

# Weekly Market Watch

Weekly Market Watch | Georgia July 3, 2017

### **Economy**

#### Real GDP grew 5.3% y/y in May 2017

Georgia's economy expanded 5.3% y/y in May 2017, after growing 2.1% y/y in previous month, according to GeoStat's rapid estimates. Overall, in 5M17 GDP growth was 4.5% y/y. Monthly rapid estimates are based on VAT turnover, fiscal and monetary statistics.

#### Current account deficit stood at 11.8% of GDP in 1Q17

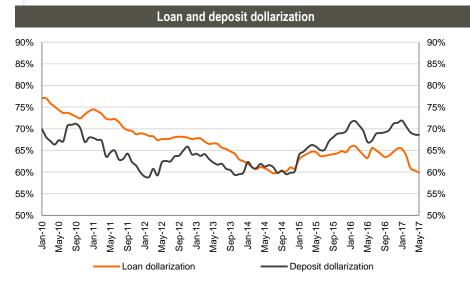
Current account deficit narrowed to 11.8% of GDP in 1Q17 from 13.5% in 1Q16, decreasing 9.1% y/y in nominal terms to US\$ 377.0mn, according to NBG. Merchandize trade deficit, traditionally the major contributor to deficit creation, increased 5.6% y/y to US\$ 819.6mn, as exports increased 22.8% y/y, while imports were up 13.3% y/y. Positive balance in services, the largest positive item of the current account, was up 32.4% y/y to US\$ 336.5mn. Among services, tourism had the largest positive balance and tourism revenues increased 23.3% y/y to US\$ 434.6mn (13.6% of GDP). Net current transfers, the second largest positive item of the current account, were up 19.5% y/y to US\$ 301.2mn. Net FDI, significant item for financing the current account deficit, amounted to US\$ 352.1mn (11.0% of GDP, up 7.2% y/y). The largest investment inflows were directed to transport, real estate and financial sectors.

#### NPLs at 3.7% in May 2017

In May 2017, the banking sector loan portfolio increased 14.3% y/y after growing 13.3% y/y in previous month, excluding the exchange rate effect. In unadjusted terms, loan portfolio was up 25.7% y/y and 0.9% m/m to GEL 19.1bn (US\$ 7.9bn). Deposits were up 12.4% y/y excluding the exchange rate effect. In unadjusted terms, deposits were up 21.4% y/y and up 1.1% m/m to GEL 16.4bn (US\$ 6.7bn). Deposit dollarization reached 68.6% (+1.6ppts y/y and -0.1ppts m/m). NPLs stood at 3.7% in May 2017, flat y/y and m/m.

#### NBG Purchased USD\$ 40.0mn

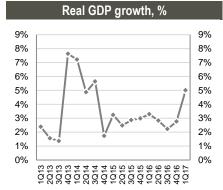
On 26 and 28 June 2017, the NBG intervened on the FX market and purchased US\$ 20.0mn and US\$ 20.0mn, respectively, on its foreign exchange auction. Overall, NBG purchased US\$ 89.8mn YTD.



Source: NBG

| Key macro indicators         |      |        |       |  |  |  |  |  |  |
|------------------------------|------|--------|-------|--|--|--|--|--|--|
|                              | 5M17 | 2016   | 2015  |  |  |  |  |  |  |
| GDP (% change)               | 4.5% | 2.7%   | 2.9%  |  |  |  |  |  |  |
| GDP per capita (ppp)         |      | 10,044 | 9,601 |  |  |  |  |  |  |
| GDP per capita (US\$)        |      | 3,853  | 3,767 |  |  |  |  |  |  |
| Population (mn)              | 3.7  | 3.7    | 3.7   |  |  |  |  |  |  |
| Inflation (eop)              | 6.6% | 1.8%   | 4.9%  |  |  |  |  |  |  |
| Gross reserves (US\$ bn)     | 2.8  | 2.8    | 2.5   |  |  |  |  |  |  |
| CAD (% of GDP)               |      | 13.5%  | 12.0% |  |  |  |  |  |  |
| Fiscal deficit (% of GDP)    |      | 4.1%   | 3.7%  |  |  |  |  |  |  |
| Total public debt (% of GDP) |      | 44.6%  | 41.4% |  |  |  |  |  |  |

Source: Official data, IMF, G&T



Source: GeoStat

#### International ranking, 2017

Ease of Doing Business # 16 (Top 20)
Economic Freedom Index # 13 (mostly free)
Global Competitiveness Index # 59 (improving trend)

