

Weekly Market Watch

Weekly Market Watch | Georgia July 29, 2019

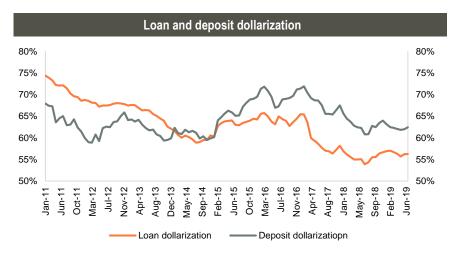
Economy

NPLs at 2.9% in June 2019

In June 2019, the banking sector loan portfolio increased 14.2% y/y after growing 13.2% y/y in previous month, excluding the exchange rate effect. In unadjusted terms, loan portfolio was up 24.0% y/y and up 3.9% m/m to GEL 28.7bn (US\$ 10.0bn). Deposits were up 10.7% y/y excluding the exchange rate effect. In unadjusted terms, deposits were up 21.6% y/y and up 2.9% m/m to GEL 24.6bn (US\$ 8.6bn). Loan dollarization stood at 56.2% (+2.38ppts y/y and flat m/m) and deposit dollarization reached 62.4% (+1.63ppts y/y and +0.43ppts m/m). NPLs stood at 2.9% in June 2019 (+0.52ppts y/y and -0.26ppts m/m).

NBG keeps monetary policy rate unchanged at 6.5%

At its meeting on 24 July 2019, NBG's monetary policy committee decided to keep its key rate unchanged at 6.50%. In June 2019, annual inflation was 4.3%. Price level was mostly affected by increased tobacco excises, which contributed 1.3ppts to overall inflation. Importantly, core inflation (excludes food, energy and tobacco prices) stood at 1.4% in June indicating that the rise in inflation is temporary. NBG commented that increased inflationary pressure from the exchange rate depreciation is balanced currently by the weak demand. By NBG's current forecast, inflation is expected to remain above the 3% target through 2019 and decline from March 2020 once one-off factors fade. The regulator also hinted on a possible monetary tightening if the upward pressure on inflation stemming from the exchange rate will persist. The next committee meeting is scheduled for 4 September 2019.

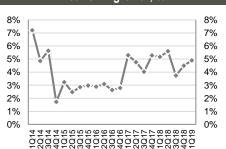


Source: NBG

| Key mac | ro indica | ators | |
|------------------------------|-----------|--------|--------|
| | 2016 | 2017 | 2018 |
| GDP (% change) | 2.8% | 4.8% | 4.7% |
| GDP per capita (ppp) | 9,991 | 10,679 | 11,485 |
| GDP per capita (US\$) | 3,857 | 4,047 | 4,346 |
| Population (mn) | 3.7 | 3.7 | 3.7 |
| Inflation (eop) | 1.8% | 6.7% | 1.5% |
| Gross reserves (US\$ bn) | 2.8 | 3.0 | 3.3 |
| CAD (% of GDP) | 13.1% | 8.8% | 7.7% |
| Fiscal deficit (% of GDP) | 3.0% | 2.9% | 2.5% |
| Total public debt (% of GDP) | 44.4% | 44.8% | 45.0% |

Source: Official data, IMF, G&T

Real GDP growth, %



Source: Geostat

International ranking, 2018-19

Ease of Doing Business # 6 (Top 10)
Economic Freedom Index # 16 (mostly free)
Global Competitiveness Index # 66 (improving trend)

Source: World Bank, Heritage Foundaition and World Economic Forum

Georgia sovereign credit ratings

STANDARD & POOR'S

BBPositive
Affirmed
Apr-2019

MOODY'S
INVESTORS SERVICE

Ba2

Ba2 Stable Affirmed Mar-2019 Fitch Ratings

BB

Stable
Upgraded

Feb-2019

Source: Rating agencies



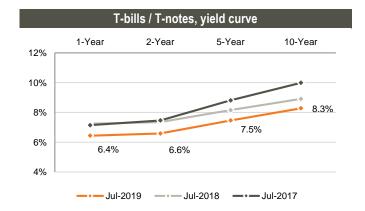
Money market

Refinancing loans: National Bank of Georgia (NBG) issued 7-day refinancing loans of GEL 1.5bn (US\$ 517.1mn).

