doing Business # 7 (Top 10)
Economic Freedom Index # 12 (mostly free)
Global Competitiveness Index # 74

Source: World Bank, Heritage Foundaition and World Economic Forum

Georgia sovereign credit ratings STANDARD **Fitch** Katings Moody's &POOR'S INVESTORS SERVICE BB Ba2 BB Stable Stable Negative Affirmed Affirmed Affirmed Mar-2020 Aug-2020 Aug-2020

Source: Rating agencies

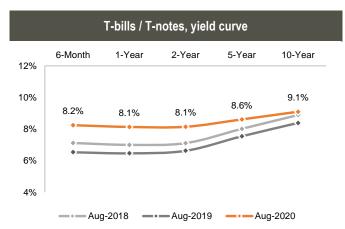


Money market

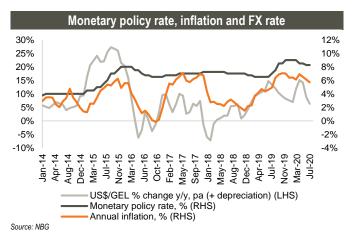
Ministry of Finance Benchmark Bonds: 5-year GEL 80.0mn (US\$ 26.0mn) Benchmark Bonds were sold at the auction held at NBG on August 25, 2020. Total demand was 1.7x higher and the weighted average yield was fixed at 8.321%, down 0.24ppts from previous auction held in July, 2020. The nearest treasury security auction is scheduled for September 1, 2020, where GEL 20.0mn nominal value 6-month T-Bills and GEL 70.0mn nominal value 2-year Benchmark bonds will be sold.

| | I-DIIIS / I-N | otes in 2020 | U |
|----------|------------------------------|------------------------------|-----------------------------------|
| Maturity | YTD placements, GEL mn | Remaining placements, GEL mn | Outstanding amount, GEL mn* |
| 6-month | 270 | 80 | 180 |
| 1-year | 460 | 200 | 670 |
| 2-year | 560 | 280 | 1,180 |
| 5-year | 640 | 320 | 1,848 |
| 10-year | 110 | 40 | 1,197 |
| Total | 2,060 | 920 | 5,075 |

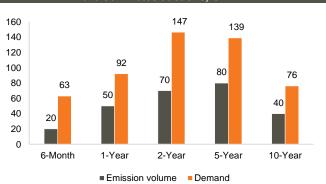
Source: MoF Note: * As of 31 July 2020



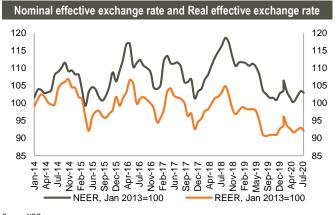




Emission volume vs. demand on latest T-bil0ls / T-notes auctions, GEL mn



Source: NBG



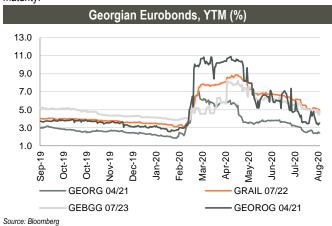
Source: NBG
Note: Index growth means appreciation of exchange rate, decline means depreciation of exchange rate

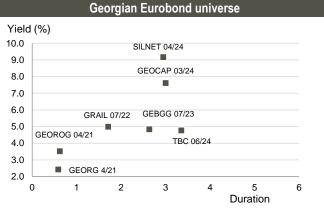


Fixed income

GOGC Eurobonds (GEOROG) were trading at 102.06 (+0.45% w/w), yielding 3.52%. Georgian Railway Eurobonds (GRAIL) traded at a premium at 104.85 (+0.34% w/w), yielding 4.98%.

Georgian Sovereign Eurobonds (GEORG) closed at 102.70 (-0.08% w/w) at 2.42% yield to maturity.





