

Azerbaijan Weekly Market Watch

Weekly Market Watch | Azerbaijan December 7, 2015

Economy

Azerbaijan's investment rating confirmed

Moody's confirmed Azerbaijan's Baa3 rating on December 4, 2015, keeping the outlook stable. The rating agency cited Azerbaijan's large reserves along with the employment of a flexible exchange rate in the light of low oil prices as supporting its rating decision. In a separate move, Standard & Poor's removed SOCAR from CreditWatch negative and affirmed its rating at BB+ with a negative outlook.

Central Bank reserves down to US\$ 6.2bn

In November 2015, Azerbaijan's Central Bank (CBAR) reserves declined by US\$ 589.0mn m/m to US\$ 6.2bn, the lowest level since December 2010. Since the peak level of reserves in August 2014 (US\$ 15.2bn), reserves fell 58.9%, corresponding to a US\$ 8.9bn loss. However, at 4.0x months of goods and services imports, reserves are still above the threshold of 3.0x imports.

Oil and gas production down 0.9% y/y and 1.2% y/y in October 2015

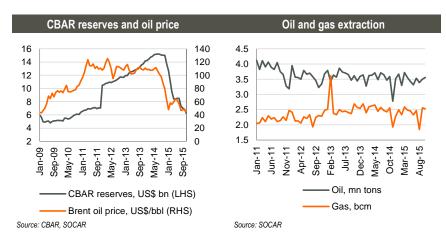
Oil extraction in Azerbaijan decreased 0.9% y/y in October 2015. 10M15 oil output was down 2.3% y/y, with SOCAR's extraction falling 1.5% y/y and others' production falling 2.5% y/y. On a monthto-month basis, total oil production was up 1.6% in October 2015.

Gas production also fell in October 2015, decreasing 1.2% y/y, following a surge of 38.6% m/m in September 2015. 10M15 gas production is down 5.3% y/y.

Oil exports up 47.5% y/y in November 2015 due to last year's low base

Azerbaijan exported 1.9mn tons of crude oil in November 2015 (+47.5% y/y, +5.0% m/m), slightly less than the monthly average of 2.0mn tons in 2014. Our calculations indicate that, with the monthly average BTC Ceyhan crude oil price at US\$ 45.2/bbl (-43.3% y/y), export revenues in November 2015 amounted to US\$ 618.8mn (-16.4% y/y).

Oil exports are down 9.3% y/y to 19.9mn tons in 11M15, corresponding to an estimated 52.2% y/y fall in US\$ terms due to the falling oil prices.

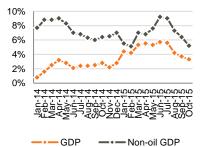


Key macro indicators				
	10M15	2014	2013	
GDP (% change)	3.3%	2.8%	5.8%	
NO* GDP (% change)	5.2%	7.0%	10.0%	
GDP per capita (ppp)		17,761	17,135	
GDP per capita (US\$)		7,936	7,934	
Population (mn)	9.7	9.6	9.5	
Inflation (eop)	3.4%	-0.1%	3.6%	
CAB (% of GDP)**	0.2%	13.9%	16.6%	
NO* CAB (% of NOGDP)**	-21.8%	-21.2%	-29.6%	
Fiscal balance (% of GDP)**	-3.3%	2.9%	1.8%	
NO* fiscal bal. (% of NOGDP)**	-34.0%	-38.4%	-46.5%	
Gross reserves (US\$ bn)***	41.8	50.9	50.0	

Source: Official data

*Non-oil **As of 1H15, ***As of 3Q15

Real GDP growth, % (YTD)



Source: AzSTAT

International ranking of Azerbaijan

Ease of Doing Business #63

Economic Freedom Index #85 (moderately free) Global Competitiveness Index # 40 (regional leader)

Source: World Bank, Heritage Foundaition and World Economic Forum

Azerbaijan sovereign credit ratings



Source: Rating agencies

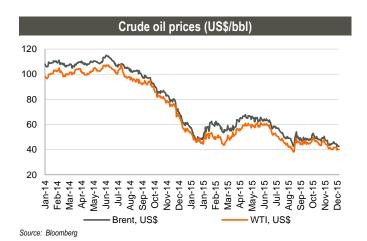


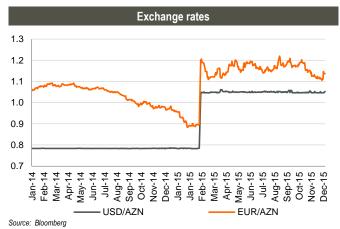
Oil prices and exchange rate

Oil price: Brent oil price was down 4.1% w/w to US\$ 43.0/bbl (down 38.3% y/y), while WTI oil price was down 4.2% w/w to US\$ 40.0/bbl (down 40.2% y/y). In AZN terms, Brent oil price was down 4.1% w/w to AZN 45.0 (down 17.5% y/y).

