

# Weekly Market Watch

### Economy

#### International arrivals up 17.2% y/y in April 2016

Arrivals posted robust growth for the third consecutive month, increasing 17.2% y/y to 0.46mn persons in April 2016, according to the Ministry of Internal Affairs. Increased arrivals from Azerbaijan (+17.6% y/y, 22.9% of total), Russia (+26.9% y/y, 16.0% of total), Turkey (+12.0% y/y, 25.1% of total), and Armenia (+8.7% y/y, 22.8% of total) contributed the most to the growth. In 4M16, total arrivals increased 15.4% y/y to 1.60mn persons.

#### Inflation rate at 3.2% y/y and -0.6% m/m in April 2016

Annual CPI inflation rate was recorded at 3.2% in April 2016 down from 4.1% in previous month, according to GeoStat. Overall price changes were driven by price increases in health (+7.5% y/y, +0.72ppts), alcoholic beverages and tobacco (+14.7% y/y, +0.89ppts), and food and non-alcoholic beverages (+1.9% y/y, +0.58ppts) categories. Meanwhile, prices in the transport category decreased (-6.1% y/y, -0.75ppts), as prices were down for the purchase of vehicles.

On a monthly basis, prices fell 0.6% in April after 0.3% deflation in March. Price decreases in food and non-alcoholic beverages (-0.7% m/m, -0.23ppts) and health (-1.9% m/m, -0.19ppts) and price increase in alcoholic beverages and tobacco (+1.6% m/m, +0.10ppts) categories were the major drivers of the monthly inflation dynamics.

#### Tax revenues up 8.2% y/y in April 2016

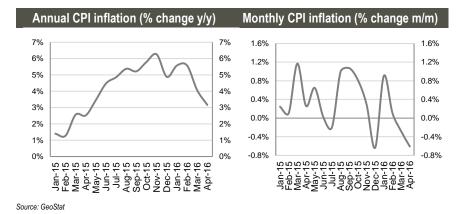
Consolidated budget tax revenues were up 8.2% y/y to GEL 636mn in April 2016. In 4M16, consolidated budget tax revenues stood at GEL 2.7bn, up 8.3% y/y.

#### NBG buys US\$ 20mn

On 5 May 2016, NBG intervened for the 6th time on a purchasing side since Mar-16 and bought US\$ 20mn aimed at curbing the appreciation of the national currency, which strengthened 0.8% w/w and 7.6% YTD against the US\$. The central bank bought total of US\$ 75mn in these 6 interventions in a period between March 17 and May 5. In Jan-16, the central bank made 3 interventions by selling total of US\$ 60mn. As a result, NBG is a net buyer of US\$ 15mn YTD.

#### Gross international reserves stood at US\$ 2.5bn as of end-April 2016

Gross international reserves increased 1.1% y/y, while on a monthly basis reserves were flat, reaching US\$ 2.5bn as of end-April 2016, according to NBG. The growth in reserves was attributed to NBG's 3 FX interventions with a total purchase of US\$ 40mn in April.

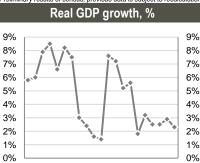


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4M16	2015	2014
2.3%*	2.8%	4.6%
	9,566	9,209
	3,743	3,676
3.7**	3.7**	4.5
3.2%	4.9%	2.0%
2.5	2.5	2.7
	11.8%	10.6%
	3.8%	3.0%
	41.5%	35.5%
	 3.7** 3.2% 2.5	2.3%* 2.8%    9,566    3,743   3.7** 3,743   3.2% 4.9%   2.5 2.5    11.8%    3.8%

Source: Official data, IMF, G&T \*As of 3M16

\*Preliminary results of census, previous data is subject to recalculation



Source: GeoStat Note: 1Q16 figure based on rapid estimates

#### International ranking of Georgia, 2016

Ease of Doing Business # 24 (regional leader) Economic Freedom Index # 23 (mostly free) Global Competitiveness Index # 66 (improving trend)

Source: World Bank, Heritage Foundaition and World Economic Forum





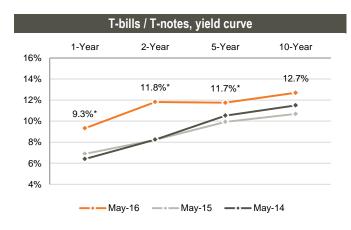
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### **Money market**

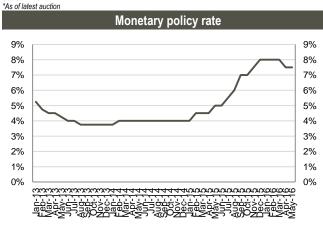
Refinancing loans: National Bank of Georgia (NBG) issued 7-day refinancing loans of GEL 730mn (US\$ 329.7mn).