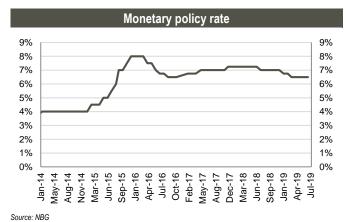
Ministry of Finance Benchmark Bonds: 5-year GEL 50.0mn (US\$ 17.3mn) Benchmark Bonds of Ministry of Finance were sold at the auction held at NBG on July 23, 2019. The weighted average yield was fixed at 6.983%. The nearest treasury securities auction is scheduled for August 6, 2019, where GEL 40.0mn nominal value 1-year T-bills will be sold.

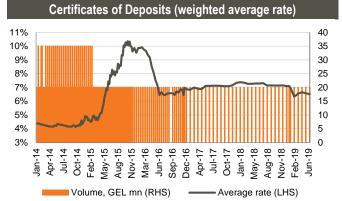
| T-bills / T-notes | , Aug-19 emissi | on calendar |
|-------------------|-----------------|-------------|
| Date | Volume, GEL mn | Maturity |
| 6-Aug-19 | 40 | 1 year |
| 13-Aug-19 | 20 | 6 month |
| 13-Aug-19 | 60 | 2 year |
| 27-Aug-19 | 50 | 5 year |

Source: MoF

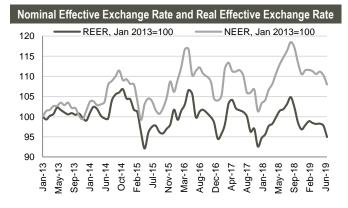








Source: NBG



Source: NBG Note: Index growth means appreciation of exchange rate, decline means depreciation of exchange rate



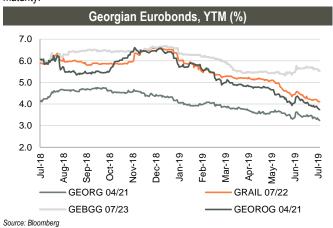
Fixed income

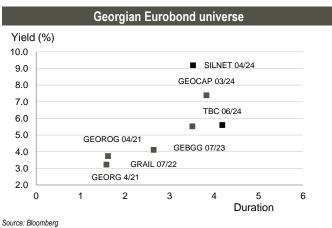
Source: Bloombera

Corporate Eurobonds: Bank of Georgia Group Eurobonds (GEBGG) closed at 5.53% yield, trading at 101.65 (+0.35% w/w Georgia Capital Eurobonds (GEOCAP) were trading at 95.11 (+0.11% w/w), yielding 7.40%.

GOGC Eurobonds (GEOROG) were trading at 105.00 (+0.14% w/w), yielding 3.75%. Georgian Railway Eurobonds (GRAIL) traded at a premium at 110.00 (+0.20% w/w), yielding 4.11%.

Georgian Sovereign Eurobonds (GEORG) closed at 105.96 (+0.19% w/w) at 3.24% yield to maturity.





Georgian bonds performance Georgian Eurobonds performance Ratings Issuer Currency Amount, mn Coupon **Maturity date** (Fitch/S&P/Moody/ Mid price Mid yield, % Z-spread, bps Scope) US\$ 500 6.875% Apr-21 BB/BB-/Ba2 105.96 3.24 138.16 Georgia **GRAIL 07/22** 7.750% 110.00 US\$ 500 Jul-22 BB-/B+/-4.11 226.82 **GEOROG 04/21** US\$ 250 6.750% Apr-21 BB/B+/-105.00 3.75 183.77 11.000% **GEBGG 06/20 GEL** 500 Jun-20 BB-/-/Ba2 n/a n/a n/a US\$ 350 6.000% BB-/-/Ba2 101.65 370.05 GFRGG 07/23 5.53 Jul-23 GEBGG 11 1/8 PERP US\$ 100 11.125% n/a B-/-/-104.27 10.31 815.03 **GEOCAP 03/24** US\$ 300 6.125% Mar-24 -/B+/B2 95.11 7.40 557.64 SILKNET 04/24 US\$ 200 11.000% B+/-/B1 106.71 9.19 733.31 Apr-24 376.48 TRC 06/24 US\$ 300 Jun-24 BB-/-/Ba2/-5.60 5.750% 100.62 TBC PERP US\$ 125 10.775% B/-/-/-102.07 10.64 833.53 n/a Georgian local bonds performance GWP 12/21 30 10.00% GEL Dec-21 BB-/-/n/a n/a n/a M2RF 10/19 US\$ 25 7 50% Oct-19 -/-/-/-100.41 5.50 n/a -/-/-/-M2CA 12/21 US\$ 30 7.50% Dec-21 101.12 7.00 n/a GLC 08/20 US\$ 10 7.00% Aug-20 B+/-/-/-99.59 7.38 n/a GLC 06/21 US\$ 5 6.50% Jun-21 B+/-/-/-98.45 7.38 n/a CRYSTAL 12/19 10 11.00% Dec-19 R/-/-/-10.75 GFL 100 11 n/a CRYSTAL 02/21 **GEL** 15 10.50% Feb-21 B/-/-/-99.65 10.75 n/a Nikora Trade 08/21 GEL 25 10.50% Aug-21 -/-/-/B+ n/a n/a n/a SILKNET 08/22 GEL 34 10.00% Aug-22 B+/-/B1/n/a n/a n/a 25 Geo. Beer Company **GEL** 10.50% -/-/-/BB-Dec-23 n/a n/a n/a Lisi Lake Development US\$ 12 8.00% Dec-21 -/-/-/B+ n/a n/a n/a GEL 30 10.75% Tegeta 04/22 Apr-22 -/-/-/BBn/a n/a n/a Swiss Capital 09/21 GEL 10 12.75% Sep-21 B-/-/-/-100.00 13.00 n/a

