

Weekly Market Watch

Weekly Market Watch | Georgia
Feb 18, 2019

Economy

Exports up 7.2% y/y in January 2019

In January 2019, exports increased 7.2% y/y to US\$ 238.8mn, imports were down 1.1% y/y to US\$ 588.0mn and the trade deficit decreased 6.1% y/y to US\$ 349.2mn according to Geostat's preliminary figures. Detailed foreign trade statistics will be available on February 21, 2019.

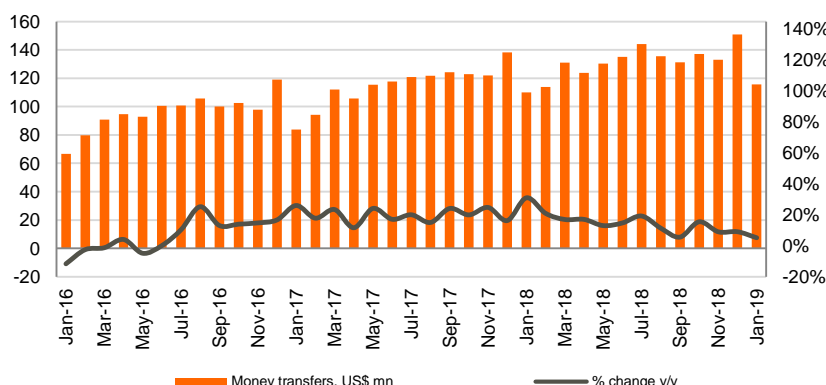
Money transfers up 5.1% y/y in January 2019

In January 2019, money transfers increased 5.1% y/y to US\$ 115.7mn after growing 9.1% y/y in previous month, according to NBG. Money transfers were up from Italy (+27.5% y/y, 15.2% of total), Greece (+7.5% y/y, 11.6% of total), Israel (+5.2% y/y, 10.7% of total) and US (+14.8% y/y, 10.6% of total). Meanwhile, remittances were down from Russia (-10.8% y/y, 23.9% of total) and Turkey (-22.2% y/y, 5.9% of total).

NBG purchased US\$ 35.0mn

On 11 and 15 February 2019, the NBG intervened on the FX market and purchased US\$ 20.0mn and US\$ 15.00mn, respectively. The NBG purchased US\$ 135mn YTD on its 9 FX auctions.

Money Transfers



Source: NBG

Key macro indicators

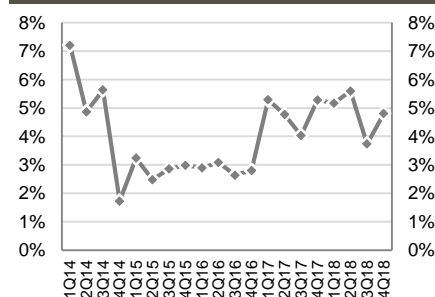
	2018	2017	2016
GDP (% change)	4.8%	4.8%	2.8%
GDP per capita (ppp)	11,600 ⁽²⁾	10,742	10,065
GDP per capita (US\$)	4,363 ⁽²⁾	4,047	3,857
Population (mn)	3.7	3.7	3.7
Inflation (eop)	1.5%	6.7%	1.8%
Gross reserves (US\$ bn)	3.3	3.0	2.8
CAD (% of GDP)	6.5% ⁽¹⁾	8.8%	13.1%
Fiscal deficit (% of GDP)	2.3% ⁽²⁾	2.9%	3.0%
Total public debt (% of GDP)	44.8% ⁽²⁾	44.8%	44.4%

Source: Official data, IMF

1) As of 9M18

2) Preliminary estimate

Real GDP growth, %



Source: GeoStat

Note: Rapid estimate for 4Q18

International ranking, 2018-19

Ease of Doing Business # 6 (Top 10)

Economic Freedom Index # 16 (mostly free)

Global Competitiveness Index # 66

Source: World Bank, Heritage Foundation and World Economic Forum

Georgia sovereign credit ratings

 BB- Stable Affirmed May-2018	 Ba2 Stable Affirmed Sep-2018	 BB- Positive Affirmed Aug-2018
---	---	---

