

Azerbaijan Weekly Market Watch

Weekly Market Watch | Azerbaijan July 25, 2016

Economy

Consolidated budget posts surplus at 3.8% of GDP in 1H16

Helped by non-oil taxes and customs receipts, consolidated budget revenues in Azerbaijan in 1H16 were up 2.5% y/y to AZN 9.3bn, while expenditures were down 17.0% y/y to AZN 8.2bn. As a result, consolidated budget posted a surplus of AZN 1.0bn or 3.8% of GDP (from a deficit of AZN 0.9bn or 3.4% of GDP in 1H15). Non-oil revenues were up 17.3% y/y to AZN 4.6bn, resulting in a non-oil budget deficit of AZN 3.7bn or 20.8% of non-oil GDP in 1H16.

In quarterly terms, consolidated revenues were up 2.6% y/y in 2Q16, while expenditures were down 1.3% y/y, leading to a deficit of AZN 0.1bn or 0.6% of GDP. Non-oil revenues were up 16.7% y/y in 2Q16, leading to a deficit of AZN 2.4bn or 26.0% of non-oil GDP, compared to a deficit of 30.5% of non-oil GDP in 2Q15.

SOFAZ budget posted a surplus of AZN 1.7bn

State Oil Fund (SOFAZ) revenues were slightly down (-1.6% y/y) in 1H16 to AZN 4.0bn, while expenditures were down 44.2% y/y to AZN 2.3bn, leading to an AZN 1.7bn surplus. In quarterly terms, SOFAZ revenues were down 2.9% to AZN 2.0bn, while expenditures plunged 81.8% y/y to AZN 0.3bn due to a significant drop in transfers to the state budget (from AZN 1.6bn in 2Q15 to AZN 0.1bn in 2Q16).

SOFAZ reserves up 2.5% q/q to US\$ 35.1bn

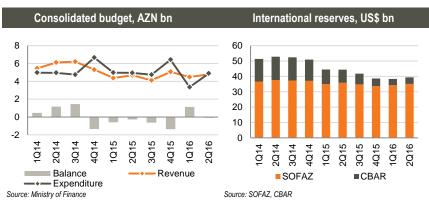
While SOFAZ reserves were slightly down (-1.9% y/y) in 2Q16 in annual terms, recent surpluses in its budget lead to a growth in reserves compared to 1Q16. At US\$ 35.1bn, SOFAZ reserves were up 2.5% q/q and up 4.6% since the end of 2015.

Trade balance in surplus in June 2016 following three months of deficit

In June 2016, exports from Azerbaijan were down 18.6% y/y to US\$ 772.5mn, while imports were up 13.1% y/y to US\$ 716.0mn, resulting in a US\$ 56.5mn surplus after three consecutive months of deficit. In 1H16, however, exports were down 38.7% y/y, and imports were down 14.0% y/y, resulting in a US\$ 225.8mn deficit.

Non-mineral exports were down 9.0% y/y in June 2016 and down 33.8% y/y in 1H16. The decline in June was driven by a 16.0% y/y fall in exports of vegetable products and a 37.3% y/y fall in exports of foodstuff. Positive contribution to exports came from a 46.9% y/y increase in metal exports and a 27.5% y/y increase in chemical exports.

The growth in imports in June 2016 was driven by increases in imports of vegetable products (+183.4% y/y), mineral products (+226.7% y/y), plastics (+116.1% y/y) and textiles (+318.0% y/y).



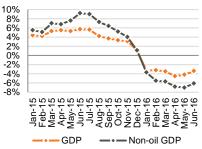
| Key macro indicators | | | | | | | | |
|------------------------------|--------|--------|--------|--|--|--|--|--|
| | 6M16 | 2015 | 2014 | | | | | |
| GDP (% change) | -3.4% | 1.1% | 2.8% | | | | | |
| NO* GDP (% change) | -6.1% | 1.1% | 7.0% | | | | | |
| GDP per capita (ppp) | | 17,993 | 17,762 | | | | | |
| GDP per capita (US\$) | | 5,739 | 8,055 | | | | | |
| Population (mn) | | 9.7 | 9.6 | | | | | |
| Inflation (eop) | 10.9% | 7.7% | -0.1% | | | | | |
| CAB (% of GDP)** | -5.4% | -0.4% | 13.9% | | | | | |
| NO* CAB (% of NOGDP)** | -18.4% | -18.4% | -16.5% | | | | | |
| Fiscal balance (% of GDP) | 3.8% | -5.3% | 2.9% | | | | | |
| NO* fiscal bal. (% of NOGDP) | -20.8% | -33.7% | -38.1% | | | | | |
| Gross reserves (US\$ bn) | 39.4 | 38.6 | 50.9 | | | | | |

Source: Official data

* Non-oil

**1Q16

Real GDP growth, % (YTD)



Source: AzSTAT

International ranking of Azerbaijan

Ease of Doing Business # 63
Economic Freedom Index # 91 (moderately free)
Global Competitiveness Index # 40 (regional leader)

Source: World Bank, Heritage Foundaition and World Economic Forum





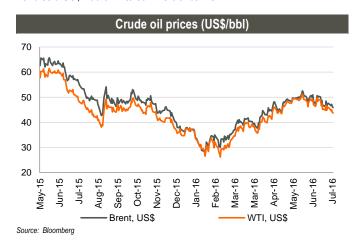
Oil prices and exchange rate

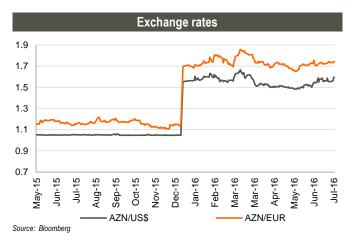
Oil price: Brent oil price was down 3.5% w/w to US\$ 45.9/bbl (down 18.2% y/y), while WTI oil price decreased 4.7% w/w to US\$ 43.8/bbl (down 10.4% y/y). In AZN terms, Brent oil price was down 0.9% w/w to AZN 73.3 (up 24.4% y/y).

