

Weekly Market Watch

Weekly Market Watch | Georgia Mar 4, 2019

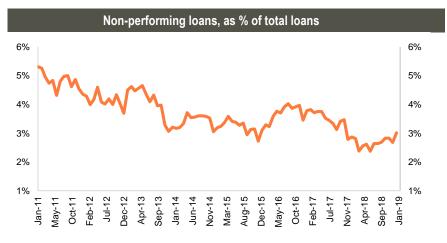
Economy

Real GDP growth was 3.5% y/y in January 2019

Georgia's economy grew by 3.5% y/y in January 2019, according to Geostat's rapid estimates. In January 2019, the growth was recorded in trade, hotels and restaurants, financial intermediation and real estate operations. Growth was down in manufacturing and construction sectors, the former likely related to reduced exports of manufactured items, while the latter reflected completion of BP gas pipeline construction and delays in public infrastructure projects. Monthly rapid estimates are based on VAT turnover, fiscal and monetary statistics.

NPLs at 3.0% in January 2019

In January 2019, the banking sector loan portfolio increased 16.7% y/y after growing 17.2% y/y in previous month, excluding the exchange rate effect. In unadjusted terms, loan portfolio was up 20.8% y/y and down 0.7% m/m to GEL 26.4bn (US\$ 9.9bn). Deposits were up 13.2% y/y excluding the exchange rate effect. In unadjusted terms, deposits were up 17.9% y/y and down 2.0% m/m to GEL 22.6bn (US\$ 8.5bn). Deposit dollarization reduced to 62.5% (-1.9ppts y/y and -0.6ppts m/m), while loan dollarization rose to 57.0% (+0.9ppts y/y and +0.1ppts m/m). NPLs stood at 3.0% in January 2019 (+0.1ppts y/y and +0.3ppts m/m).

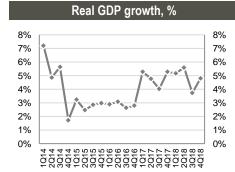


Source: NBG

Key mac	ro indica	itors	
	2016	2017	2018E
GDP (% change)	2.8%	4.8%	4.8%
GDP per capita (ppp)	10,065	10,742	11,600
GDP per capita (US\$)	3,857	4,047	4,363
Population (mn)	3.7	3.7	3.7
Inflation (eop)	1.8%	6.7%	1.5%
Gross reserves (US\$ bn)	2.8	3.0	3.3
CAD (% of GDP)	13.1%	8.8%	6.5%(1)
Fiscal deficit (% of GDP)	3.0%	2.9%	2.3%
Total public debt (% of GDP)	44.4%	44.8%	44.8%

Source: Official data, IMF, G&T

1) As of 9M18



Source: Geostat

International ranking, 2018-19

Ease of Doing Business # 6 (Top 10)

Economic Freedom Index # 16 (mostly free)

Global Competitiveness Index # 66 (improving trend)

Source: World Bank, Heritage Foundaition and World Economic Forum

Moody's

Georgia sovereign credit ratings

STANDARD

BPOOR'S

BBStable
Affirmed
May-2018

Ba2 Stable Affirmed Sep-2018 Fitch Ratings

BB
Stable
Upgraded

Feb-2019

Source: Rating agencies



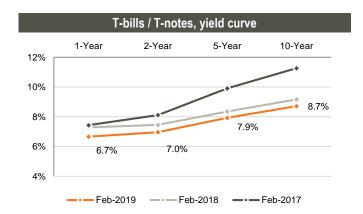
Money market

Refinancing loans: National Bank of Georgia (NBG) issued 7-day refinancing loans of GEL 270mn (US\$ 100.2mn).

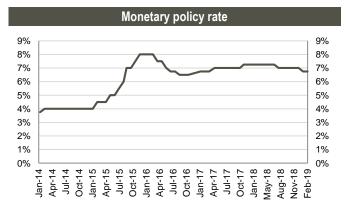
Ministry of Finance Benchmark Bonds: 5-year GEL 30.0mn (US\$ 11.21mn) Benchmark Bonds of Ministry of Finance were sold at the auction held at NBG on February 26, 2019. The weighted average yield was fixed at 7.356%. The nearest treasury securities auction is scheduled for March 5, 2019, where GEL 40.0mn nominal value 1-year T-Bills will be sold.