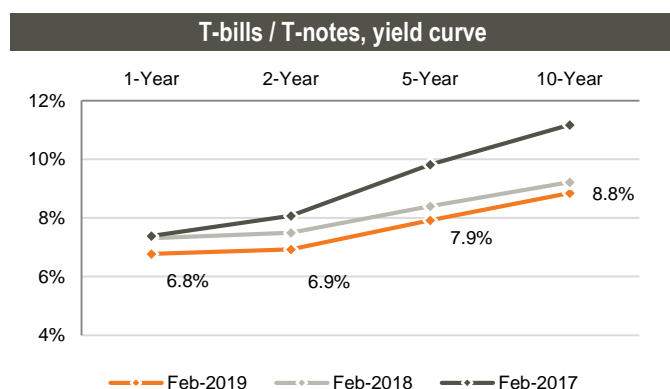
Source: Rating agencies

Money market

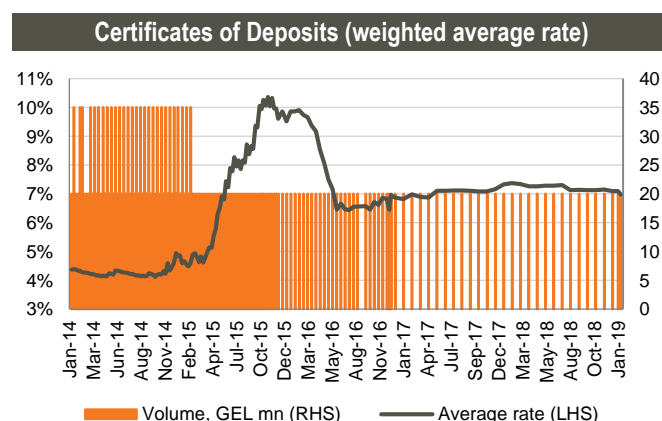
Refinancing loans: National Bank of Georgia (NBG) issued 7-day refinancing loans of GEL 340mn (US\$ 128.6mn).

Ministry of Finance Benchmark Bonds: 2-year GEL 40.0mn (US\$ 15.1mn) Benchmark Bonds of Ministry of Finance were sold at the auction held at NBG on February 12, 2019. The weighted average yield was fixed at 7.032%. The nearest treasury security auction is scheduled for February 26, 2019, where GEL 30.0mn nominal value 5-year Benchmark Bonds will be sold.

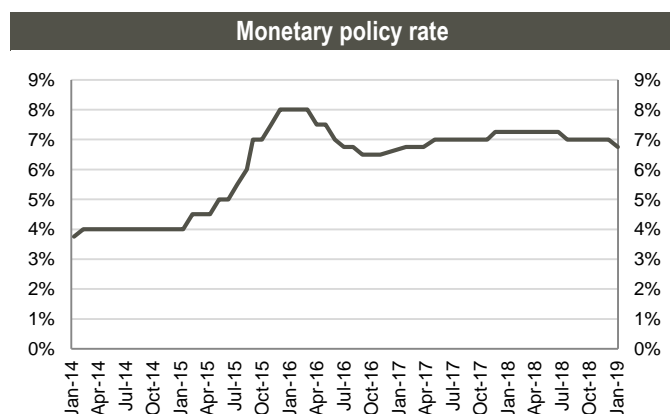
Ministry of Finance T-Bills: 6-month GEL 20.0mn (US\$ 7.6mn) T-Bills of Ministry of Finance were sold at the auction held at NBG on February 12, 2019. The weighted average yield was fixed at 6.757%.



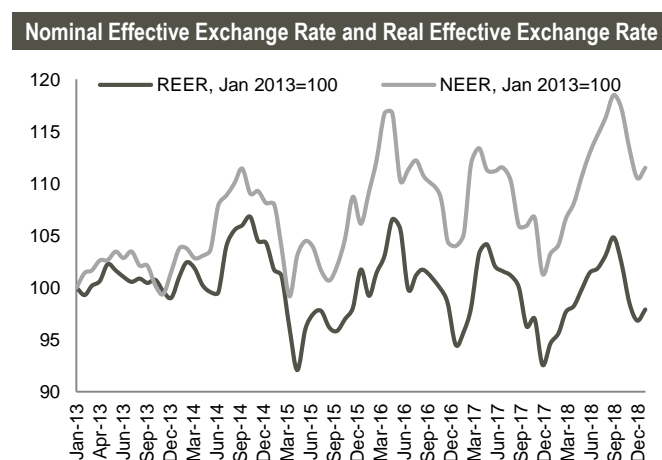
Source: NBG



Source: NBG



Source: NBG



Source: NBG

Note: Index growth means appreciation of exchange rate, decline means depreciation of exchange rate