Source: Bloomberg

| | | | Geor | gian bonds perf | ormance | | | | | | |
|-----------------------|--------------------------------|------------|---------|-----------------|--|-----------|--------------|---------------|--|--|--|
| | Georgian Eurobonds performance | | | | | | | | | | |
| Issuer | Currency | Amount, mn | Coupon | Maturity date | Ratings (Fitch/S&P/Moody/ Scope) | Mid price | Mid yield, % | Z-spread, bps | | | |
| Georgia | US\$ | 500 | 6.875% | Apr-21 | BB/BB/Ba2 | 102.70 | 2.42 | 200.71 | | | |
| GRAIL 07/22 | US\$ | 500 | 7.750% | Jul-22 | BB-/B+/- | 104.85 | 4.98 | 472.68 | | | |
| GEOROG 04/21 | US\$ | 250 | 6.750% | Apr-21 | BB/BB-/- | 102.06 | 3.52 | 328.39 | | | |
| GEBGG 07/23 | US\$ | 350 | 6.000% | Jul-23 | BB-/-/Ba2 | 103.12 | 4.83 | 425.19 | | | |
| GEBGG 11 1/8 PERP | US\$ | 100 | 11.125% | n/a | B-/-/- | 100.65 | 9.62 | 1,061.31 | | | |
| GEOCAP 03/24 | US\$ | 300 | 6.125% | Mar-24 | -/B/B2 | 95.49 | 7.61 | 736.74 | | | |
| SILKNET 04/24 | US\$ | 200 | 11.000% | Apr-24 | B+/-/B1 | 105.48 | 9.17 | 891.04 | | | |
| TBC 06/24 | US\$ | 300 | 5.750% | Jun-24 | BB-/-/Ba2 | 103.38 | 4.77 | 452.53 | | | |
| TBC PERP | US\$ | 125 | 10.775% | n/a | B-/-/- | 98.28 | 10.05 | 1,105.99 | | | |
| GGU 07/25 | US\$ | 250 | 7.750% | Jul-25 | -/B/-/- | 101.11 | 7.47 | 715.20 | | | |
| | | | Georgia | n local bonds p | performance | | | | | | |
| GWP 12/21 | GEL | 30 | 12.50% | Dec-21 | BB-/-/- | n/a | n/a | n/a | | | |
| M2CA 12/21 | US\$ | 30 | 7.50% | Dec-21 | -/-/- | 99.36 | 8.00 | n/a | | | |
| M2RE 10/22 | US\$ | 35 | 7.50% | Oct-22 | -/-/- | 97.14 | 9.00 | n/a | | | |
| GLC 08/20 | US\$ | 10 | 7.00% | Aug-20 | -/-/- | n/a | n/a | n/a | | | |
| GLC 06/21 | US\$ | 5 | 6.50% | Jun-21 | -/-/- | 98.80 | 8.25 | n/a | | | |
| GLC 08/21 | US\$ | 10 | 7.50% | Aug-21 | -/-/- | 100.46 | 7.00 | n/a | | | |
| CRYSTAL 02/21 | GEL | 15 | 13.00% | Feb-21 | B/-/-/- | 100.00 | 12.00 | n/a | | | |
| Nikora Trade 08/21 | GEL | 25 | 9.00% | Aug-21 | -/-/-/B+ | n/a | n/a | n/a | | | |
| SILKNET 04/24 | GEL | 34 | 12.50% | Apr-24 | B+/-/B1/- | n/a | n/a | n/a | | | |
| Geo. Beer Company | GEL | 25 | 13.00% | Dec-23 | -/-/-/BB- | n/a | n/a | n/a | | | |
| Lisi Lake Development | US\$ | 12 | 8.00% | Dec-21 | -/-/-/B+ | n/a | n/a | n/a | | | |
| Tegeta 04/22 | GEL | 30 | 10.75% | Apr-22 | -/-/-/BB- | n/a | n/a | n/a | | | |
| Swiss Capital 09/21 | GEL | 10 | 13.25% | Sep-21 | B-/-/- | 100.00 | 14.25 | n/a | | | |
| EVEX 11/24 | GEL | 50 | 12.10% | Nov-24 | -/-/-/BB | n/a | n/a | n/a | | | |