T-bills / T-notes, emission calendar								
Date	Volume, GEL mn	Maturity						
5-Mar-19	40	1 year						
12-Mar-19	20	6 month						
12-Mar-19	40	2 years						
26-Mar-19	30	5 years						

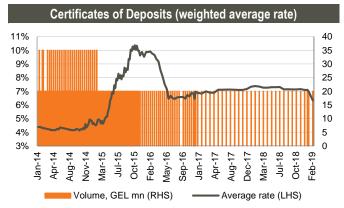
Source: MoF



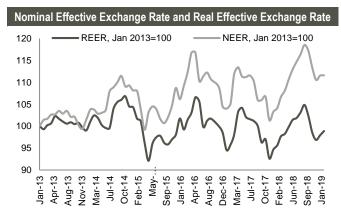




Source: NBG



Source: NBG



rce: NBG

Note: Index growth means appreciation of exchange rate, decline means depreciation of exchange rate



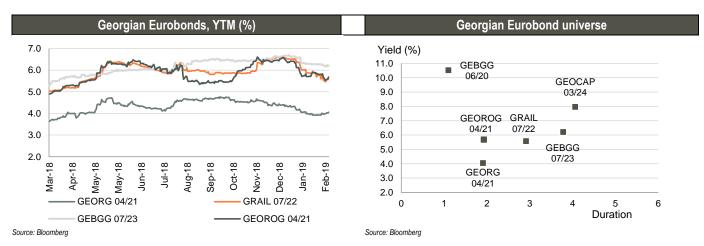
Fixed income

Source: Bloomberg

Corporate Eurobonds: Bank of Georgia Group Eurobonds (GEBGG) closed at 6.21% yield, trading at 99.19 (-0.03% w/w). Bank of Georgia GEL-denominated Eurobonds (GEBGG) were trading at 100.50 (unchanged w/w), yielding 10.53%. Georgia Capital Eurobonds (GEOCAP) were trading at 92.50 (+0.96% w/w), yielding 7.97%.

GOGC Eurobonds (GEOROG) were trading at 102.11 (-0.04% w/w), yielding 5.69%. Georgian Railway Eurobonds (GRAIL) traded at a premium at 106.52 (-0.17% w/w), yielding 5.59%.

Georgian Sovereign Eurobonds (GEORG) closed at 105.63 (-0.23% w/w) at 4.05% yield to maturity.



			Geor	gian bonds perf	ormance								
	Georgian Eurobonds performance												
Issuer	Currency	Amount, mn	Coupon	Maturity date	Ratings (Fitch/S&P/Moody/ Scope)	Mid price, US\$	Mid yield, %	Z-spread, bps					
Georgia	US\$	500	6.875%	04/12/2021	BB/BB-/Ba2/-	105.63	4.05	142.21					
GRAIL 07/22	US\$	500	7.750%	07/11/2022	B+/B+/-/-	106.52	5.59	299.37					
GEOROG 04/21	US\$	250	6.750%	04/26/2021	BB-/B+/-/-	102.11	5.69	305.62					
GEBGG 06/20	GEL	500	11.000%	06/01/2020	BB-/-/Ba2/-	100.50	10.53	n/a					
GEBGG 07/23	US\$	350	6.000%	07/26/2023	BB-/-/Ba2/-	99.19	6.21	362.38					
GEOCAP 03/24	US\$	300	6.125%	03/09/2024	-/B+/B2/-	92.50	7.97	537.24					
			Georgia	n local bonds p	erformance								
GWP 12/21	GEL	30	10.25%	06/12/2021	BB-/-/-	n/a	n/a	n/a					
M2RE 10/19	US\$	25	7.500%	07/10/2019	B+/-/-/-	101.03	6.0	n/a					
M2CA 12/21	US\$	30	7.500%	31/12/2021	-/-/-/-	n/a	n/a	n/a					
GLC 08/20	US\$	10	7.000%	29/08/2020	B+/-/-/-	100.37	6.75	n/a					
GLC 06/21	US\$	5	6.500%	22/06/2021	B+/-/-/-	98.91	7.00	n/a					
Nikora 06/19	US\$	10	9.000%	28/06/2019	-/-/-/B+	n/a	n/a	n/a					
Silknet 08/22	GEL	34	10.25%	18/08/2022	B+/-/-/-	n/a	n/a	n/a					
Crystal 12/19	GEL	10	11.25%	28/12/2019	B/-/-/-	100.86	11.00	n/a					

