

Weekly Market Watch

Economy

Real GDP grew 5.3% y/y in November 2015

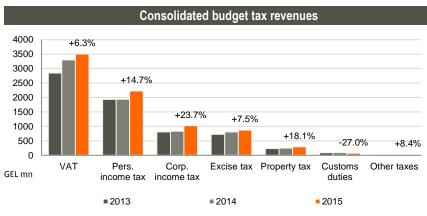
Georgia's real GDP grew 5.3% y/y in November 2015, according to GeoStat's rapid estimates. As a result, output growth averaged 3.0% y/y in 11M15. Monthly rapid estimates are based on VAT turnover, fiscal and monetary statistics.

NPLs at 3.1%, down 0.4ppts y/y

In November 2015, the loan portfolio grew 8.1% y/y, excluding the exchange rate effect (+27.8% y/y and +0.1% m/m in unadjusted terms), to GEL 15.8bn (US\$ 6.6bn). Deposits grew 5.7% y/y, excluding the exchange rate effect (+26.0% y/y and +1.4% m/m in unadjusted terms), reaching GEL 14.1bn (US\$ 5.8bn). NPLs remain under control at 3.1% in November 2015, unchanged m/m and down 0.4ppts y/y.

Tax revenues overperformed in 2015

Consolidated budget tax revenues increased 8.8% y/y to GEL 836.7mn in December 2015 and 10.6% y/y to GEL 8.0bn in 2015 (0.4% above the annual plan), according to the Treasury Service. In 2015, personal income tax revenues grew 14.7% y/y (27.8% of total), VAT receipts +6.3% y/y (43.8% of total), profit tax receipts +23.7% y/y (12.8% of total), excise tax +7.5% y/y (10.9% of total), and property tax +18.1% y/y (3.6% of total). Receipts from custom duties decreased, but it has a minor share in total tax revenues.



Source: Treasury Service

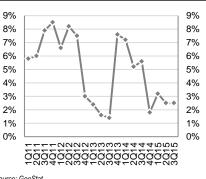
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Key macro indicators								
	11M15	2014	2013					
GDP (% change)	3.0%	4.6%	3.3%					
GDP per capita (ppp)*		9,209	8,526					
GDP per capita (US\$)		3,676	3,600					
Population (mn)	3.7**	4.5	4.5					
Inflation (eop)	4.9%***	2.0%	2.4%					
Gross reserves (US\$ bn)	2.5	2.7	2.8					
CAD (% of GDP)		10.6%	5.8%					
Fiscal deficit (% of GDP)		3.0%	2.6%					
Total public debt (% of GDP)		35.5%	34.7%					

Source: Official data

*Source: IMF **Preliminary results of census, previous data is subject to recalculation ***As of 12M15

Real GDP growth, %



Source: GeoStat Note: 3Q15 figure based on rapid estimates

International ranking of Georgia, 2015-16

Ease of Doing Business # 24 (regional leader) Economic Freedom Index # 22 (mostly free) Global Competitiveness Index # 66 (improving trend)

Source: World Bank, Heritage Foundaition and World Economic Forum



Source: Rating agencies



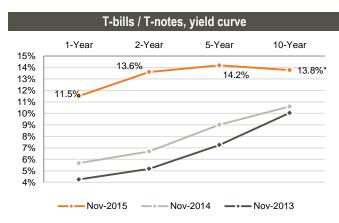
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Money market

Refinancing loans: National Bank of Georgia (NBG) issued 7-day refinancing loans of GEL 700mn (US\$ 292.3mn).

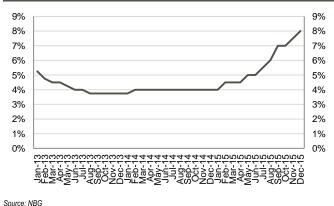
Certificates of deposit: NBG sold 91-day, GEL 20mn (US\$ 8.3mn) certificates of deposit, with an average yield of 9.52% (down by 9bps from previous issue).

