

## Georgia's Energy Sector Electricity Market Watch

Georgia | Energy Monthly Bulletin March 2, 2017

Georgia Renewable Power Company (GRPC) has significant plans in renewable energy project development. GoG has declared intent to sign an MoU with JSC Caucasian Wind Company for the feasibility study of wind power plants (WPPs) in Tbilisi, Martkopi, and Tkibuli. The approximate installed capacity of each WPP is 100MW, while the exact capacity and required investment will be known after the completion of the 18-month feasibility study. The company is also planning to develop four additional WPPs. JSC Caucasian Wind Company is an SPV established by GRPC, subsidiary of BGEO Group, for the development of wind power projects in Georgia. GRPC is also pursuing the development of ten solar power plants and several HPPs through various SPVs.

Electricity market highlights	
Balancing price of electricity in Georgia, January*	USc 5.1/ kWh
Market clearing price of electricity in Turkey, January*	USc 5.0/ kWh
Average export price for Georgian electricity, January**	USc 7.5/ kWh
Average import price for electricity, January	USc 5.0/ kWh
Y/Y change in domestic consumption in kWh, 1M17	7.2%
Y/Y change in exports in kWh, 1M17	n/a
Y/Y change in exports to Turkey in kWh, 1M17	n/a
*Average exchange rates in January GEL/US\$ = 2.7007; TRY/US\$= 3.7349	

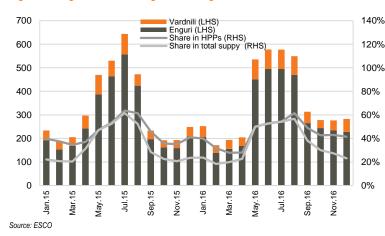
\*Average exchange rates in January GEL/US\$ = 2.7007; TRY/US\$= 3.7345 \*\* Exports were negligible in January (0.996 GWh)

Excluding GRPC's wind project pipeline, there is approximately 822MW of wind projects under development MoUs, which would generate approximately 3 tWh of electricity. Feasibility studies, to be finalized in the next couple of years, will establish the final number of projects to advance to the construction and operation phase, with adjusted installed capacity and generation figures.

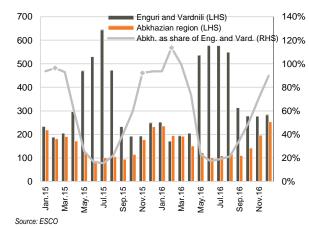
**Enguri rehabilitation.** Enguri is the largest HPP in Georgia, owned by Enguri Ltd, a state-owned company. The Enguri dam is the sixth largest dam in the world and included on the list of national cultural heritage. A series of renovations were completed on the Enguri HPP since 2006, specifically on the dam and electro-mechanical equipment. The fourth phase of rehabilitation, which mainly includes works on the 15km tunnel through the Enguri dam to the power house, is scheduled for 2018 and will require approximately EUR 33mn. An EBRD loan, along with EU NIF funding, will be used to finance the completion of the Enguri HPP renovation program. The first part of the project envisages the selection of a consultancy, which will deliver the final design and timeline of the renovation works. The tender procedure for the selection of a consultancy is expected to commence by end of March 2017. In order to give consultants the opportunity to evaluate future works and submit competent bids, Enguri HPP halted operations for several days starting February 19<sup>th</sup>, allowing experts to walk through the tunnel.

Enguri HPP, together with Vardnili HPP, which mainly uses the water flowing from Enguri, satisfies approximately 35% of total annual electricity demand (22% excluding the Abkhazian region). On average, 46% of electricity generated from Enguri and Vardnili is used to satisfy the consumption of the Abkhazian region, while the rest is used to meet domestic consumption needs and/or exported. When Enguri is temporarily shut down, daily demand is satisfied through electricity imports from Azerbaijan, Armenia, and Russia (for the Abkhazian region).

#### Figure 1: Enguri and Vardnili generation, gWh



### Figure 2: Electricity consumption, Abkhazian Region, gWh



Nino Papava Head of Investment Research | n.papava@gt.ge | +995 322 401 111 ext.4693 Mariam Chakhvashvili Analyst | mchakhvashvili@gt.ge | +995 322 401 111 ext.7897



Georgia | Energy Monthly Bulletin March 2, 2017

## **Electricity Consumption, Exports, and Generation**

**Domestic consumption increased 7.2% y/y in January 2017, with Telasi (+10.5% y/y) and eligible consumers (+17.9% y/y) driving the growth.** DSO consumption increased 5.8% y/y: consumption was up 2.7% y/y by Energo-Pro, 7.7% y/y by Kakheti Energy Distribution, and 10.5% y/y by Telasi, which has posted 20%+ annual growth rates for the past five months. Consumption of the Abkhazian region was up 6.9% y/y and accounted for 94.8% of the electricity generated by Enguri and Vardnili. Consumption by eligible consumers was up significantly (+17.9% y/y), albeit from a low base in January 2016 (-24.7% y/y). The largest eligible consumer, Georgian Manganese (78.5% of direct consumption), posted 24.9% y/y growth, also from last year's low base (-28.3% y/y), and contributed quite significantly to energy demand growth in January 2017 (1.7 percentage points). Electricity exports were negligible, while electricity transit from Azerbaijan to Turkey amounted to 9.7gWh in January 2017.