Eastern European sovereign 10-year bonds performance												
Issuer	Currency	Amount, mn	Coupon	Maturity date	Ratings (Fitch/S&P/Moody)	Mid price, US\$	Mid yield, %	Z-spread, bps				
Georgia	US\$	500	6.875%	4/12/2021	BB/BB-/Ba2	105.63	4.05	142.21				
Armenia	US\$	500	6.000%	9/30/2020	B+/-/B1	102.49	4.34	167.64				
Azerbaijan	US\$	174	2.820%	9/1/2021	BB+/-/Ba2	96.86	4.16	154.17				
Belarus	US\$	800	6.875%	2/28/2023	B/B/B3u	104.32	5.65	305.83				
Kazakhstan	US\$	1,500	3.875%	10/14/2024	BBB/BBB-/Baa3	102.25	3.43	81.95				
Russia	US\$	3,500	5.000%	4/29/2020	BBB-/BBB-/Ba1	102.14	3.09	40.90				
Turkey	US\$	2,000	5.625%	3/30/2021	BB/NR/Ba3	100.86	5.18	255.04				
Ukraine	US\$	1,409	7.750%	9/1/2021	B-/B-/Caa1	98.59	8.39	577.04				

3



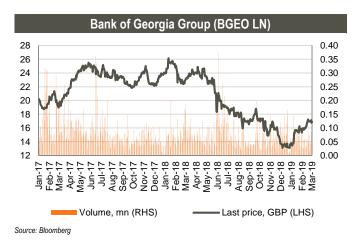
Equities

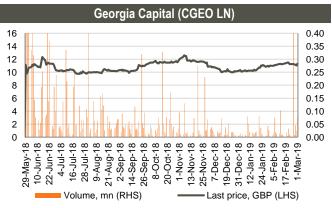
Bank of Georgia Group (BGEO LN) shares closed at GBP 16.90/share (-0.40% w/w and +6.06% m/m). More than 277k shares traded in the range of GBP 16.60 - 17.15/share. Average daily traded volume was 50k in the last 4 weeks. FTSE 250 Index, of which BGEO is a constituent, gained 0.58% w/w and 3.03% m/m. The volume of BGEO shares traded was at 0.56% of its capitalization.

Georgia Capital (CGEO LN) shares closed at GBP 11.30/share ($\pm 0.50\%$ w/w and $\pm 2.75\%$ m/m). More than 711k shares traded in the range of GBP 10.80 – 11.47/share. Average daily traded volume was 53k in the last 4 weeks. The volume of CGEO shares traded was at 1.87% of its capitalization.

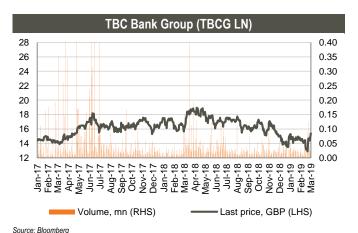
TBC Bank Group (TBCG LN) closed the week at GBP 15.38 (\pm 4.63% w/w and \pm 5.92% m/m). More than 144k shares changed hands in the range of GBP 14.10 – 15.40/share. Average daily traded volume was 33k in the last 4 weeks. The volume of TBCG shares traded was at 0.27% of its capitalization.

Georgia Healthcare Group (GHG LN) shares closed at GBP 2.05/share (-2.15% w/w and -10.09% m/m). More than 53k shares were traded in the range of GBP 2.05 - 2.20/share. Average daily traded volume was 17k in the last 4 weeks. The volume of GHG shares traded was at 0.04% of its capitalization.