Ministry of Finance Treasury Notes: The nearest treasury securities auction is scheduled for January 6, 2016, where GEL 40mn nominal value 1-year T-Bills will be sold.

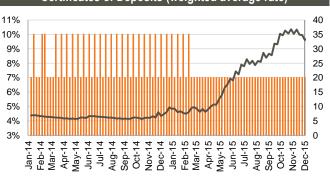


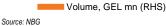
Source: NBG *As of latest auction

Monetary policy rate



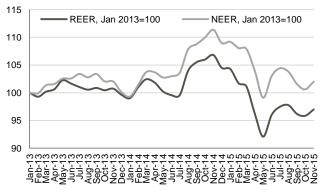
Certificates of Deposits (weighted average rate)





Nominal Effective Exchange Rate and Real Effective Exchange Rate

Average rate (LHS)



Source: NBG

Note: Index growth means appreciation of exchange rate, decline means depreciation of exchange rate



Fixed income

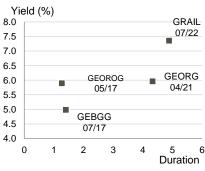
Corporate Eurobonds: Bank of Georgia Eurobonds (GEBGG) closed at 5.0% yield, trading at 103.9 (unchanged w/w). GOGC Eurobonds (GEOROG) were trading at 101.3 (-0.1% w/w), yielding 5.9%. Georgian Railway Eurobonds (GRAIL) traded at a premium at 102.0 (unchanged w/w), yielding 7.4%.

Georgian Sovereign Eurobonds (GEORG) closed at 104.1 (unchanged w/w) at 6.0% yield to maturity.



Georgian Eurobond universe

Local bonds **Eurobonds** EVEX 05/17 GLC 09/17 GWP M2RE GEOROG GEBGG GEORG GRAIL 11/17 03/17 07/17 04/21 07/22 05/17 Amount, 6* 20 10 250 400 500 15 500 US\$ mn May-2012 Issue date 11/15 03/15 05/15 09/14 Jul-2012 Apr-2011 Jul-2012 Maturity 11/17 03/17 05/17 09/17 May-2017 Jul-2017 Apr-2021 Jul-2022 date Coupon, % 15.000** 9.500 9.500 8.750 6.875% 7.750% 6.875% 7.750% Fitch/S&P/ BB-/-/--/-/--/-/--/-/-BB-/B+/-BB-/BB-/Ba3BB-/BB-/Ba3 BB-/BB-/-Moodv's Mid price, 103.9 100.0* 99.0 100 98.0 101.3 104.1 102.0 US\$ Mid yield, 15.0 10.1 9.5 9.7 5.9 5.0 6.0 7.4 % Z-spread, 548.3 n/a n/a n/a n/a 534.7 450.1 411.7 Source: Bloomberg



bps Source: Bloomberg

*GWP 11/17 bonds are in Georgian lari **Floating rate with 7.5% over the NBG's refinancing rate

	Eastern European sovereign 10-year bond performance										
Issuer	Amount, US\$ mn	Coupon, %	Maturity date	Ratings (Fitch/S&P/Moody)	Mid price, US\$	Mid yield, %	Z-spread, bps				
Georgia	500	6.875%	12/04/2021	BB-/BB-/Ba3	104.1	6.0	411.7				
Azerbaijan	1,250	4.750%	18/03/2024	BBB-/-/Baa3	93.8	5.7	361.9				
Bulgaria	323	5.000%	19/07/2021	BBB/-/-	119.7	1.3	-226.2				
Croatia	1,250	3.875%	30/05/2022	BB/BB/Ba1	100.3	3.8	328.3				
Hungary	3,000	6.375%	29/03/2021	BB+/BB+/Ba1	114.1	3.4	155.9				
Romania	2,250	6.750%	07/02/2022	BBB-/BBB-/Baa3	117.5	3.5	166.8				
Russia	3,500	5.000%	29/04/2020	BBB-/BB+/Ba1	103.5	4.1	243.1				
Turkey	2,000	5.625%	30/03/2021	BBB-/NR/Baa3	105.9	4.3	258.3				