Source: World Bank, Heritage Foundaition and World Economic Forum

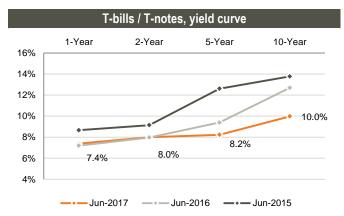




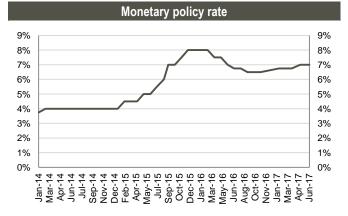
## Money market

**Refinancing loans:** National Bank of Georgia (NBG) issued 7-day refinancing loans of GEL 1,150mn (US\$ 477.7mn).

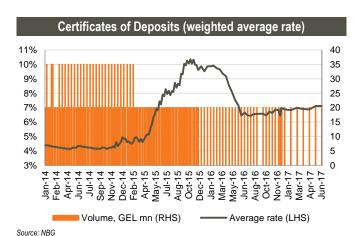
**Ministry of Finance Treasury Bills:** 5-year GEL 20.0mn (US\$ 8.3mn) T-Notes of Ministry of Finance were sold at the auction held at NBG on June 28, 2017. The weighted average yield was fixed at 8.228%. The nearest treasury security auction is scheduled for July 5, 2017, where GEL 50.0mn nominal value 1-year T-Bills will be sold.



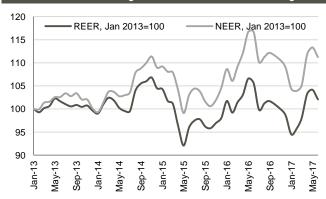
Source: NBG



Source: NBG



Nominal Effective Exchange Rate and Real Effective Exchange Rate



Source: NBG
Note: Index growth means appreciation of exchange rate, decline means depreciation of exchange rate



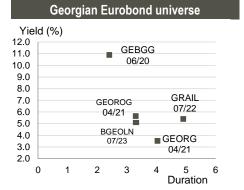
### **Fixed income**

Corporate Eurobonds: BGEO Group Eurobonds (BGEOLN) closed at 5.6% yield, trading at 101.8 (-0.1% w/w). Bank of Georgia GEL-denominated Eurobonds (GEBGG) were trading at 100.3 (unchanged w/w), yielding 10.9%. GOGC Eurobonds (GEOROG) were trading at 105.5 (+0.1% w/w), yielding 5.1%. Georgian Railway Eurobonds (GRAIL) traded at a premium at 110.2 (-0.2% w/w), yielding 5.4%.

Georgian Sovereign Eurobonds (GEORG) closed at 111.8 (-0.1% w/w) at 3.5% yield to maturity.



|                       |              | Loca          | bonds           |              | Eurobonds      |                 |                 |                |                |  |
|-----------------------|--------------|---------------|-----------------|--------------|----------------|-----------------|-----------------|----------------|----------------|--|
|                       | GWP<br>12/21 | M2RE<br>10/19 | Nikora<br>03/18 | GLC<br>09/17 | GEBGG<br>06/20 | GEOROG<br>04/21 | BGEOLN<br>07/23 | GEORG<br>04/21 | GRAIL<br>07/22 |  |
| Amount,<br>US\$ mn    | 30*          | 25.0          | 5.0             | 10.0         | 500*           | 250             | 350             | 500            | 500            |  |
| Issue date            | 12/16        | 10/16         | 03/16           | 09/14        | 06-17          | 04/16           | 07/16           | 04/11          | 07/12          |  |
| Maturity date         | 12/21        | 10/19         | 03/18           | 09/17        | 06-20          | 04/21           | 07/23           | 04/21          | 07/22          |  |
| Coupon, %             | 10.50**      | 7.5           | 11.0            | 8.75         | 11.0           | 6.750           | 6.000           | 6.875          | 7.750          |  |
| Fitch/S&P/<br>Moody's | BB-/-/-      | -/-/-         | -/-/-           | -/-/-        | BB-/-/Ba3      | BB-/B+/-        | BB-/-/B1        | BB-/BB-/Ba3    | B+/B+/-        |  |
| Mid price,<br>US\$    | n/a          | 101.6         | 101.3           | 100.4        | 100.3          | 105.5           | 101.8           | 111.8          | 110.2          |  |
| Mid yield,<br>%       | n/a          | 6.75%         | 9.0%            | 6.50%        | 10.9           | 5.1             | 5.6             | 3.5            | 5.4            |  |
| Z-spread,<br>bps      | n/a          | n/a           | n/a             | n/a          | 346.1          | 333.7           | 170.6           | 348.5          | 364.4          |  |