Source: Bloomberg



Equities, continued

Eastern European banks												
						P/E		P/B				
	Ticker	Currency	Share price	Mcap, mn	6M chg	y/y chg	YTD chg	2019F	2020F	2019F	2020F	
Bank of Georgia	BGEO	GBP	16.90	831	2.3%	-26.6%	22.7%	6.48x	5.72x	1.39x	1.18x	
TBC	TBC	GBP	15.38	834	-3.9%	-5.1%	1.1%	6.18x	5.35x	1.12x	0.98x	
Halyk Bank	HSBK	USD	11.70	3,438	7.3%	-17.0%	13.0%	5.20x	4.52x	1.06x	0.93x	
VTB Bank	VTBR	USD	1.18	7,647	-6.3%	-43.3%	6.5%	3.37x	2.93x	0.52x	0.46x	
Akbank	AKBNK	TRY	6.65	34,580	34.6%	-26.3%	13.0%	6.22x	4.29x	0.67x	0.57x	
Garanti	GARAN	TRY	8.80	36,960	47.9%	-23.8%	10.6%	5.94x	3.91x	0.70x	0.62x	
Isbank	ISCTR	TRY	5.77	25,965	44.6%	-23.4%	27.4%	4.08x	3.62x	0.48x	0.44x	
PKO	PKO	PLN	38.00	47,500	-10.0%	-10.4%	-3.7%	11.95x	10.77x	1.17x	1.11x	
PEKAO	PEO	PLN	112.50	29,528	-3.7%	-13.5%	3.2%	12.36x	10.98x	1.27x	1.22x	
Millennium	MIL	PLN	9.03	10,954	0.6%	8.8%	1.8%	14.32x	11.25x	1.20x	1.12x	
Mbank	MBK	PLN	430.40	18,222	5.1%	-4.6%	1.5%	14.55x	12.66x	1.12x	1.06x	
BRD	BRD	RON	11.88	8,279	-16.5%	-14.9%	4.2%	8.79x	9.57x	1.14x	1.11x	
Banca Transilvania	TLV	RON	1.91	9,197	-18.7%	-13.1%	-4.7%	7.40x	7.66x	1.08x	0.99x	
OTP	OTPD	USD	19.90	11,144	12.4%	-11.9%	1.5%	9.79x	9.08x	0.72x	0.64x	
Komercni	KOMB	CZK	946.00	179,787	2.3%	2.4%	11.7%	12.49x	12.33x	1.72x	1.63x	
Mean				·				8.61x	7.64x	1.02x	0.94x	
Median								7.40x	7.66x	1.12x	0.99x	

Source: Bloomberg, S&P Capital IQ

								P	/E	P	/B
	Ticker	Currency	Share price	Mcap, mn	6M chg	y/y chg	YTD chg	2019F	2020F	2019F	2020F
Georgia Capital	CGEO	GBP	11.30	431	10.1%	n/a	10.7%	14.70x	12.21x	0.88x	0.82x
Tinc Comm	TINC	EUR	11.95	326	0.0%	-5.9%	1.3%	21.80x	20.00x	1.00x	0.99x
Sabanci Holding	SAHOL	TRY	9.03	18,425	26.8%	-15.0%	20.1%	4.55x	4.22x	0.54x	0.48x
Deutsche Beteiligungs	DBAN	EUR	35.35	532	-6.1%	-18.8%	5.4%	17.77x	9.75x	1.20x	1.13x
Eurazeo	RF	EUR	66.60	5,098	1.8%	-9.4%	7.8%	13.16x	12.09x	0.96x	0.92x
Carlyle Group	CG	USD	17.73	1,932	-23.6%	-21.7%	12.6%	2.63x	2.06x	1.90x	1.03x
Mean								12.44x	10.06x	1.08x	0.89x
Median								13.93x	10.92x	0.98x	0.96x

Healthcare sector companies																	
														P/E		EV/EBITDA	
	Ticker	Currency	Share price	Mcap, mn	6M chg	y/y chg	YTD chg	2019F	2020F	2019F	2020F						
GHG	GHG	GBP	2.05	270	-10.9%	-38.3%	0.5%	17.34x	13.10x	8.10x	6.31x						
Mouwasat	MOUWASAT	SAR	76.60	7,660	-9.7%	-13.4%	-4.8%	20.02x	17.58x	14.48x	12.82x						
Fortis	FORH	INR	134.75	101,730	-8.1%	-16.3%	-4.1%	1.66x	1.56x	6.87x	6.68x						
Raffles	RFMD	SGD	1.09	1,959	1.9%	-5.2%	-0.9%	32.74x	31.77x	21.18x	19.84x						
IHH	IHH	MYR	5.79	50,774	3.8%	-3.5%	7.4%	45.99x	36.01x	17.24x	14.50x						
Bangkok Chain	BCH	THB	16.10	40,149	-15.7%	1.3%	-3.6%	31.04x	27.39x	17.23x	15.55x						
Netcare	NTC	ZAR	25.55	37,584	-12.9%	1.8%	-3.3%	15.35x	14.18x	9.11x	8.45x						
Life Healthcare	LHC	ZAR	27.08	39,736	1.6%	-0.6%	2.6%	19.29x	15.49x	8.59x	7.81x						
Mediclinic	MDC	GBP	3.32	2,446	-32.7%	-43.5%	2.9%	12.64x	11.57x	8.40x	7.77x						
Apollo Hospitals	APHS	INR	1,151.85	160,251	-2.6%	-2.7%	-8.5%	59.01x	37.48x	18.21x	15.38x						
KPJ Healthcare	KPJ	MYR	1.01	4,350	-8.2%	5.2%	-2.9%	22.44x	20.60x	11.87x	11.13x						
NMC	NMC	GBP	27.54	5,734	-29.8%	-18.7%	0.7%	20.40x	16.53x	15.66x	12.98x						
Mean								24.83x	20.27x	13.08x	11.60x						
Median								20.21x	17.06x	13.18x	11.98x						

