

Regional Fixed Income Market Watch 2020 Year in Review

Georgia, Armenia, Azerbaijan, Belarus, Kazakhstan, Ukraine, Russia, Turkey, Uzbekistan

Regional | Fixed Income January 29, 2021

COVID-19 pandemic pushed the global economy into one of the deepest recessions in 2020 on record. In its January 2021 update, IMF estimates global growth contraction for 2020 at 3.5% and growth rebound at 5.5% is projected in 2021, reflecting expectations on vaccination and additional policy support in some large economies. The countries in the region were hit by double shock in 2020 - one from the pandemic and another from country-specific disruptions. However, COVID-19 related health crisis had different effects on regional economies depending on demographics and share of services sectors in GDP. During the 2nd wave of the virus lockdown measures were strict in Georgia; Azerbaijan and Ukraine also tightened restrictions, while other countries chose softer measures. Currently, active cases per 100,000 persons remain high in Ukraine, followed by Russia, Armenia and Georgia.

- Oil price shock put additional strain on oil-dependent economies of the region -Azerbaijan, Kazakhstan, Russia. However, large reserves, low levels of debt and continued government stimulus have helped oil-exporters to fare well against the pandemic-related disruptions, with GDP contraction ranging between 3.4-4.3% in 2020.
- The military conflict in Nagorno-Karabakh worsened risk sentiments in the region, particularly for Armenia. Although a ceasefire agreement in November 2020 improved the situation, the resulting domestic political turbulence in Armenia caused rating downgrade from Fitch (the only downgrade in the region by Fitch). Economic contraction in Armenia is estimated to be the highest among the regional countries in 2020 at -7.2%.
- Belarus, surprisingly posted one of the lowest economic contractions among the regional peers, estimated at -0.9%. Absence of strict lockdowns and resilient exports helped the country. However, political tensions following the 2020 presidential elections, high share of state-owned entities and possible external sanctions weigh on the economic outlook.
- Turkey (0.6%) and Uzbekistan (1.6%) were the only countries in the region posting positive economic growths in 2020. Turkey faced double-digit inflation and massive depreciation of Lira caused by Erdogan's unorthodox economic policies, while growth in Uzbekistan was supported by gold price rally, the main export category for the country as well as swift support from IFIs.
- Ukraine's economy is estimated to contract by 5.2% in 2020. Apart from pandemic-related economic disruptions, growth was adversely affected by reduced agriculture output (holding largest share among other regional countries) due to droughts.
- Georgia's economy contracted by 6.1% in 2020 as recovery dynamics of 3Q was reversed by 2nd lockdown from end-November. Absence of tourism hit hardest Georgia, where tourism inflows hold the largest share in the economy among the regional peers.
- In 2021, all countries in the region are expected to return to the positive growth trajectory
 considering vaccinations, gradual lifting of lockdown restrictions, and improved domestic
 and external sentiments. We expect the largest growth rebound in 2021 in Georgia,
 Uzbekistan and Turkey.
- Inflation pressures increased by end-2020 in most regional countries due to exchange rate pass-through coupled with increased commodity prices globally. Georgia recorded the lowest inflation level among the peers (<u>see details</u>). We expect price pressures to continue in 2021, reflecting rebound in demand and sustained increase in world commodity prices.

Eva Bochorishvili - Head of Research

| evabochorishvili@gt.ge | +995 32 2401 111 ext. 8036

Ana Nachkebia - Senior Analyst

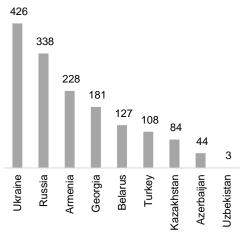
| ananachkebia@gt.ge | +995 32 2401 111 ext. 8137

Giorgi Iremashvili - Head of Analytics

giremashvili@gt.ge | +995 32 2401 111 ext. 4691

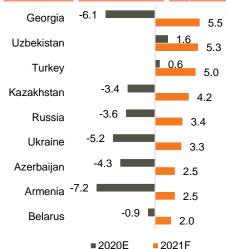
Nika Megutnishvili - Analyst

COVID-19 active cases per 100,000 people



Source: Jons Hopkins University, Worldometer, Galt & Taggart, as of 29 January 2021