Source: Bloomberg

\*\*Coupon rate 3.5% over the NBG's refinancing rate

| Eastern European sovereign 10-year bond performance |                 |           |               |                           |                 |              |               |  |  |
|---|-----------------|-----------|---------------|---------------------------|-----------------|--------------|---------------|--|--|
| Issuer  | Amount, US\$ mn | Coupon, % | Maturity date | Ratings (Fitch/S&P/Moody) | Mid price, US\$ | Mid yield, % | Z-spread, bps |  |  |
| Georgia   | 500             | 6.875%    | 12/04/2021    | BB-/BB-/Ba3               | 111.8           | 3.5          | 170.6         |  |  |
| Azerbaijan  | 1,250           | 4.750%    | 18/03/2024    | BB+/BB+/Ba1               | 100.4           | 4.7          | 262.1         |  |  |
| Bulgaria  | 323             | 5.000%    | 19/07/2021    | BBB-/BB+/Baa2             | 119.5           | 0.2          | -177.3        |  |  |
| Croatia   | 1,250           | 3.875%    | 30/05/2022    | BB/BB/Ba2                 | 110.7           | 1.6          | 134.5         |  |  |
| Hungary   | 3,000           | 6.375%    | 29/03/2021    | BBB-/BBB-/Baa3            | 112.6           | 2.8          | 99.3          |  |  |
| Romania   | 2,250           | 6.750%    | 07/02/2022    | BBB-/BBB-/Baa3            | 116.3           | 2.9          | 105.3         |  |  |
| Russia  | 3,500           | 5.000%    | 29/04/2020    | BBB-/BB+/Ba1              | 106.0           | 2.8          | 104.8         |  |  |
| Turkey  | 2,000           | 5.625%    | 30/03/2021    | BB+/BB/Ba1                | 106.2           | 3.8          | 202.1         |  |  |
| Source: Bloomberg                                   |                 |           |               |                           |                 |              |               |  |  |

<sup>\*</sup>GWP 12/21 bonds and GEBGG 06/20 bonds are in Georgian lari



### **Equities**

BGEO Group (BGEO LN) shares closed at GBP 34.94/share (+0.06% w/w and -5.49% m/m). More than 452k shares traded in the range of GBP 34.11 - 35.41/share. Average daily traded volume was 115k in the last 4 weeks. FTSE 250 Index, of which BGEO is a constituent, lost 0.88% w/w and lost 3.39% m/m. The volume of BGEO shares traded was at 1.15% of its capitalization.

TBC Bank Group (TBCG LN) closed the week at GBP 16.84 (-5.04% w/w and -6.82% m/m). More than 819k shares changed hands in the range of GBP 15.50 - 16.52/share. Averaged daily traded volume was 235k in the last 4 weeks.

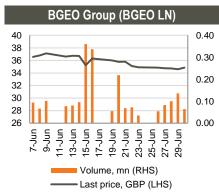
Georgia Healthcare Group (GHG LN) shares closed at GBP 3.56/share (-6.38% w/w and +2.23% m/m). More than 215k shares were traded in the range of GBP 3.50 - 3.80/share. Average daily traded volume was 98k in the last 4 weeks. The volume of GHG shares traded was at 0.16% of its capitalization.