Exchange rate: Remaining committed to the implicit peg of a basket of US\$ (95%) and Euro (5%), the Central Bank set US\$/AZN rate at 1.0495 (-0.2% w/w) and EUR/AZN at 1.1482 (+3.0% w/w). At Bloomberg US\$/AZN was flat at 1.01465 while EUR/AZN was trading at 1.1378 (+2.1% w/w).

Monetary policy rate: Monetary policy rate remained unchanged at 3.0%.







Fixed income

Corporate Eurobonds: State Oil Company of Azerbaijan (SOCAR) Eurobond (SOIAZ 03/30) closed at 7.7% yield, trading at 93.8 (-0.2% w/w). International Bank of Azerbaijan Eurobonds (IBAZAZ 06/19) were trading at 93.4 (+0.3% w/w), yielding 7.8%.

Azerbaijan Sovereign Eurobonds (AZERBJ 03/24) closed at 93.4 (+1.0% w/w), at 5.4% yield to maturity.

Azerbaijan Eurobonds, YTM (%) 10 9 8 7 6 5 4 3 2 Dec-14 Jan-15 Feb-15 Mar-15 Apr-15 May-15 Jun-15 Aug-15 Sep-15 Oct-15 Nov-15 AZERBJ 03/24 SOIAZ 03/23 SOIAZ 03/30 - IBAZAZ 06/19

Source: Bloomberg

	Eurobonds					
	SOIAZ 02/17	SOIAZ 03/23	SOIAZ 03/30	IBAZAZ 05/17	IBAZAZ 09/18	IBAZAZ 06/19
Amount, US\$ mn	500	1,000	750	100	198	500
Issue date	Feb-2012	Mar-2013	Mar-2015	May-2007	Sep-2013	Jun-2014
Maturity date	Feb-2017	Mar-2023	Mar-2030	May-2017	Sep-2018	Jun-2019
Coupon, %	5.450%	4.750%	6.950%	6.170%	7.750%	5.625%
Fitch/S&P/ Moody's	BBB-/BB+ /Ba1	BBB-/BB+ /Ba1	BBB-/BB+ /-	-/-/B1	-/-/Ba3	BB /-/Ba3
Mid price, US\$	102.1	88.2	93.8	97.1	97.6	93.4
Mid yield, %	3.6	6.8	7.7	8.4	8.7	7.8
Z-spread, bps	222.6	475.9	534.8	678.4	814.6	621.2

Azerbaijan Eurobond universe Yield (%) IBAZAZ 10 09/18 9 IBAZAZ SOIAZ 8 SOIAZ IBAZAZ 06/19 03/23 03/30 7 05/17 6 ■ AZERBJ 5 03/24 4 SOIAZ 02/17 3 2 0 2 6 10 Duration

Source: Bloomberg

Eastern European sovereign 10-year bond performance							
Issuer	Amount, US\$ mn	Coupon, %	Maturity date	Ratings (Fitch/S&P/Moody)	Mid price, US\$	Mid yield, %	Z-spread, bps
Azerbaijan	1,250	4.750%	3/18/2024	BBB-/BBB-/Baa3	95.8	5.4	331.1
Georgia	500	6.875%	4/12/2021	BB-/BB-/Ba3	106.6	5.4	365.0
Bulgaria	323	5.000%	7/19/2021	BBB-/BB+/Baa2	119.1	1.4	-248.2
Croatia	1,250	3.875%	5/30/2022	BB/BB/Ba1	100.7	3.7	318.6
Hungary	3,000	6.375%	3/29/2021	BB+/BB+/Ba1	114.3	3.4	157.8
Romania	2,250	6.750%	2/7/2022	BBB-/BBB-/Baa3	118.2	3.4	156.0
Russia	3,500	5.000%	4/29/2020	BBB-/BB+/Ba1	104.7	3.8	218.4
Turkey	2,000	5.625%	3/30/2021	BBB-/BB+/Baa3	106.4	4.3	252.0
Kazakhstan	2,500	5.125%	7/21/2025	BBB+/BBB/Baa2	101.2	5.0	281.3

Source: Bloomberg

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