Source: Bloomberg, S&P Capital IQ



Disclaimer

This document is strictly confidential and has been prepared by JSC Galt & Taggart"), a member of Bank of Georgia group PLC ('Group") solely for informational purposes and independently of the respective companies mentioned herein. This document does not constitute or form part of, and should not be construed as, an offer or solicitation or invitation of an offer to buy, sell or subscribe for any securities or assets and nothing contained herein shall form the basis of any contract or commitment whatsoever or shall be considered as a recommendation to take any such actions.

Galt & Taggart is authorized to perform professional activities on the Georgian market. The distribution of this document in certain jurisdictions may be restricted by law. Persons into whose possession this document comes are required by Galt & Taggart to inform themselves about and to observe any and all restrictions applicable to them. This document is not directed to, or intended for distribution, directly or indirectly, to, or use by, any person or entity that is a citizen or resident located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would require any registration or licensing within such jurisdiction.

Investments (or any short-term transactions) in emerging markets involve significant risk and volatility and may not be suitable for everyone. The recipients of this document must make their own investment decisions as they believe appropriate based on their specific objectives and financial situation. When doing so, such recipients should be sure to make their own assessment of the risks inherent in emerging market investments, including potential political and economic instability, other political risks including without limitation changes to laws and tariffs, and nationalization of assets, and currency exchange risk

No representation, warranty or undertaking, express or implied, is or will be made by Galt & Taggart or any other member of the Group or their respective directors, employees, affiliates, advisers or agents or any other person as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of this document and the information contained herein (and whether any information has been omitted from this document) and no reliance should be placed on it. This document should not be considered as a complete description of the markets, industries and/or companies referred to herein. Nothing contained in this document is, is to be construed as, or shall be relied on as legal, investment, business or tax advice, whether relating to the past or the future, by Galt & Taggart any other member of the Group or any of their respective directors, employees, affiliates, advisers or agents in any respect. Recipients are required to make their own independent investigation and appraisal of the matters discussed herein. Any investment decision should be made at the investor's sole discretion. To the extent permitted by law, Galt & Taggart, any other member of the Group and their respective directors, employees, affiliates, advisers and agents disclaim all liability whatsoever (in negligence or otherwise) for any loss or damages however arising, directly or indirectly, from any use of this document or its contents or otherwise arising in connection with this document, or for any act, or failure to act, by any party, on the basis of this document.

The information in this document is subject to verification, completion and change without notice and Galt & Taggart is not under any obligation to update or keep current the information contained herein. The delivery of this document shall not, under any circumstances, create any implication that there has been no change in the information since the date hereof or the date upon which this document has been most recently updated, or that the information contained in this document is correct as at any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same. No representation or warranty, expressed or implied, is made by Galt & Taggart or any other member of the Group, or any of their respective directors, employees, affiliates, advisers or agents with respect to the accuracy or completeness of such information.

The information provided and opinions expressed in this document are based on the information available as of the issue date and are solely those of Galt & Taggart as part of its internal research coverage. Opinions, forecasts and estimates contained herein are based on information obtained from third party sources believed to be reliable and in good faith, and may change without notice. Third party publications, studies and surveys generally state that the data contained therein have been obtained from sources believed to be reliable, but that there is no guarantee of the accuracy or completeness of such data. Accordingly, undue reliance should not be placed on any such data contained in this document. Neither Galt & Taggart, any other member of the Group, nor their respective directors, employees, affiliates, advisors or agents make any representation or warranty, express or implied, of this document's usefulness in predicting the future performance, or in estimating the current or future value, of any security or asset.

Galt & Taggart does, and seeks to do, and any other member of the Group may or seek to do business with companies covered in its research. As a result, investors should be aware of a potential conflict of interest that may affect the objectivity of the information contained in this document.

This document is confidential to clients of Galt & Taggart. Unauthorized copying, distribution, publication or retransmission of all or any part of this document by any medium or in any form for any purpose is strictly prohibited.

The recipients of this document are responsible for protecting against viruses and other destructive items. Receipt of the electronic transmission is at risk of the recipient and it is his/her responsibility to take precautions to ensure that it is free from viruses and other items of a destructive nature.

Galt & Taggart

Address: 79 D. Agmashenebeli Avenue, Tbilisi 0102, Georgia

Tel: + (995) 32 2401 111

Email: gt@gt.ge