GDP growth in the region, %



Source: Galt & Taggart

| | Country | ratings | |
|----------------------|---------|---------|------|
| | Fitch | Moody's | S&P |
| Georgia | BB | Ba2 | BB |
| Russia | BBB- | Baa3 | BBB- |
| Kazakhstan | BBB | Baa3 | BBB- |
| Azerbaijan | BB+ | Ba2 | BB+ |
| Armenia | B+ | Ba3 | n/a |
| Uzbekistan | BB- | B1 | BB- |
| Turkey | BB- | B2 | B+ |
| Belarus | В | В3 | В |
| Ukraine | В | B3 | В |
| Source: Fitch, Moody | 's, S&P | | |



Table of Contents

| COVID-19 caused deepest recession on record | 3 |
|---|-----------|
| Unprecedented stimulus response from the central banks | 4 |
| Apart from COVID-19 related hikes in yields, regional Eurobe have been influenced by country-specific disruptions | onds 5 |
| Georgia | 6 |
| Georgian local treasury bonds | 7 |
| Georgian local corporate bonds | 8 |
| Armenia | 9 |
| Azerbaijan | 10 |
| Belarus | 11 |
| Kazakhstan | 12 |
| Russia | 13 |
| Turkey | 14 |
| Ukraine | 15 |
| Uzbekistan | 16 |
| Georgian corporate Eurobonds | 17 |
| Telecoms – Silknet vs. peers | 18 |
| Railways – Georgian Railway vs. peers | 19 |
| Financial Sector – Georgian Banks | 20 |
| Other – Georgia Capital & Georgian Global Utilities | 21 |
| Appendix | 22 |
| Disclaimer | 26 |

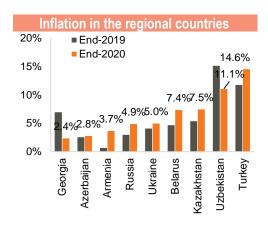


COVID-19 caused deepest recession on record

COVID-related disruption in both supply and demand resulted in the financial markets turmoil, with the VIX index (market fear gauge) hitting the historical high in March 2020. During this period the increased risk sentiments caused a massive sell-off of equities, all major equity indices stumbled, wiping out c. US\$ 15th from world stock markets. Emerging markets (EMs), experienced sharp capital outflows, with c. US\$ 100bh capital leaving EMs during March-April 2020. Only in March portfolio outflows from EMs stood at \$52.4bh for equities and \$31.0bh for debt instruments.

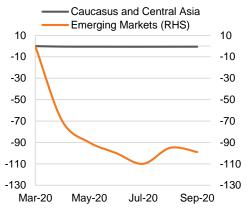
Regional economies also suffered from large capital outflows during March-April 2020. IMF estimated capital outflows from Caucasus and Central Asia standing at US\$ 500-600mn. The massive capital outflows have influenced the local currencies of the developing countries, with some currencies depreciating by more than 20%.

The demand shock sent oil price to record low in April 2020 (-37\$ per barrel). Soon afterwards, oil prices rebounded (to \$30-40) as major oil producers cut productions. By the end of 2020, with improved market sentiments the WTI price surpassed the US\$ 50/barrel price level for the first time since March/April lows.

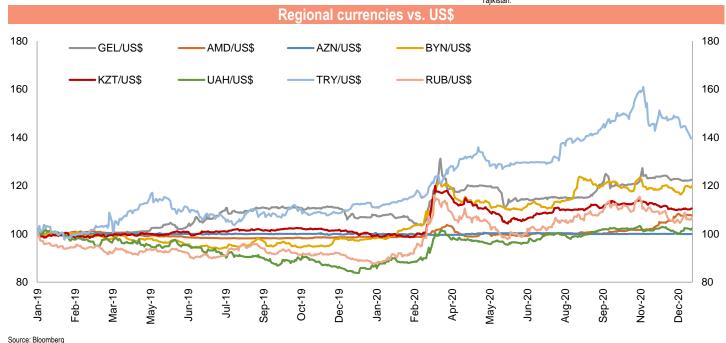


Source: Statistics Offices

Cumulative Capital Outflows from EMs
and Caucasus and Central Asia, US\$ bn



Source: IMF Note: Caucasus and Central Asia includes: Azerbaijan, Kazakhstan, Turkmenistan, and Uzbekistan, Armenia, Georgia, the Kyrgyz Republic, and