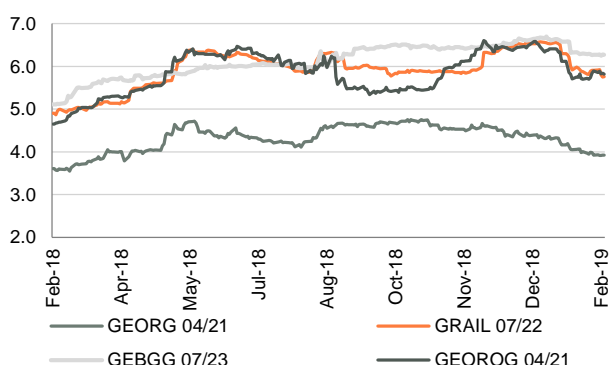
Fixed income

Corporate Eurobonds: Bank of Georgia Group Eurobonds (GEBGG) closed at 6.3% yield, trading at 98.9 (unchanged w/w). Bank of Georgia GEL-denominated Eurobonds (GEBGG) were trading at 100.5 (-1.0 w/w), yielding 10.5%. Georgia Capital Eurobonds (GEOCAP) were trading at 91.5 (+0.2% w/w), yielding 8.2%.

GOGC Eurobonds (GEOROG) were trading at 101.9 (+0.1% w/w), yielding 5.8%. Georgian Railway Eurobonds (GRAIL) traded at a premium at 106.0 (+0.4% w/w), yielding 5.8%.

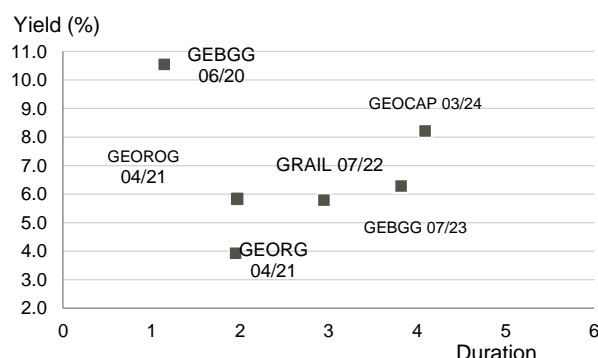
Georgian Sovereign Eurobonds (GEORG) closed at 106.0 (-0.1% w/w) at 3.9% yield to maturity.

Georgia Eurobonds, YTM (%)



Source: Bloomberg

Georgian Eurobond universe



Source: Bloomberg

Georgia bonds performance

Georgia Eurobonds performance

Issuer	Amount, US\$ mn	Coupon	Maturity date	Ratings (Fitch/S&P/Moody)	Mid price, US\$	Mid yield, %	Z-spread, bps
Georgia	500	6.875%	04/12/2021	BB-/BB-/Ba2	106.01	3.92	128.37
GRAIL 07/22	500	7.750%	07/11/2022	B+/B+/-	105.95	5.79	319.97
GEOROG 04/21	250	6.750%	04/26/2021	BB-/B+/-	101.87	5.82	318.43
GEBGG 06/20	500*	11.000%	06/01/2020	BB-/B+/-	100.50	10.54	n/a
GEBGG 07/23	350	6.000%	07/26/2023	BB-/B+/-	98.95	6.28	369.87
GEOCAP 03/24	300	6.125%	03/09/2024	-B+/B2	91.53	8.21	562.59

Georgia local bonds performance

GWP 12/21	30*	10.50%**	06/12/2021	BB-****/-/-	n/a	n/a	n/a
M2RE 10/19	25	7.500%	07/10/2019	-/-/-	100.92	6.00	n/a
GLC 08/20	10	7.000%	29/08/2020	-/-/-	100.36	6.75	n/a
GLC 06/21	5	6.500%	22/06/2021	-/-/-	98.93	7.00	n/a
Nikora 06/19	10	9.000%	28/06/2019	-/-/-	n/a	n/a	n/a
Silknet 08/22	34*	10.50%**	18/08/2022	B+****/-/-	n/a	n/a	n/a
Crystal 12/19	10*	11.50%***	28/12/2019	B/-/-	100.83	11.00	n/a