Exchange rate: On July 22, 2016, Central Bank set AZN/US\$ rate at 1.5724 (+0.9% w/w) and AZN/EUR at 1.7345 (+0.1% w/w). At Bloomberg AZN/US\$ was trading at 1.5955 (+2.7% w/w) while AZN/EUR was trading at 1.7438 (+0.6% w/w).

Monetary policy rate: Monetary policy rate remained unchanged at 7.0%.

FX auctions: In two FX auctions organized by the Central Bank over the last week, State Oil Fund sold US\$ 100.0mn to commercial banks.



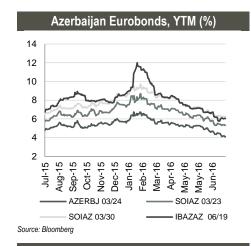




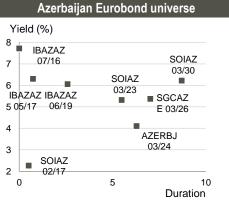
Fixed income

Corporate Eurobonds: State Oil Company of Azerbaijan (SOCAR) Eurobond (SOIAZ 03/30) closed at 6.2% yield, trading at 106.6 (+0.1% w/w). International Bank of Azerbaijan Eurobonds (IBAZAZ 06/19) were trading at 98.9 (+0.1% w/w), yielding 6.1%.

Azerbaijan Sovereign Eurobonds (AZERBJ 03/24) closed at 104.1 (+0.1% w/w) at 4.1% yield to maturity.



| | Eurobonds | | | | | | | |
|-----------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|
| | SOIAZ 02/17 | SOIAZ 03/23 | SOIAZ 03/30 | IBAZAZ 05/17 | IBAZAZ 07/16 | IBAZAZ 06/19 | SGCAZE 03/26 | AZERBJ 03/24 |
| Amount, US\$ mn | 97.1 | 1000 | 750 | 100 | 198 | 500 | 1,000 | 1,250 |
| Issue date | Feb-2012 | Mar-2013 | Mar-2015 | May-2007 | Sep-2013 | Jun-2014 | Mar-16 | Mar-14 |
| Maturity date | Feb-2017 | Mar-2023 | Mar-2030 | May-2017 | Jul-2016 | Jun-2019 | Mar-26 | Mar-24 |
| Coupon, % | 5.450% | 4.750% | 6.950% | 6.170% | 7.750% | 5.625% | 6.875% | 4.750% |
| Fitch/S&P/ Moody's | BB+/BB+ /Ba1 | BB+/BB+ /Ba1 | BB+/BB+ /Ba1 | BB/-/Ba3 | BB/-/Ba3 | BB/-/Ba3 | BB+/-/ Ba1 | BB+/ BB+/ Ba1 |
| Mid price, US\$ | 101.7 | 96.9 | 106.6 | 99.9 | 100.0 | 98.9 | 111.3 | 104.2 |
| Mid yield, % | 2.3 | 5.3 | 6.2 | 6.3 | 7.7 | 6.1 | 5.4 | 4.1 |
| Z-spread, bps | 133.2 | 406.9 | 464.5 | 570.5 | n/a | 517.7 | 390.2 | 274.3 |
| Source: Bloomber | rg | | | | | | | |



Source: Bloomberg

| Eastern European sovereign 10-year bond performance | | | | | | | |
|---|-----------------|-----------|---------------|---------------------------|-----------------|--------------|------------------|
| Issuer | Amount, US\$ mn | Coupon, % | Maturity date | Ratings (Fitch/S&P/Moody) | Mid price, US\$ | Mid yield, % | Z-spread, bps |
| Azerbaijan | 1,250 | 4.750% | 3/18/2024 | BB+/BB+/Ba1 | 104.2 | 4.1 | 274.3 |
| Georgia | 500 | 6.875% | 4/12/2021 | BB-/BB-/Ba3 | 111.5 | 4.2 | 292.9 |
| Bulgaria | 323 | 5.000% | 7/19/2021 | BBB-/BB+/Baa2 | 119.9 | 0.9 | -237.2 |
| Croatia | 1,250 | 3.875% | 5/30/2022 | BB/BB/Ba1 | 104.2 | 3.1 | 308.2 |
| Hungary | 3,000 | 6.375% | 3/29/2021 | BB+/BB+/Ba1 | 114.6 | 3.0 | 183.3 |
| Romania | 2,250 | 6.750% | 2/7/2022 | BBB-/BBB-/Baa3 | 119.5 | 2.9 | 180.7 |
| Russia | 3,500 | 5.000% | 4/29/2020 | BBB-/BB+/Ba1 | 107.3 | 2.9 | 176.9 |
| Turkey | 2,000 | 5.625% | 3/30/2021 | BBB-/BB+/Baa3 | 106.7 | 4.0 | 279.9 |
| Kazakhstan | 2,500 | 5.125% | 7/21/2025 | BBB+/BBB-/Baa2 | 111.1 | 3.7 | 222.5 |



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