Note: data as of 30 December 2020



Unprecedented stimulus response from the central banks

The economic policy response to the pandemic has been swift and massive in size. Central banks have eased monetary policy across the globe, with a nearly US\$ 7.5tn balance sheet expansion to date in G10 countries, while some of the emerging markets have started asset purchases for the first time. Apart from ultra-loose monetary policy, Governments around the globe also allocated fiscal stimulus of c. US\$ 12tn globally to support households and firms.

In our region, massive capital outflows and resulting depreciation of local currencies, limited central banks' ability to significantly lower policy rates. Fiscal policy responses varied among the countries in our region, with Turkey launching the largest fiscal stimulus response, while other countries have responded with stimulus packages in the range of 2-7% of GDP.

The unprecedented stimulus from the developed countries first lifted the global stock markets. Major indices around the globe finished 2020 in green, surpassing pre-crisis levels, while tech companies have become clear winners of the year, finishing the year at significantly higher valuations compared to the start of the year. In the final months of 2020 on the back of improved risk sentiments other stocks also rebounded, particularly energy and financials.

After lifting the equity markets, unprecedented liquidity also reached EMs. Although cumulative outflows from EMs still remain negative, EMs have enjoyed positive capital inflows in the summer months. On the back of massive liquidity in the financial markets, sovereign yields in emerging markets started declining from March highs. Growing number of empirical evidence points out that major advanced economies' monetary policies, particularly the Fed's, have substantial quantitative effects on emerging market economies, as dollar remains to be the most important funding and trading currency. According to the IMF staff calculations, US policy actions account for 25%-50% of the decline in emerging markets' long-term interest rates. More precisely, expansionary policy measures since COVID-19 have reduced emerging markets' long-term bond yields in the range of 30–60bps out of the total of 120bps decline since the peak in March 2020. Monetary easing in advanced economies has also contributed to the appreciation of emerging market currencies by several percentage points.

In 1H20 most regional central banks moved to expansionary monetary policy, lowering the key rates. However, in the second half of the year Turkey was forced to increase the policy rate to curb the massive Lira depreciation, while in December, Armenia's central bank increased the rate by 100bps to limit inflationary and currency pressures.

Public debt in the regional countries, % of GDP Russia Azerbaijan Kazakhstan Uzbekistan Turkey Belarus