3



Fixed income, continued

| | Eastern European sovereign 10-year bonds performance | | | | | | | | | | |
|------------|--|------------|--------|---------------|------------------------------|-----------|--------------|---------------|--|--|--|
| Issuer | Currency | Amount, mn | Coupon | Maturity date | Ratings (Fitch/S&P/Moody) | Mid price | Mid yield, % | Z-spread, bps | | | |
| Georgia | US\$ | 500 | 6.875% | Apr-21 | BB/BB-/Ba2 | 105.96 | 3.24 | 138.16 | | | |
| Armenia | US\$ | 500 | 6.000% | Sep-20 | B+/-/B1 | 103.18 | 3.20 | 114.55 | | | |
| Azerbaijan | US\$ | 174 | 2.820% | Sep-21 | BB+/-/Ba2 | 98.92 | 3.36 | 138.34 | | | |
| Belarus | US\$ | 800 | 6.875% | Feb-23 | B/B/B3 | 107.09 | 4.70 | 291.51 | | | |
| Kazakhstan | US\$ | 1,500 | 3.875% | Oct-24 | BBB/BBB-/Baa3 | 105.92 | 2.65 | 81.83 | | | |
| Russia | US\$ | 3,500 | 5.000% | Apr-20 | BBB-/BBB-/Baa3 | 101.96 | 2.34 | 9.93 | | | |
| Turkey | US\$ | 2,000 | 5.625% | Mar-21 | BB/-/B1 | 102.00 | 4.36 | 241.61 | | | |
| Ukraine | US\$ | 1,409 | 7.750% | Sep-21 | B-/B-/Caa1 | 104.84 | 5.27 | 342.25 | | | |

Source: Bloomberg



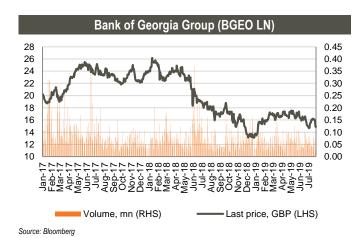
Equities

Bank of Georgia Group (BGEO LN) shares closed at GBP 14.88/share (-7.75% w/w and -1.46% m/m). More than 305k shares traded in the range of GBP 14.62 - 16.13/share. Average daily traded volume was 56k in the last 4 weeks. FTSE 250 Index, of which BGEO is a constituent, gained +1.20% w/w and +3.10% m/m. The volume of BGEO shares traded was at 0.62% of its capitalization.

Georgia Capital (CGEO LN) shares closed at GBP 9.82/share (-2.39% w/w and -8.22% m/m). More than 561k shares traded in the range of GBP 9.80 - 10.20/share. Average daily traded volume was 104k in the last 4 weeks. The volume of CGEO shares traded was at 1.48% of its capitalization.