Certificates of deposit: NBG sold 182-day, GEL 20mn (US\$ 9.0mn) certificates of deposit, with an average yield of 8.07% (down by 111bps from previous issue).

Ministry of Finance Treasury Notes: 10-year GEL 10.0mn (US\$ 4.5mn) T-Notes of Ministry of Finance were sold at the auction held at NBG on May 5, 2016. The weighted average yield was fixed at 12.693%. The nearest treasury securities auction is scheduled for May 11, 2016, where GEL 20mn nominal value 2-year T-Notes will be sold.

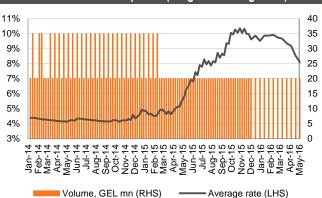


Source: NBG



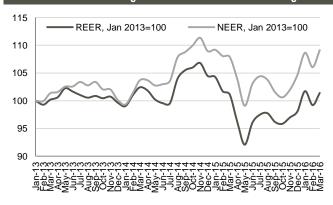
Source: NBG Note: Next revision of a monetary policy rate is scheduled for 15 June 2016

Certificates of Deposits (weighted average rate)



Source: NBG

Nominal Effective Exchange Rate and Real Effective Exchange Rate



Source: NBG Note: Index growth means appreciation of exchange rate, decline means depreciation of exchange rate



## **Fixed income**

Corporate Eurobonds: Bank of Georgia Eurobonds (GEBGG) closed at 3.9% yield, trading at 104.3 (+0.4% w/w). GOGC Eurobonds (GEOROG) were trading at 102.2 (unchanged w/w), yielding 4.6%. Georgian Railway Eurobonds (GRAIL) traded at a premium at 108.4 (+0.5% w/w), yielding 6.1%.

Georgian Sovereign Eurobonds (GEORG) closed at 110.4 (-0.2% w/w) at 4.5% yield to maturity.



	Local bonds							Eurobonds				
	Nikora 03/18	GWP 11/17	M2RE 03/17	EVEX 05/17	GLC 09/17	GEOROG 04/21	GEOROG 05/17	GEBGG 07/17	GEORG 04/21	GRAIL 07/22		
Amount, US\$ mn	5	6*	20	15	10	250	250	400	500	500		
Issue date	03/16	12/15	03/15	05/15	09/14	Apr-2016	6May-2012	Jul-2012	Apr-2011	Jul-2012		
Maturity date	03/18	12/17	03/17	05/17	09/17	Apr-2021	May-2017	Jul-2017	Apr-2021	Jul-2022		
Coupon, %	11.000	15.000**	9.500	9.500	8.750	6.750%	6.875%	7.750%	6.875%	7.750%		
Fitch/S&P/ Moody's	-/-/-	BB-/-/-	-/-/-	-/-/-	-/-/-	BB-/-/-	BB- /B+/-	BB-/BB- /Ba3	BB-/BB- /Ba3	BB- /BB-/-		
Mid price, US\$	100.0	100.0*	101.6	101.87	100.65	100.7	102.2	104.3	110.4	108.7		
Mid yield, %	11.0	15.0	7.75	7.75	8.25	6.6	4.6	3.9	4.5	6.0		
Z-spread, bps	n/a	n/a	n/a	n/a	n/a	534.3	408.3	312.5	324.0	472.2		
Source: Bloombe	ra											

	Geo	rgian E	urob	ond ui	hiverse	e
Yi€ 7.0	eld (%)			GEOF		
6.5					GR	AIL /22
6.0						
5.5						
5.0		GEOF	ROG			
4.5		05/	17		GEOR 04/2	
4.0					04/2	
3.5		GEBGG 07/17	3			
3.0		07/17				
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Source: Bloomberg

Source: Bloomberg \*GWP 11/17 bonds are in Georgian lari \*\*Floating rate with 7.5% over the NBG's refinancing rate

Eastern European sovereign 10-year bond performance										
Issuer	Amount, US\$ mn	Coupon, %	Maturity date	Ratings (Fitch/S&P/Moody)	Mid price, US\$	Mid yield, %	Z-spread, bps			
Georgia	500	6.875%	12/04/2021	BB-/BB-/Ba3	110.4	4.5	324.0			
Azerbaijan	1,250	4.750%	18/03/2024	BB+/-/Ba1 /-	96.2	5.3	386.1			
Bulgaria	323	5.000%	19/07/2021	BBB/-/-	119.4	1.1	-243.3			
Croatia	1,250	3.875%	30/05/2022	BB/BB/Ba2	102.8	3.4	319.3			
Hungary	3,000	6.375%	29/03/2021	BB+/BB+/Ba1	114.0	3.2	207.0			
Romania	2,250	6.750%	07/02/2022	BBB-/BBB-/Baa3	118.6	3.2	187.1			
Russia	3,500	5.000%	29/04/2020	BBB-/BB+/Ba1	105.8	3.4	227.0			
Turkey	2,000	5.625%	30/03/2021	BBB-/NR/Baa3	107.3	4.0	275.7			