Source: IMF, MOF

Georgia

Armenia

Ukraine

0

20

40

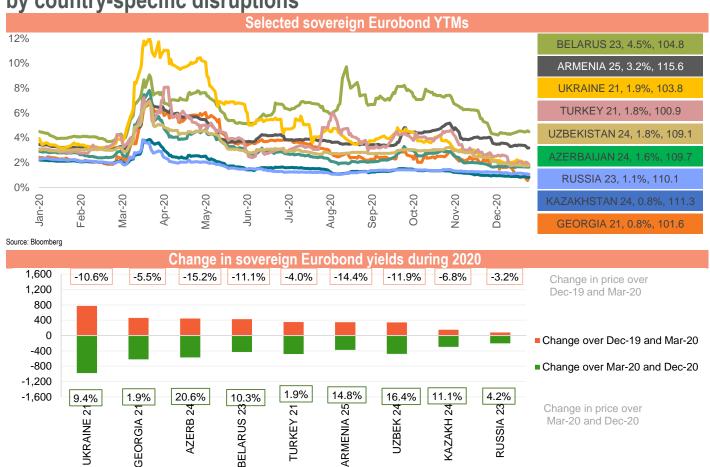
60

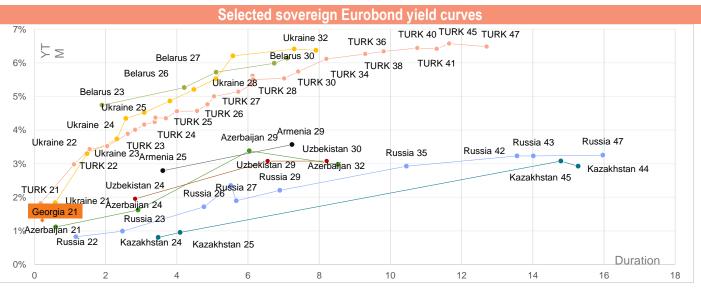
മറ

| | Central banks' monetary policy rates | | | | | | | | | | | | | |
|---------------------------|--------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | Nov-19 | Dec-19 | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 |
| Georgia | 8.50% | 8.50% | 9.00% | 9.00% | 9.00% | 9.00% | 8.50% | 8.25% | 8.25% | 8.00% | 8.00% | 8.00% | 8.00% | 8.00% |
| Armenia | 5.50% | 5.50% | 5.50% | 5.50% | 5.50% | 5.25% | 5.00% | 4.50% | 4.50% | 4.50% | 4.25% | 4.25% | 4.25% | 5.25% |
| Azerbaijan | 7.50% | 7.50% | 7.50% | 7.25% | 7.25% | 7.25% | 7.25% | 7.00% | 6.75% | 6.75% | 6.75% | 6.75% | 6.50% | 6.25% |
| Belarus | 9.00% | 9.00% | 9.00% | 9.00% | 8.75% | 8.75% | 8.75% | 8.00% | 7.75% | 7.75% | 7.75% | 7.75% | 7.75% | 7.75% |
| Ukraine | 13.50% | 13.50% | 11.00% | 11.00% | 11.00% | 10.00% | 8.00% | 6.00% | 6.00% | 6.00% | 6.00% | 6.00% | 6.00% | 6.00% |
| Kazakhstan | 9.25% | 9.25% | 9.25% | 9.25% | 9.25% | 12.00% | 9.50% | 9.50% | 9.00% | 9.00% | 9.00% | 9.00% | 9.00% | 9.00% |
| Russia | 6.50% | 6.50% | 6.25% | 6.25% | 6.00% | 6.00% | 5.50% | 4.50% | 4.25% | 4.25% | 4.25% | 4.25% | 4.25% | 4.25% |
| Uzbekistan | 16.00% | 16.00% | 16.00% | 16.00% | 16.00% | 16.00% | 15.00% | 15.00% | 15.00% | 15.00% | 14.00% | 14.00% | 14.00% | 14.00% |
| Turkey | 14.00% | 14.00% | 12.00% | 11.25% | 10.75% | 9.75% | 8.75% | 8.25% | 8.25% | 8.25% | 10.25% | 10.25% | 15.00% | 17.00% |
| FED | 1.75% | 1.75% | 1.75% | 1.75% | 1.75% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% |
| ECB Source: Central ba | 0.00% anks | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |



Apart from COVID-19 related hikes in yields, regional Eurobonds affected by country-specific disruptions





Source: Bloomberg



Georgia

GEORGIA 21 started the year at the YTM of 2.4% and at a tight spread compared to BB-rated and other regional peers. As the COVID-19 pandemic erupted, yield on GEORGIA 21 jumped drastically by 387bps to 6.2% by end-March. Due to high dependence on tourism and deteriorated economic prospects, GEORGIA 21 underperformed peers.

With improved risk sentiments in summer months, yields on GEORGIA 21 started to decline and spreads over peers tightened. Namely, after jumping to c. +400bps in March, spread over RUSSIA 23 narrowed, dropping to c. +100bps in the final months of 2020. Notably, Georgia's parliamentary elections in October, 2020 were followed by peaceful street protests in November 2020 as opposition parties rejected the results due to allegations on violations and refused to enter the parliament. Despite the political uncertainty, the yield on GEORGIA 21 wasn't affected significantly (slight increase in the yield by c. 40bps, which reversed by the end of election week). By end-2020 mid-YTM on GEORGIA 21 dropped to c. 0.8% given looming maturity of the Eurobond.

Georgia is facing a Eurobond maturity in April 2021. Initially the Government intended to repay Eurobond, however, later it was decided that the Government would rollover the Eurobond (reflected in 2021 budget).