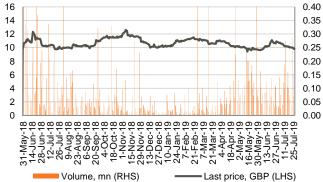
TBC Bank Group (TBCG LN) closed the week at GBP 12.42/share (-18.72% w/w and -22.57% m/m). More than 654k shares changed hands in the range of GBP 12.04 - 15.40/share. Average daily traded volume was 48k in the last 4 weeks. The volume of TBCG shares traded was at 1.21% of its capitalization.

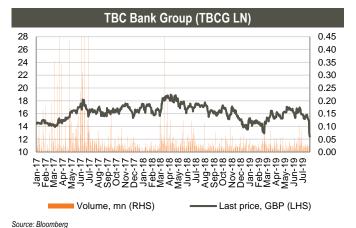
Georgia Healthcare Group (GHG LN) shares closed at GBP 2.25/share (-4.05% w/w and -7.22% m/m). More than 6k shares were traded in the range of GBP 2.20 - 2.35/share. Average daily traded volume was 11k in the last 4 weeks.





Source: Bloomberg







Source: Bloomberg



Equities, continued

| Eastern European banks | | | | | | | | | | | |
|------------------------|-------------|------------|----------------|------------|-----------------|------------------|----------------|----------------|----------------|----------------|----------------|
| | | | | Р | /E | P/B | | | | | |
| | Ticker | Currency | Share price | Mcap, mn | 6M chg | y/y chg | YTD chg | 2019F | 2020F | 2019F | 2020F |
| Bank of Georgia TBC | BGEO TBC | GBP GBP | 14.88 12.42 | 732 674 | -6.5% -15.7% | -18.4% -27.1% | 8.1% -18.4% | 6.66x 5.37x | 5.73x 4.82x | 1.30x 0.96x | 1.10x 0.85x |
| Halyk Bank | HSBK | US\$ | 13.65 | 4,011 | 31.9% | 14.2% | 31.9% | 5.30x | 4.95x | 1.18x | 1.05x |
| VTB Bank | VTBR | US\$ | 1.34 | 8,697 | 7.3% | -13.0% | 21.1% | 4.13x | 3.29x | 0.52x | 0.47x |
| Akbank | AKBNK | TRY | 7.58 | 39,416 | 16.6% | 25.9% | 28.8% | 7.15x | 5.61x | 0.81x | 0.72x |
| Garanti | GARAN | TRY | 9.84 | 41,328 | 7.7% | 42.4% | 23.6% | 6.91x | 5.08x | 0.83x | 0.73x |
| Isbank | ISCTR | TRY | 6.42 | 28,890 | 18.0% | 30.5% | 41.7% | 5.12x | 4.16x | 0.56x | 0.50x |
| PKO | PKO | PLN | 42.13 | 52,663 | 4.2% | 2.1% | 6.7% | 12.44x | 11.78x | 1.27x | 1.21x |
| PEKAO | PEO | PLN | 103.60 | 27,192 | -8.3% | -3.8% | -5.0% | 11.96x | 10.25x | 1.18x | 1.13x |
| Millennium | MIL | PLN | 7.80 | 9,462 | -13.3% | -13.4% | -12.1% | 12.40x | 9.59x | 1.06x | 0.96x |
| Mbank | MBK | PLN | 364.20 | 15,419 | -19.2% | -12.5% | -14.1% | 12.70x | 11.18x | 0.95x | 0.89x |
| BRD | BRD | RON | 13.26 | 9,241 | 28.7% | -6.6% | 16.3% | 7.55x | 9.26x | 1.21x | 1.21x |
| Banca Transilvania | TLV | RON | 2.52 | 12,110 | 47.9% | 11.1% | 25.4% | 8.77x | 9.35x | 1.47x | 1.39x |
| OTP | OTPD | USD | 21.20 | 11,872 | 1.0% | 19.8% | 8.2% | 9.97x | 9.51x | 0.79x | 0.70x |
| Komercni | KOMB | CZK | 895.50 | 170,189 | 1.8% | -4.4% | 5.7% | 11.80x | 11.77x | 1.63x | 1.53x |
| Mean | | | | | | | | 8.55x | 7.76x | 1.05x | 0.96x |
| Median | | | | | | | | 7.55x | 9.26x | 1.06x | 0.96x |