Source: Bloomberg



# Equities

**BGEO Group** (BGEO LN) shares closed at GBP 22.57/share (-1.44% w/w and +12.68% m/m). More than 240k shares traded in the range of GBP 21.95 – 23.26/share. Average daily traded volume was 52k in the last 4 weeks, less than in the previous month. FTSE 250 Index, of which BOGH is a constituent, lost 0.91% w/w and 1.29% m/m, respectively. The volume of BOGH shares traded was at 0.61% of its capitalization.

**TBC Bank** (TBCB LI) closed the week at US\$ 10.50 (unchanged w/w and +5.00% m/m). More than 22k GDRs changed hands at a price of 10.50/GDR. Average daily traded volume was 13k in the last 4 weeks, less than in the previous month.

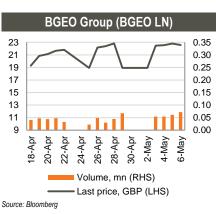
**Georgia Healthcare Group** (GHG LN) shares closed at GBP 1.95/share (+0.32% w/w and +17.24% m/m). More than 57k shares were traded in the range of GBP 1.93 – 1.98/share. Average daily traded volume was 16k in the last 4 weeks. The volume of GHG shares traded was at 0.09% of its capitalization.

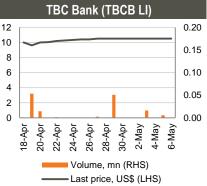
**On the Georgian stock exchange** no shares were traded. As a result, the G&T remained at 796.74 (unchanged w/w).

r r Geo TBC	Share price, US\$ 32.64 10.50	MCap, US\$ mn 1,289 526	<b>1M, chg</b> 15.3%	<b>3M, chg</b> 29.0%	6M, chg	<b>YTD, chg</b> 0.9%	<b>1Y, chg</b> 17.7%
				29.0%	13.7%	0.9%	17 7%
TBC	10.50	FOC				0.070	11.1/0
		520	5.0%	14.0%	24.3%	-16.7%	-4.5%
SBK	3.55	968	-11.5%	-12.3%	-41.8%	-58.2%	-55.1%
KKB	2.00	798	117.4%	122.2%	-30.8%	-47.4%	-37.9%
TBR	2.04	13,246	-2.3%	13.2%	-10.0%	-11.1%	-24.8%
ZRZ	7.90	188	12.3%	17.5%	-15.8%	7.0%	-4.5%
BER	7.65	41,285	17.0%	41.7%	22.1%	88.9%	20.1%
/	KKB /TBR /ZRZ /BER	/TBR 2.04 /ZRZ 7.90 /BER 7.65	TBR 2.04 13,246 /ZRZ 7.90 188 /BER 7.65 41,285	TBR 2.04 13,246 -2.3%   /ZRZ 7.90 188 12.3%   /BER 7.65 41,285 17.0%	TBR 2.04 13,246 -2.3% 13.2%   /ZRZ 7.90 188 12.3% 17.5%   /BER 7.65 41,285 17.0% 41.7%	TBR 2.04 13,246 -2.3% 13.2% -10.0%   /ZRZ 7.90 188 12.3% 17.5% -15.8%   /BER 7.65 41,285 17.0% 41.7% 22.1%	TBR 2.04 13,246 -2.3% 13.2% -10.0% -11.1%   /ZRZ 7.90 188 12.3% 17.5% -15.8% 7.0%

Note: \* BGEO is traded in GBP and is shown in US\$ equivalent

	Ticker	Share price, US\$	MCap, US\$ mn	1M, chg	3M, chg	6M, chg	YTD, chg	1Y, chg
GHG*	GHG	2.81	361	20.0%	8.1%	10.1%	nm	nm
Mouwasat I	MOUWASAT	33.22	1,661	8.8%	5.0%	9.5%	1.0%	-6.4%
Fortis	FORH	2.51	1,162	-6.5%	1.1%	2.9%	42.8%	-2.0%
Raffles	RFMD	3.39	1,955	2.0%	14.3%	12.5%	15.5%	11.9%
IHH	IHH	1.64	13,457	-4.7%	3.1%	9.8%	18.9%	-2.6%
Bangkok Chain	BCH	0.29	717	-6.9%	16.8%	52.6%	19.6%	16.7%
Netcare	NTC	2.32	3,398	-0.2%	9.3%	-15.6%	-29.2%	-30.1%











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