1,200

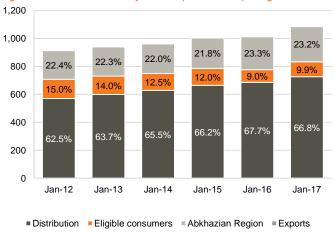


Figure 3: Domestic electricity consumption and export, gWh

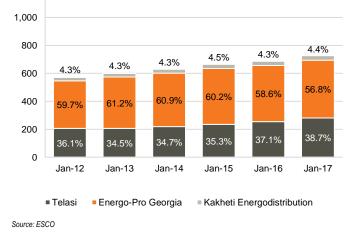
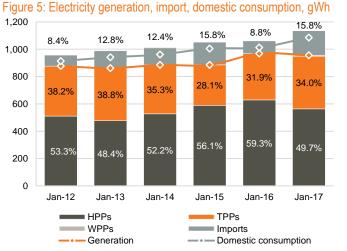
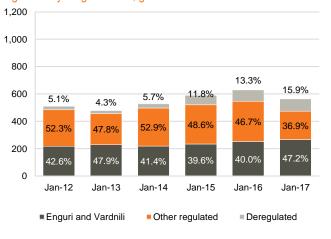


Figure 4: Consumption of distribution companies, gWh

**Domestic consumption needs in January 2017 were met in roughly equal parts by hydro generation (49.7%), on the one hand, and thermal (34.0%) and imported (15.8%) electricity, on the other.** The newly built wind power plant accounted for 0.6% of total electricity supply. Total electricity supply from domestic sources was down 1.3% y/y. Hydro generation decreased 10.4% y/y, mainly due to low generation of regulated power plants (-29.3% y/y), excluding Enguri and Vardnili, whose combined production was up 5.6% y/y. The drop in hydro generation was compensated by thermal power (+13.8% y/y) and imports. The amount of imported electricity almost doubled (+92.3% y/y), but from a very low base in January 2016 (-43.9% y/y), and increased only 7.8% compared to January 2015. Most of the imported electricity came from Azerbaijan (96.3%), with the rest (3.7%) imported from Russia, via the Salkhino line, in the beginning of January 2017 to supply the Abkhazian region in island mode. Guaranteed capacity fee was down 21.9% y/y to USc 0.66/kWh. Guaranteed capacity was provided by each of the five guaranteed capacity sources for most of the month. Mtkvari Energy and Gardabani CCGT operated at full power for the entire month, while Blocks 3 and 4 and GPower were mainly providing reserve for the system.



#### Figure 6: Hydro generation, gWh



Source: ESCO

Source: ESCO

Source: ESCO



Georgia | Energy Monthly Bulletin March 2, 2017

## **Electricity Prices in Georgia and Turkey**

Wholesale market prices in Georgia decreased 7.5% y/y to USc 5.1/kWh, just 0.4% above the Turkish market clearing price in January 2017. Turkish electricity prices decreased 3.0% y/y to USc 5.0/kWh from a very low base in January 2016 (-32.5% y/y). 27.8% of total electricity supplied to the grid in January 2017 was traded through the market operator, with the rest traded through bilateral contracts.

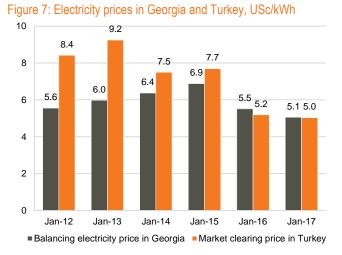
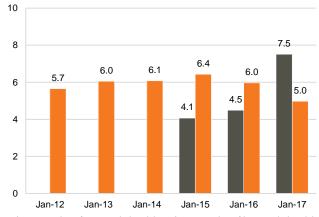


Figure 8: Average prices for imports and exports, USc/kWh



Average price of exported electricity Average price of imported electricity

Source: ESCO, EPIAS

Source: ESCO, GeoStat Note: Exports were negligible



# Disclaimer

This document is strictly confidential and has been prepared by JSC Galt & Taggart ("Galt & Taggart"), a member of JSC Bank of Georgia group ('Group") solely for informational purposes and independently of the respective companies mentioned herein. This document does not constitute or form part of, and should not be construed as, an offer or solicitation or invitation of an offer to buy, sell or subscribe for any securities or assets and nothing contained herein shall form the basis of any contract or commitment whatsoever or shall be considered as a recommendation to take any such actions.