Equities

BGEO Group (BGEO LN) shares closed at GBP 19.04/share (+0.53% w/w and -1.91% m/m). More than 101k shares traded in the range of GBP 18.68 – 19.45/share. Average daily traded volume was 64k in the last 4 weeks, less than in the previous month. FTSE 250 Index, of which BOGH is a constituent, lost 0.08% w/w and gained 0.05% m/m, respectively. The volume of BOGH shares traded was at 0.26% of its capitalization.

TBC Bank (TBCB LI) closed the week at US\$ 10.10 (unchanged w/w and +11.36% m/m). More than 6k GDRs changed hands in the range of US\$ 10.00 – 10.15/GDR. Average daily traded volume was 12k in the last 4 weeks, less than in the previous month.

Georgia Healthcare Group (GHG LN) shares closed at GBP 1.55/share (-5.02% w/w and -12.92% m/m). More than 159k shares were traded in the range of GBP 1.55 – 1.65/share. Average daily traded volume was 24k in the last 4 weeks. The volume of GHG shares traded was at 0.12% of its capitalization.

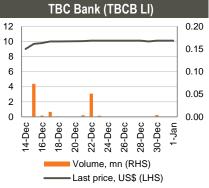
On the Georgian stock exchange: There were no trades. As a result, the G&T Index remained at 885.86 (unchanged w/w).

Eastern European banks										
	Ticker	Share price, US\$	MCap, US\$ mn	1M, chg	3M, chg	6M, chg	YTD, chg	1Y, chg		
BGEO*	BGEO	28.05	1,108	-3.1%	1.7%	-5.8%	-13.3%	-14.8%		
TBC	TBC	10.10	495	1.5%	20.8%	-1.0%	-19.8%	-22.0%		
Halyk Bank	HSBK	4.95	1,350	-16.1%	-19.5%	-39.7%	-41.8%	-44.7%		
ККВ	KKB	1.23	488	-23.4%	-57.6%	-60.7%	-67.8%	-67.7%		
VTB Bank	VTBR	2.11	13,667	1.8%	2.6%	-21.2%	-8.3%	-4.8%		
Vozrozhde nie Bank	VZRZ	8.25	196	-8.9%	-10.7%	-10.5%	11.9%	21.8%		
Sberbank	SBER	5.88	31,733	-10.2%	19.1%	15.1%	45.2%	51.2%		

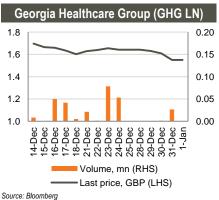
Note: * BGEO is traded in GBP and is shown in US\$ equivalent

Healthcare sector peers									
	Ticker	Share price, US\$	MCap, US\$ mn	1M, chg	3M, chg	6M, chg	YTD, chg	1Y, chg	
GHG*	GHG	2.28	293	-13.3%	nm	nm	nm	nm	
Mouwasat	MOUWASAT	33.73	1,687	7.3%	2.9%	-12.8%	2.6%	2.2%	
Fortis	FORH	2.71	1,256	8.5%	2.9%	-0.1%	54.4%	55.8%	
Raffles	RFMD	2.87	1,648	-4.9%	-9.4%	-16.3%	-2.4%	-2.6%	
IHH	IHH	1.49	12,250	-2.6%	6.9%	-4.2%	8.2%	12.0%	
Bangkok Chain	BCH	0.25	628	13.4%	30.5%	19.8%	4.8%	3.1%	
Netcare	NTC	2.14	3,124	-6.8%	-21.1%	-31.0%	-34.8%	-30.0%	
Source: Bloomberg Note: *GHG is traded in GBP and is shown in US\$ equivalent									











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