In April 2020 Fitch ratings revised Georgia's outlook to Negative, however maintained the rating at BB. Notably, other rating agencies have maintained their ratings unchanged during 2020, at Ba2 (Moody's), BB (S&P), respectively.



Source: Bloomberg, Galt & Taggart Research



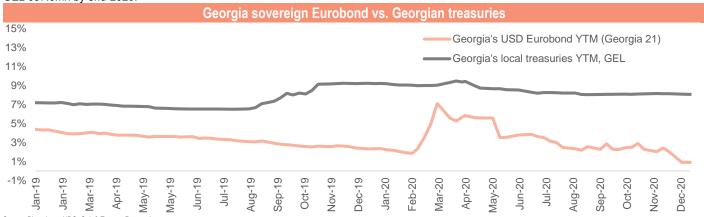
Source: Bloomberg





Georgian local treasury bonds

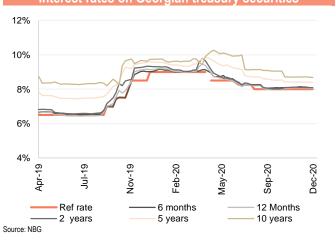
In Georgia, local currency debt market remains small and lacks liquidity, compared to more developed peers. Yields on Georgia's local treasuries closely follow monetary policy rate, which has been standing at 8.0% since August 2020. Banks remain to be the largest holders of Georgian local treasury securities, with 71% of total holdings, while non-residents retain c.11% of total outstanding treasuries. Notably, in March 2020 the share of non-residents dropped from 16% to 13% and since then averaged 11% of total, however in nominal terms non-residents' holdings have been on the growing trajectory since May, up from GEL 547.8mn to GEL 657.6mn by end-2020.

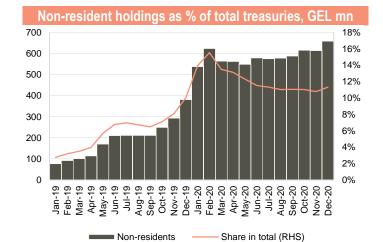


Source: Bloomberg, NBG, Galt & Taggart Research Note: LC treasury yields are derived from daily yield curve information from NBG

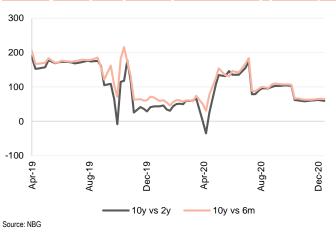










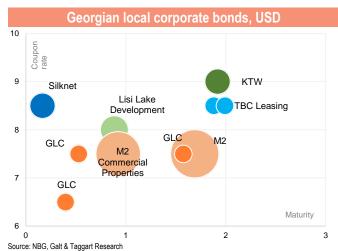




Georgian local corporate bonds

2020 has been less active for Georgian local corporate bonds. During 2020, 3 bonds were placed on the local markets:

- TBC Leasing in March TBC Leasing raised GEL 54mn with a 3-year maturity and floating coupon of TIBR 3m+3.25% (corresponding to c. 11.35% in GEL as of Jan 2020);
- In August, Georgian Leasing Company (GLC) rolled over its US\$ 10mn facility (7% coupon) with a new, 2-year, 7.5% bond;
- In December, one of the largest wine and spirits producing company in Georgia Kakhetian Traditional Winemaking (KTW) issued its inaugural US\$ 10mn bond. The bond bears 9.0% interest and has 2 years maturity.



Note: the size of the bubble corresponds to the size of issuance, with max. at US\$ 35mn

Georgian local corporate bonds outstanding, GEL mn

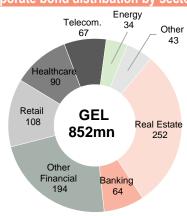


Source: NBG, Galt & Taggart Research



Source: NBG, Galt & Taggart Research
Note: the size of the bubble corresponds to the size of issuance, with max. at GEL 90mn
All GEL denominated bonds are floating, coupons are derived from adding spreads to a current 8.0% ref. rate