Galt & Taggart is authorized to perform professional activities on the Georgian market. The distribution of this document in certain jurisdictions may be restricted by law. Persons into whose possession this document comes are required by Galt & Taggart to inform themselves about and to observe any and all restrictions applicable to them. This document is not directed to, or intended for distribution, directly or indirectly, to, or use by, any person or entity that is a citizen or resident located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would require any registration or licensing within such jurisdiction.

Investments (or any short-term transactions) in emerging markets involve significant risk and volatility and may not be suitable for everyone. The recipients of this document must make their own investment decisions as they believe appropriate based on their specific objectives and financial situation. When doing so, such recipients should be sure to make their own assessment of the risks inherent in emerging market investments, including potential political and economic instability, other political risks including without limitation changes to laws and tariffs, and nationalization of assets, and currency exchange risk.

No representation, warranty or undertaking, express or implied, is or will be made by Galt & Taggart or any other member of the Group or their respective directors, employees, affiliates, advisers or agents or any other person as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of this document and the information contained herein (and whether any information has been omitted from this document) and no reliance should be placed on it. This document should not be considered as a complete description of the markets, industries and/or companies referred to herein. Nothing contained in this document is, is to be construed as, or shall be relied on as legal, investment, business or tax advice, whether relating to the past or the future, by Galt & Taggart any other member of the Group or any of their respective directors, employees, affiliates, advisers or agents in any respect. Recipients are required to make their own independent investigation and appraisal of the matters discussed herein. Any investment decision should be made at the investor's sole discretion. To the extent permitted by law, Galt & Taggart, any other member of the Group and their respective directors, employees, affiliates, advisers and agents disclaim all liability whatsoever (in negligence or otherwise) for any loss or damages however arising, directly or indirectly, from any use of this document or its contents or otherwise arising in connection with this document, or for any act, or failure to act, by any party, on the basis of this document.

The information in this document is subject to verification, completion and change without notice and Galt & Taggart is not under any obligation to update or keep current the information contained herein. The delivery of this document shall not, under any circumstances, create any implication that there has been no change in the information since the date hereof or the date upon which this document has been most recently updated, or that the information contained in this document is correct as at any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same. No representation or warranty, expressed or implied, is made by Galt & Taggart or any other member of the Group, or any of their respective directors, employees, affiliates, advisers or agents with respect to the accuracy or completeness of such information.

The information provided and opinions expressed in this document are based on the information available as of the issue date and are solely those of Galt & Taggart as part of its internal research coverage. Opinions, forecasts and estimates contained herein are based on information obtained from third party sources believed to be reliable and in good faith, and may change without notice. Third party publications, studies and surveys generally state that the data contained therein have been obtained from sources believed to be reliable, but that there is no guarantee of the accuracy or completeness of such data. Accordingly, undue reliance should not be placed on any such data contained in this document. Neither Galt & Taggart, any other member of the Group, nor their respective directors, employees, affiliates, advisors or agents make any representation or warranty, express or implied, of this document's usefulness in predicting the future performance, or in estimating the current or future value, of any security or asset.

Galt & Taggart does, and seeks to do, and any other member of the Group may or seek to do business with companies covered in its research. As a result, investors should be aware of a potential conflict of interest that may affect the objectivity of the information contained in this document.

This document is confidential to clients of Galt & Taggart. Unauthorized copying, distribution, publication or retransmission of all or any part of this document by any medium or in any form for any purpose is strictly prohibited.

The recipients of this document are responsible for protecting against viruses and other destructive items. Receipt of the electronic transmission is at risk of the recipient and it is his/her responsibility to take precautions to ensure that it is free from viruses and other items of a destructive nature.

## Head of Investment Research

Nino Papava | n.papava@gt.ge

## Economist

Eva Bochorishvili | evabochorishvili@gt.ge

Economist Alim Hasanov | ahasanov@gt.ge

Senior Associate Giorgi Iremashvili | giremashvili@gt.ge

Senior Analyst David Ninikelashvili | dninikelashvili@gt.ge

Analyst Mariam Chakhvashvili | mchakhvashvili@gt.ge

Analyst Kakhaber Samkurashvili | ksamkurashvili@gt.ge

### Analyst

loseb Kumsishvili | ikumsishvili@gt.ge

Address: 79 D. Agmashenebeli Avenue, Tbilisi 0102, Georgia Tel: + (995) 32 2401 111 Email: research@gt.ge