Fixed income, continued

| | Eastern European sovereign 10-year bonds performance | | | | | | | | | | |
|------------|--|------------|--------|---------------|------------------------------|-----------|--------------|---------------|--|--|--|
| Issuer | Currency | Amount, mn | Coupon | Maturity date | Ratings (Fitch/S&P/Moody) | Mid price | Mid yield, % | Z-spread, bps | | | |
| Georgia | US\$ | 500 | 6.875% | Apr-21 | BB/BB/Ba2 | 102.70 | 2.42 | 200.71 | | | |
| Armenia | US\$ | 500 | 6.000% | Sep-20 | BB-/-/Ba3 | 99.86 | 7.52 | 723.31 | | | |
| Azerbaijan | US\$ | 174 | 2.820% | Sep-21 | BB+/-/Ba2 | 101.16 | 1.65 | 142.26 | | | |
| Belarus | US\$ | 800 | 6.875% | Feb-23 | B/B/B3 | 98.80 | 7.41 | 719.04 | | | |
| Kazakhstan | US\$ | 1,500 | 3.875% | Oct-24 | BBB/BBB-/Baa3 | 110.35 | 1.29 | 100.23 | | | |
| Turkey | US\$ | 2,000 | 5.625% | Mar-21 | BB-/-/B1 | 101.21 | 3.50 | 327.97 | | | |
| Ukraine | US\$ | 1,409 | 7.750% | Sep-21 | B/B/Caa1 | 103.94 | 3.70 | 343.17 | | | |

Source: Bloomberg

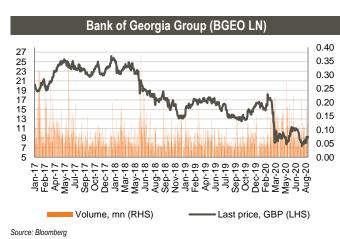


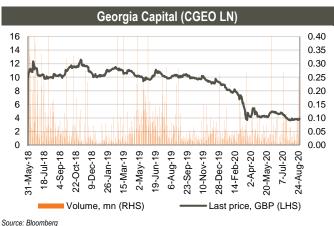
Equities

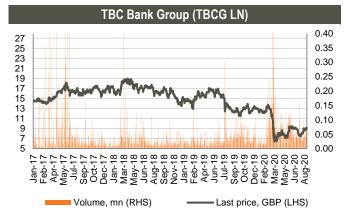
Bank of Georgia Group (BGEO LN) shares closed at GBP 9.20/share (-0.65% w/w and +16.75% m/m). More than 428k shares traded in the range of GBP 8.86 - 9.38/share. Average daily traded volume was 88k in the last 4 weeks. FTSE 250 Index, of which BGEO is a constituent, gained 1.20% w/w and gained 2.95% m/m. The volume of BGEO shares traded was at 0.87% of its capitalization.

Georgia Capital (CGEO LN) shares closed at GBP 3.90/share (+1.56% w/w and +3.72% m/m). More than 593k shares traded in the range of GBP 3.71 - 3.92/share. Average daily traded volume was 54k in the last 4 weeks. The volume of CGEO shares traded was at 1.61% of its capitalization.

TBC Bank Group (TBCG LN) closed the week at GBP 9.08/share (+2.37% w/w and +19.95% m/m). More than 293k shares changed hands in the range of GBP 8.70 - 9.24/share. Average daily traded volume was 49k in the last 4 weeks. The volume of TBCG shares traded was at 0.53% of its capitalization.