Local corporate bond distribution by sector, Dec-2020



Source: NBG, Galt & Taggart Research



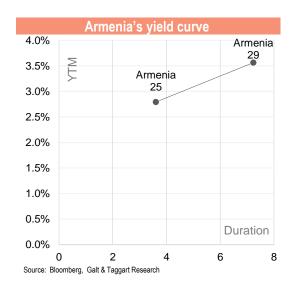
Armenia

Armenia turned out to be one of the worst performers of the year among the regional peers. First the country was hit by the pandemic, followed by a war with Azerbaijan and related political instability. In the beginning of 2020, ARMEN 25 was trading at 3.2% YTM, however with the breakout of the pandemic yield jumped to 6.5%.

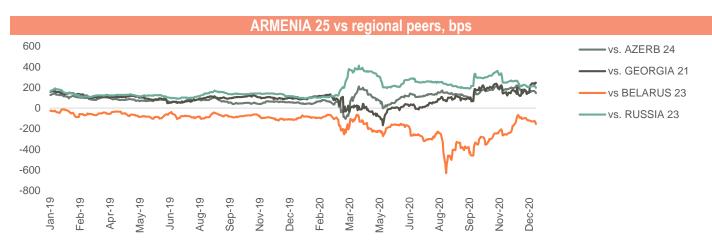
With improved risk sentiments, Armenia performed relatively well in the summer months, however the military conflict in Nagorno-Karabakh region in September and following political turbulence weighed on the country. Yield on ARMEN 25 jumped by 130bps in September, while spreads over peers widened.

The ceasefire agreement in November helped Armenia, bringing the spreads down, nevertheless by the end of 2020, ARMEN 25 was still trading at c. +150bps and +200bps spread over AZERB 24 and RUSSIA 23, respectively.

Armenia was the only country in the region, whose rating was lowered in 2020, namely in October, Fitch downgraded Armenia from BB- to B+ with a Stable outlook (the only downgrade in the region by Fitch). Since then ARMEN 25 has been trading at above 4.0% YTM and at +120bps spread over BB rated peers. Moody's kept the rating unchanged at Ba3.









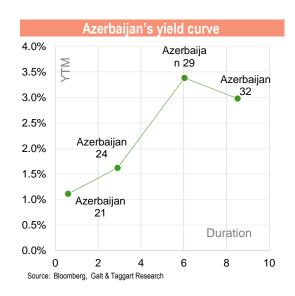
Azerbaijan

With the breakout of the pandemic, yield on AZERB 24 jumped from 2.5% to 7.8% by 24 March 2020, as Azerbaijan took a double hit, one from the pandemic and another from the oil price shock. During March, Azerbaijan underperformed other regional Eurobonds, with the spreads jumping to historic high levels. Namely, spread vs a basket of BBB rated EM peers and other oil-dependent regional countries such as Russia and Kazakhstan, jumped to c. +400bps in March-April.

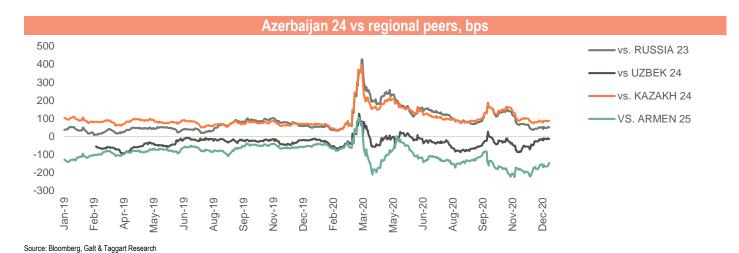
As oil prices rebounded, yields on AZERB 24 started declining in summer months, dropping to pre-pandemic levels of below 2.5%. By August 2020, AZERB 24 was trading at 1.9% YTM, while the spreads vs. BBB rated peers stood at c. +100bps, while spreads vs RUSSIA stood at c. +80bps.

Notably, in September 2020 as the situation in Nagorno-Karabakh region intensified and a war erupted between Azerbaijan and Armenia risk sentiments deteriorated. Yield on AZERB 24 jumped by 100bps in September, while spreads over peers widened. Later on, in line with the territorial gains achieved by Azerbaijan and ceasefire agreement, yield on AZERB 24 started to decline. By the end of 2020, AZERB 24 was trading at 1.65% YTM, while spreads vs peers dropped to pre-crisis levels.