Source: Bloomberg

*GEBGG 06/20 bonds, GWP 12/21 bonds, Silknet 08/22 and Crystal 12/19 bonds are in Georgian lari

**Coupon rate 3.5% over the NBG's refinancing rate

***Coupon rate 4.5% over the NBG's refinancing rate

****Company ratings

Eastern European sovereign 10-year bond performance

Issuer	Amount, US\$ mn	Coupon	Maturity date	Ratings (Fitch/S&P/Moody)	Mid price, US\$	Mid yield, %	Z-spread, bps
Georgia	500	6.875%	12/04/2021	BB-/BB-/Ba2	106.0	3.9	128.4
Azerbaijan	1,250	4.750%	18/03/2024	BB+/-/Ba2	102.3	4.2	165.5
Bulgaria	323	5.000%	19/07/2021	BBB/-/-	112.5	-0.2	n/a
Croatia	1,250	3.875%	30/05/2022	BB+/BB/Ba2	110.6	0.6	64.9
Hungary	2,654	6.375%	29/03/2021	BBB-/BBB-/Baa3	106.3	3.3	64.3
Romania	2,019	6.750%	07/02/2022	BBB-/BBB-/Baa3	108.7	3.6	103.4
Russia	3,500	5.000%	29/04/2020	BBB-/BBB-/Ba1	102.1	3.2	50.5
Turkey	2,000	5.625%	30/03/2021	BB+/-/Ba2	100.9	5.2	254.4

Source: Bloomberg

Equities

Bank of Georgia Group (BGEO LN) shares closed at GBP 16.79/share (+5.93% w/w and +7.46% m/m). More than 208k shares traded in the range of GBP 15.81 – 16.90/share. Average daily traded volume was 53k in the last 4 weeks. FTSE 250 Index, of which BGEO is a constituent, gained 1.85 % w/w and 3.08% m/m. The volume of BGEO shares traded was at 0.42% of its capitalization.

Georgia Capital (CGEO LN) shares closed at GBP 11.30/share (+1.45% w/w and +11.02% m/m). More than 141k shares traded in the range of GBP 11.02 – 11.34/share. Average daily traded volume was 26k in the last 4 weeks. The volume of CGEO shares traded was at 0.37% of its capitalization.

TBC Bank Group (TBCG LN) closed the week at GBP 13.16 (-6.53% w/w and -9.49% m/m). More than 150k shares changed hands in the range of GBP 13.00 – 14.52/share. Average daily traded volume was 19k in the last 4 weeks. The volume of TBCG shares traded was at 0.28% of its capitalization.

Georgia Healthcare Group (GHG LN) shares closed at GBP 2.32/share (+1.28% w/w and +16.29% m/m). More than 147k shares were traded in the range of GBP 2.22 – 2.59/share. Average daily traded volume was 16k in the last 4 weeks. The volume of GHG shares traded was at 0.11% of its capitalization.

Eastern European Banks

	Ticker	Share price, US\$	MCap, US\$ mn	1M, chg	3M, chg	6M, chg	YTD, chg	1Y, chg
Bank of Georgia	BGEO	16.79*	1,061	7.5%	5.2%	0.5%	21.9%	-27.0%
TBC	TBC	13.16*	917	-9.5%	-20.0%	-16.7%	-13.5%	-20.7%
Halyk Bank	HSBK	10.90	3,203	2.3%	-0.9%	1.9%	5.3%	-15.2%
VTB Bank	VTBR	1.22	7,893	2.3%	-9.1%	-8.4%	9.9%	-32.9%
Vozrozhdenie	VZRZ	6.98	166	-2.2%	-1.8%	11.0%	1.9%	-17.7%
Sberbank	SBER	12.66	68,323	5.0%	2.0%	11.7%	15.5%	-37.0%