Source: Bloomberg, S&P Capital IQ

| Investment management companies | | | | | | | | | | | |
|--------------------------------------|--------|----------|-------------|----------|--------|---------|---------|--------|--------|-------|-------|
| | | | | | | | | Р | /E | Р | /B |
| | Ticker | Currency | Share price | Mcap, mn | 6M chg | y/y chg | YTD chg | 2019F | 2020F | 2019F | 2020F |
| Georgia Capital | CGEO | GBP | 9.82 | 373 | -11.6% | -3.1% | -3.8% | 14.50x | 11.37x | 0.75x | 0.81x |
| Tinc Comm | TINC | EUR | 12.70 | 346 | 6.7% | 5.4% | 7.6% | n/a | n/a | n/a | n/a |
| Sabanci Holding | SAHOL | TRY | 9.64 | 19,669 | 9.7% | 15.6% | 28.2% | 5.11x | 4.16x | 0.64x | 0.54x |
| Deutsche Beteiligungs | DBAN | EUR | 31.70 | 477 | -8.0% | -13.9% | -5.5% | 24.29x | 11.70x | 1.08x | 1.02x |
| Eurazeo | RF | EUR | 61.30 | 4,692 | -0.9% | -3.2% | 4.2% | 13.02x | 11.57x | 0.84x | 0.81x |
| Carlyle Group | CG | USD | 24.96 | 2,719 | 39.9% | 5.1% | 58.5% | 10.66x | 4.48x | 2.72x | 1.69x |
| Mean | | | | | | | | 13.51x | 8.66x | 1.21x | 0.98x |
| Median | | | | | | | | 13.02x | 11.37x | 0.84x | 0.81x |
| Median Source: Bloomhera, S&P Canita | LIO | | | | | | | 13.02X | 11.3/X | U.84X | |

| Healthcare sector companies | | | | | | | | | | | |
|-----------------------------|------------|----------|-------------|----------|--------|---------|---------|--------|--------|--------|--------|
| | P/E EV/EBI | | | | | | | | | | |
| | Ticker | Currency | Share price | Mcap, mn | 6M chg | y/y chg | YTD chg | 2019F | 2020F | 2019F | 2020F |
| GHG | GHG | GBP | 2.25 | 296 | -3.8% | -12.5% | 10.3% | 21.53x | 14.47x | 9.12x | 7.25x |
| Mouwasat | MOUWASAT | SAR | 89.70 | 8,970 | 17.1% | -5.8% | 11.4% | 22.89x | 19.73x | 16.03x | 14.42x |
| Fortis | FORH | INR | 124.95 | 94,332 | -7.7% | -10.6% | -11.1% | 1.56x | 1.44x | 6.86x | 6.73x |
| Raffles | RFMD | SGD | 1.03 | 1,851 | -8.0% | -8.0% | -6.4% | 31.16x | 30.68x | 20.03x | 18.82x |
| IHH | IHH | MYR | 5.70 | 49,985 | 2.3% | -5.0% | 5.8% | 47.05x | 38.42x | 17.81x | 15.22x |
| Bangkok Chain | BCH | THB | 15.70 | 39,152 | -4.8% | -5.4% | -6.0% | 31.04x | 27.86x | 17.10x | 15.54x |
| Netcare | NTC | ZAR | 16.91 | 24,555 | -33.7% | -36.4% | -36.0% | 11.38x | 11.03x | 6.96x | 6.70x |
| Life Healthcare | LHC | ZAR | 22.85 | 33,529 | -15.1% | -3.3% | -13.4% | 18.85x | 14.55x | 8.04x | 7.25x |
| Mediclinic | MDC | GBP | 3.34 | 2,462 | 4.5% | -35.5% | 3.5% | 12.50x | 13.51x | 8.50x | 8.28x |
| Apollo Hospitals | APHS | INR | 1,363.05 | 189,634 | 5.5% | 45.4% | 8.3% | 67.01x | 47.03x | 20.94x | 17.13x |
| KPJ Healthcare | KPJ | MYR | 0.95 | 4,077 | -11.7% | -8.3% | -9.1% | 21.74x | 20.18x | 10.46x | 10.07x |
| NMC | NMC | GBP | 24.70 | 5,143 | -7.4% | -35.2% | -9.7% | 20.65x | 16.34x | 12.42x | 10.59x |
| Mean | | | | | | | | 25.61x | 21.27x | 12.86x | 11.50x |
| Median | | | | | | | | 21.64x | 18.03x | 11.44x | 10.33x |

Source: Bloomberg, S&P Capital IQ



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