Azerbaijan managed to maintain its ratings at Ba2 (Moody's), BB+ (S&P) and BB+ (Fitch) in 2020, however Fitch was first revising outlook to Negative from stable in April 2020, followed by S&P in October 2020.









Belarus

2020 turned out to be a challenging year for Belarus. First, due to pandemic related sell-off yield on BELARUS 23 jumped from 4.0% by the end-Feb to 9.0% by end of March. Furthermore, spreads vs regional peers widened, with spread with Russia jumping to 550bps, from 200bps in the beginning of the year.

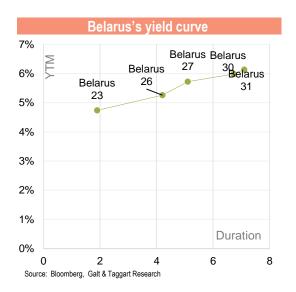
With improved risk sentiments the yields started to decline in summer months, however in August the yields hiked following the largest anti-government protest in the history of Belarus after 2020 presidential election results.

Yield on BELARUS 23 jumped above 9.0%, while the spread vs. RUSSIA 23 reached historical highs of +770bps in August 2020. Notably, spread with other B-rated regional peers such as Ukraine and Armenia also hiked, reaching historic highs of +600-630bps in August.

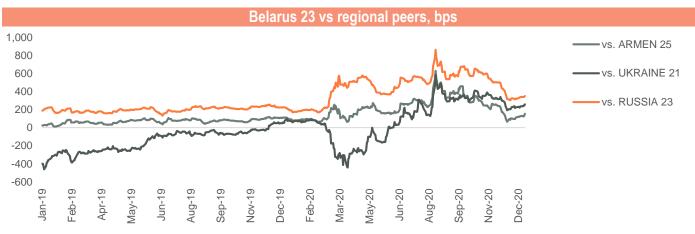
With slight improvement in the political situation, the yields started to decline in 4Q20, with the spread vs RUSSIA 23 reverting back to below the pre-pandemic level of +350bps, while spread compared to ARMEN 25 narrowed to +120bps by end of the year.

Notably, in 2020 Belarus was quite active on international debt markets, in June, 2020 Belarus priced 2 Eurobonds, raising in total US\$ 1.25bn through BELRUS 26 and BELRUS 31 at 5.875% and 6.378%, respectively.

Belarus maintained its ratings unchanged at B3 (Moody's), B (S&P) and B (Fitch). However, S&P and Fitch worsened their rating outlooks on Belarus from Stable to Negative, in September and November 2020, respectively due to increased vulnerabilities related to political instability.









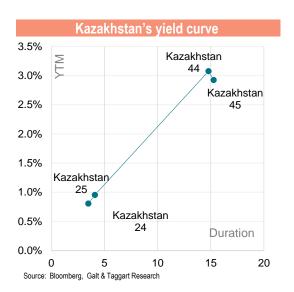
Kazakhstan

Among the regional countries, oil-dependence is highest for Kazakhstan. Not surprisingly, the yields on Kazakh bonds traded in line with the international oil prices. In March, yield jumped from 2.0% to 3.6% by end of March 2020. As mentioned above, KAZAKH 24 underperformed Russia during March-May, with the spread vs RUSSIA 23 surging to +60bps. During this period, due to high dependence on oil Kazakhstan underperformed other BBB rated peers as well.

As oil prices rebounded, in April-June Kazakhstan's yield started to decline (to below 2.0%), with the difference between Russia and BBB rated peers returning to historical levels.

Notably, in the last months of 2020, Kazakhstan managed to regain its positions and outperform Russia, by end of December KAZAKH 24 was trading c.35bp lower compared to RUSSIA 23.

Kazakhstan maintained its ratings unchanged at Baa3 (Moody's), BBB- (S&P) and BBB (Fitch) throughout 2020.