|            |  | Eastern European Banks   |  |   |  |   |  |  |  |  |  |
|------------|--|--|--|---|--|---|--|--|--|--|--|
| Tick<br>er | Share price, US\$                          | MCap<br>US\$<br>mn   | 1M,<br>chg   | 3M,<br>chg  | 6M,<br>chg   | YTD,<br>chg   | 1Y,<br>chg   |  |  |  |  |
| BGEO       | 44.42                                      | 1,751  | -7.2%  | 11.9%   | 17.4%  | 16.5%   | 50.6%  |  |  |  |  |
| TBC        | 20.86                                      | 1,101  | -3.7%  | 10.3%   | 11.1%  | 12.4%   | 66.9%**  |  |  |  |  |
| HSBK       | 9.15                                       | 2,515  | 24.0%  | 27.1%   | 46.4%  | 52.8%   | 134.6%   |  |  |  |  |
| KKB        | 0.65                                       | 259  | -40.9%   | -46.7%  | -52.9%   | -55.0%  | -59.1%   |  |  |  |  |
| VTBR       | 2.09                                       | 13,557   | -8.7%  | -5.6%   | -8.3%  | -12.4%  | 4.4%   |  |  |  |  |
| VZRZ       | 12.51                                      | 297  | -5.2%  | -4.1%   | 1.3%   | 2.2%  | 27.6%  |  |  |  |  |
| SBER       | 10.38                                      | 55,991   | -11.1%   | -10.4%  | -8.2%  | -10.4%  | 26.8%  |  |  |  |  |
| E          | BGEO<br>TBC<br>HSBK<br>KKB<br>VTBR<br>VZRZ | er US\$ BGEO 44.42 TBC 20.86 HSBK 9.15 KKB 0.65 VTBR 2.09 VZRZ 12.51 | er US\$ mn  3GEO 44.42 1,751  TBC 20.86 1,101  HSBK 9.15 2,515  KKB 0.65 259  VTBR 2.09 13,557  VZRZ 12.51 297 | er US\$ mn chg 3GEO 44.42 1,751 -7.2% TBC 20.86 1,101 -3.7% HSBK 9.15 2,515 24.0% KKB 0.65 259 -40.9% VTBR 2.09 13,557 -8.7% VZRZ 12.51 297 -5.2% | er         brice, US\$, mn         chg         chg           3GEO         44.42         1,751         -7.2%         11.9%           TBC         20.86         1,101         -3.7%         10.3%           HSBK         9.15         2,515         24.0%         27.1%           KKB         0.65         259         -40.9%         -46.7%           VTBR         2.09         13,557         -8.7%         -5.6%           VZRZ         12.51         297         -5.2%         -4.1% | er         brice, US\$ mn         chg         chg         chg           3GEO         44.42         1,751         -7.2%         11.9%         17.4%           TBC         20.86         1,101         -3.7%         10.3%         11.1%           HSBK         9.15         2,515         24.0%         27.1%         46.4%           KKB         0.65         259         -40.9%         -46.7%         -52.9%           VTBR         2.09         13,557         -8.7%         -5.6%         -8.3%           VZRZ         12.51         297         -5.2%         -4.1%         1.3% | er         brice, US\$, mn         chg         < |  |  |  |  |

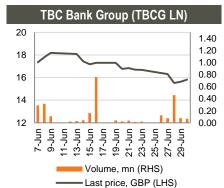
Source: Bloomberg
\*BGEO and TBC are traded in GBP and are shown in US\$ equivalent
\*\*1Y change in TBC share prices calculated using GDR price

| Healthcare Sector Peers |          |                   |                  |         |         |         |          |         |  |
|-------------------------|----------|-------------------|------------------|---------|---------|---------|----------|---------|--|
|                         | Ticker   | Share price, US\$ | MCap,<br>US\$ mn | 1M, chg | 3M, chg | 6M, chg | YTD, chg | 1Y, chg |  |
| GHG*                    | GHG      | 4.56              | 600              | 2.5%    | -0.2%   | 0.6%    | -0.1%    | 23.0%   |  |
| Mouwasat                | MOUWASAT | 42.16             | 2,108            | 9.0%    | 13.2%   | 6.9%    | 7.0%     | 23.3%   |  |
| Fortis                  | FORH     | 2.56              | 1,329            | -18.4%  | -6.3%   | -2.5%   | -3.7%    | 11.7%   |  |
| Raffles                 | RFMD     | 0.95              | 1,684            | -4.8%   | -5.6%   | -1.4%   | -3.7%    | -14.2%  |  |
| IHH                     | IHH      | 1.39              | 11,486           | 5.9%    | 2.6%    | -1.5%   | -1.5%    | -11.6%  |  |
| Bangkok<br>Chain        | всн      | 0.40              | 1,006            | 10.7%   | 7.5%    | 1.6%    | -2.3%    | 15.0%   |  |
| Netcare                 | NTC      | 1.93              | 2,824            | -7.1%   | -18.9%  | -12.1%  | -16.7%   | 2.0%    |  |
| Source: Bloom           | hera     |                   |                  |         |         |         |          |         |  |

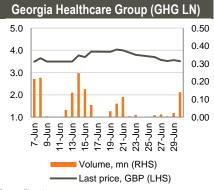
\*GHG is traded in GBP and is shown in US\$ equivalent



Source: Bloomberg



Source: Bloomberg



Source: Bloomberg



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