Source: Bloomberg

*BGEO and TBC share prices traded and shown in GBP

Investment Management Company Peers

	Ticker	Share price, US\$	MCap, US\$ mn	1M, chg	3M, chg	6M, chg	YTD, chg	1Y, chg
Georgia Capital	CGEO	11.30*	554	11.0%	-4.5%	11.9%	10.7%	n/a
Creades	CREDA	30.52	250	3.3%	2.5%	4.6%	9.0%	-25.9%
CIE du Bois	COMB	440.66	743	1.8%	1.2%	-2.4%	2.1%	-7.0%
Tinc Comm	TINC	13.41	366	-1.1%	-1.2%	-2.3%	-0.8%	-14.7%
Edify	EDIFY	57.48	279	-3.0%	-8.5%	-16.3%	-5.3%	-25.1%

Source: Bloomberg

*CGEO share price traded and shown in GBP

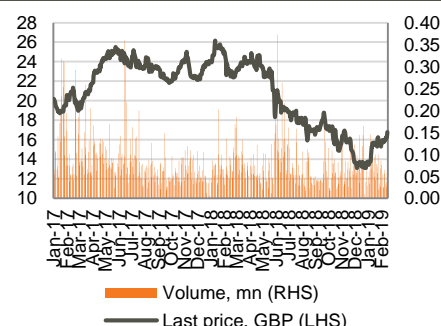
Healthcare Sector Peers

	Ticker	Share price, US\$	MCap, US\$ mn	1M, chg	3M, chg	6M, chg	YTD, chg	1Y, chg
GHG	GHG	2.32*	393	16.3%	-1.3%	-9.7%	13.7%	-30.4%
Mouwasat	MOUWASAT	20.26	2,026	-3.8%	1.2%	-16.0%	-5.6%	-15.4%
Fortis	FORH	1.89	1,427	-2.7%	-5.5%	-9.3%	-6.2%	-15.7%
Raffles	RFMD	0.82	1,469	-4.4%	4.1%	6.4%	1.3%	-1.7%
IHH	IHH	1.37	12,049	-1.0%	24.9%	3.2%	5.4%	-11.4%
Bangkok Chain	BCH	0.55	1,364	10.5%	-3.6%	4.2%	6.6%	3.8%
Netcare	NTC	1.78	2,613	-6.4%	4.0%	-5.5%	-3.3%	-19.5%

Source: Bloomberg

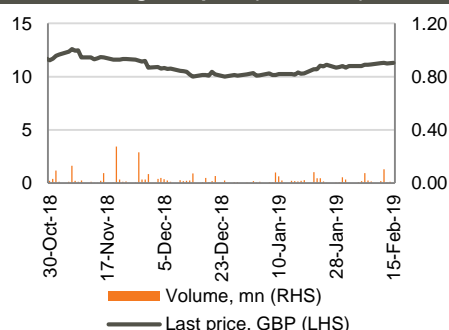
*GHG share price traded and shown in GBP

Bank of Georgia Group (BGEO LN)



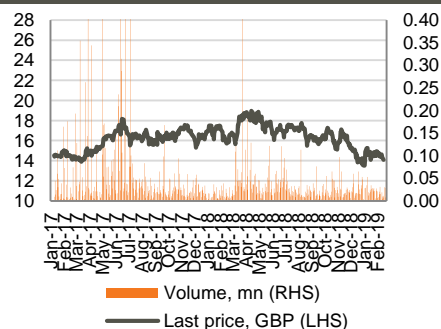
Source: Bloomberg

Georgia Capital (CGEO LN)



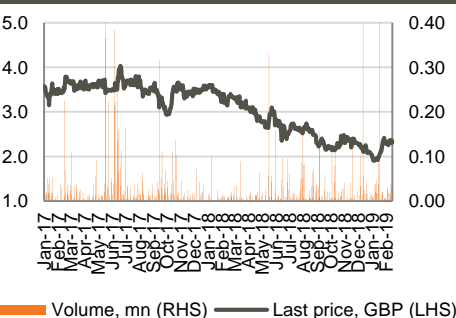
Source: Bloomberg

TBC Bank Group (TBCG LN)



Source: Bloomberg

Georgia Healthcare Group (GHG LN)



Source: Bloomberg

Disclaimer

This document is strictly confidential and has been prepared by JSC Galt & Taggart ("Galt & Taggart"), a member of Bank of Georgia group PLC ("Group") solely for informational purposes and independently of the respective companies mentioned herein. This document does not constitute or form part of, and should not be construed as, an offer or solicitation or invitation of an offer to buy, sell or subscribe for any securities or assets and nothing contained herein shall form the basis of any contract or commitment whatsoever or shall be considered as a recommendation to take any such actions.