Source: Bloomberg



Equities, continued

| | | | | Easte | rn Europe | an banks | ; | | | | |
|--------------------|--------|----------|-------------|----------|-----------|----------|---------|-------|--------|-------|-------|
| | | | | | | | | Р | /E | Р | /B |
| | Ticker | Currency | Share price | Mcap, mn | 6M chg | y/y chg | YTD chg | 2019 | 2020F | 2019 | 2020F |
| Bank of Georgia | BGEO | GBP | 9.20 | 452 | -45.6% | -31.9% | -43.4% | 3.80x | 7.17x | 0.83x | 0.75x |
| TBC | TBC | GBP | 9.08 | 500 | -29.8% | -28.1% | -30.2% | 3.79x | 5.54x | 0.73x | 0.71x |
| Halyk Bank | HSBK | US\$ | 11.70 | 3,438 | -16.4% | -12.7% | -12.4% | 4.10x | 4.65x | 0.98x | 0.93x |
| VTB Bank | VTBR | US\$ | 0.91 | 5,923 | -28.1% | -20.7% | -37.5% | 2.26x | 4.44x | 0.34x | 0.33x |
| Akbank | AKBNK | TRY | 5.01 | 26,052 | -25.9% | -27.5% | -38.2% | 3.91x | 4.57x | 0.41x | 0.43x |
| Garanti | GARAN | TRY | 6.92 | 29,064 | -27.2% | -21.5% | -37.9% | 3.65x | 4.27x | 0.43x | 0.47x |
| Isbank | ISCTR | TRY | 5.04 | 22,680 | -11.7% | -8.4% | -21.4% | 3.15x | 3.63x | 0.33x | 0.34x |
| PKO | PKO | PLN | 22.05 | 27,563 | -29.5% | -40.3% | -36.0% | 6.69x | 10.93x | 0.68x | 0.62x |
| PEKAO | PEO | PLN | 53.88 | 14,142 | -38.8% | -43.6% | -46.4% | 6.60x | 13.62x | 0.62x | 0.57x |
| Millennium | MIL | PLN | 3.04 | 3,685 | -37.0% | -52.4% | -48.1% | 5.11x | 8.38x | 0.42x | 0.40x |
| Mbank | MBK | PLN | 185.20 | 7,841 | -37.9% | -40.5% | -52.4% | 6.48x | 15.68x | 0.49x | 0.46x |
| BRD | BRD | RON | 11.60 | 8,084 | -19.7% | -13.8% | -26.8% | 5.48x | 10.33x | 1.06x | 0.92x |
| Banca Transilvania | TLV | RON | 2.23 | 11,605 | -4.9% | -5.5% | -14.3% | 6.57x | 13.36x | 1.36x | 1.52x |
| OTP | OTPD | USD | 22.80 | 12,768 | 0.0% | 7.5% | 7.5% | 9.60x | 13.77x | 0.82x | 0.72x |
| Komercni | KOMB | CZK | 544.00 | 103,387 | -23.1% | -33.5% | -34.4% | 7.06x | 13.58x | 1.01x | 0.91x |
| Mean | | | | | | | | 5.22x | 8.93x | 0.70x | 0.67x |
| Median | | | | | | | | 5.11x | 8.38x | 0.68x | 0.62x |

Source: Bloomberg, S&P Capital IQ

| Investment management companies | | | | | | | | | | | |
|---------------------------------|--------|----------|-------------|----------|--------|---------|---------|--------|--------|-------|-------|
| | | | | | | | | Р | /E | P | /B |
| | Ticker | Currency | Share price | Mcap, mn | 6M chg | y/y chg | YTD chg | 2019 | 2020F | 2019 | 2020F |
| Georgia Capital | CGEO | GBP | 3.90 | 143 | -42.1% | -61.0% | -57.7% | 5.60x | n/a | 0.40x | n/a |
| Tinc Comm | TINC | EUR | 13.15 | 359 | 0.0% | 4.0% | -1.5% | n/a | n/a | n/a | n/a |
| Sabanci Holding | SAHOL | TRY | 7.90 | 16,119 | -7.2% | -10.6% | -17.2% | 3.43x | 3.36x | 0.40x | 0.42x |
| Deutsche Beteiligungs | DBAN | EUR | 31.75 | 478 | -2.5% | 0.6% | -19.5% | 12.46x | nmf | 1.11x | 1.08x |
| Eurazeo | RF | EUR | 44.78 | 3,527 | -26.1% | -25.2% | -26.6% | 11.60x | 26.03x | 0.70x | 0.84x |
| Carlyle Group | CG | USD | 26.07 | 2,885 | -8.4% | 15.3% | -18.7% | 15.05x | 4.61x | 1.61x | 3.69x |
| Mean | | | | | | | | 9.63x | 11.33x | 0.84x | 1.51x |
| Median | | | | | | | | 11.60x | 4.61x | 0.70x | 0.96x |

Source: Bloomberg, S&P Capital IQ



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