Galt & Taggart is authorized to perform professional activities on the Georgian market. The distribution of this document in certain jurisdictions may be restricted by law. Persons into whose possession this document comes are required by Galt & Taggart to inform themselves about and to observe any and all restrictions applicable to them. This document is not directed to, or intended for distribution, directly or indirectly, to, or use by, any person or entity that is a citizen or resident located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would require any registration or licensing within such jurisdiction.

Investments (or any short-term transactions) in emerging markets involve significant risk and volatility and may not be suitable for everyone. The recipients of this document must make their own investment decisions as they believe appropriate based on their specific objectives and financial situation. When doing so, such recipients should be sure to make their own assessment of the risks inherent in emerging market investments, including potential political and economic instability, other political risks including without limitation changes to laws and tariffs, and nationalization of assets, and currency exchange risk.

No representation, warranty or undertaking, express or implied, is or will be made by Galt & Taggart or any other member of the Group or their respective directors, employees, affiliates, advisers or agents or any other person as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of this document and the information contained herein (and whether any information has been omitted from this document) and no reliance should be placed on it. This document should not be considered as a complete description of the markets, industries and/or companies referred to herein. Nothing contained in this document is, is to be construed as, or shall be relied on as legal, investment, business or tax advice, whether relating to the past or the future, by Galt & Taggart or any other member of the Group or any of their respective directors, employees, affiliates, advisers or agents in any respect. Recipients are required to make their own independent investigation and appraisal of the matters discussed herein. Any investment decision should be made at the investor's sole discretion. To the extent permitted by law, Galt & Taggart, any other member of the Group and their respective directors, employees, affiliates, advisers and agents disclaim all liability whatsoever (in negligence or otherwise) for any loss or damages however arising, directly or indirectly, from any use of this document or its contents or otherwise arising in connection with this document, or for any act, or failure to act, by any party, on the basis of this document.

The information in this document is subject to verification, completion and change without notice and Galt & Taggart is not under any obligation to update or keep current the information contained herein. The delivery of this document shall not, under any circumstances, create any implication that there has been no change in the information since the date hereof or the date upon which this document has been most recently updated, or that the information contained in this document is correct as at any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same. No representation or warranty, expressed or implied, is made by Galt & Taggart or any other member of the Group, or any of their respective directors, employees, affiliates, advisers or agents with respect to the accuracy or completeness of such information.

The information provided and opinions expressed in this document are based on the information available as of the issue date and are solely those of Galt & Taggart as part of its internal research coverage. Opinions, forecasts and estimates contained herein are based on information obtained from third party sources believed to be reliable and in good faith, and may change without notice. Third party publications, studies and surveys generally state that the data contained therein have been obtained from sources believed to be reliable, but that there is no guarantee of the accuracy or completeness of such data. Accordingly, undue reliance should not be placed on any such data contained in this document. Neither Galt & Taggart, any other member of the Group, nor their respective directors, employees, affiliates, advisers or agents make any representation or warranty, express or implied, of this document's usefulness in predicting the future performance, or in estimating the current or future value, of any security or asset.

Galt & Taggart does, and seeks to do, and any other member of the Group may or seek to do business with companies covered in its research. As a result, investors should be aware of a potential conflict of interest that may affect the objectivity of the information contained in this document.

This document is confidential to clients of Galt & Taggart. Unauthorized copying, distribution, publication or retransmission of all or any part of this document by any medium or in any form for any purpose is strictly prohibited.

The recipients of this document are responsible for protecting against viruses and other destructive items. Receipt of the electronic transmission is at risk of the recipient and it is his/her responsibility to take precautions to ensure that it is free from viruses and other items of a destructive nature.

Galt & Taggart

Address: 79 D. Agmashenebeli Avenue, Tbilisi 0102, Georgia

Tel: + (995) 32 2401 111

Email: gt@gt.ge