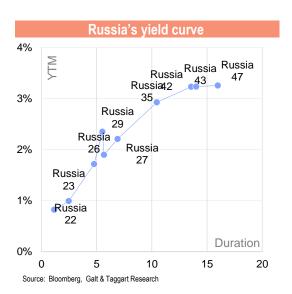
Russia

Russia's fixed income universe managed to show a resilience against the pandemicrelated market disruptions during March-April and outperformed regional countries and other peer EMs. This happened despite a hit from pandemic and oil price shock.

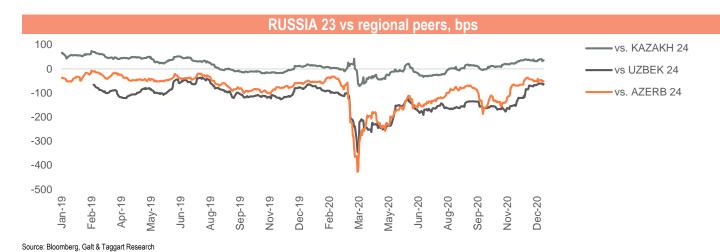
Yield on RUSSIA 23 has been on the downward trajectory throughout 2019 and 1Q20. With the outbreak of the pandemic, the yield jumped to above 3.5% abruptly in March 2020, before declining back to 1.5%-2.0% level later on. Notably, the spread with a basket of BBB-rated EM sovereigns tightened and turned negative during April-Jul compared to the peers, i.e. Russia was a more trusted investment.

As risk sentiments improved in summer months, other countries rebounded. By the end of 2020, RUSSIA 23 was trading at 1.06% yield, a c. +30bps spread compared to KAZAKH 24 and a +50bp spread over the BBB rated EM peers.

Russia managed to maintain its ratings unchanged from all three major credit rating agencies during 2020, retaining Stable outlooks at Baa3 (Moody's), BBB- (S&P) and BBB (Fitch).









Turkey

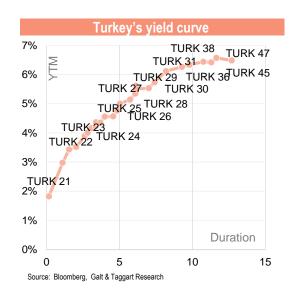
For Turkey 2020 turned out to be a roller coaster year. Similar to other regional countries TURKEY 21 was hit hard by the pandemic-related sell-off in debt markets, with the yield jumping from c. 3.0% in Jan-Feb, 2020 to 8.0% by March-Apr. With the spread over RUSSIA 23 reaching historical highs of c. +600bps.

Although, in summer months risk sentiments over the EMs improved, maintaining unorthodox macro policy resulted in double-digit inflation and capital flight from Turkey, which on its own caused Lira's free fall during Aug-Nov (annual deprecation of 45%). Lack of trust from the investors towards the Turkey's macro outlook, caused another hike in yields in August, with TURKEY 21 trading at 6.0% YTM and +310bps spread over RUSSIA 23.

Unprecedented depreciation of Lira, forced Erdogan to reshuffle its governing economic bloc. In November Erdogan fired the central bank governor, while later Erdogan's son-in-law resigned as Turkey's finance minister. The changes somewhat restored investors' trust towards Turkey, with Lira starting strengthening following weeks, while the yield on TURKEY 21 dropped to below 2.0% by end-2020.

Notably, in 2020 Turkey was quite active on international debt markets. First in February, 2020 Turkey priced 2 Eurobonds, raising in total US\$ 4.0bn through TURKEY 25 and TURKEY 30 at 4.25% and 5.25%, respectively. While later in October-November, 2020 raised additional US\$ 4.75bn, through 6.375% and 5.95% Eurobonds with 5 and 10 years of maturity.

Turkey saw multiple downgrades from credit rating agencies in 2020. First, in July 2020 Scope Ratings downgraded Turkey's foreign-currency long-term issuer and senior unsecured debt ratings from BB- to B+, with Stable outlook. While, later in November Scope further lowered Turkey's rating to B with Negative outlook citing "severe external vulnerabilities and risk of a balance of payment crisis." In August 2020, following the massive capital outflows, Fitch lowered its outlook on Turkey from Stable to Negative, albeit maintaining the rating unchanged at BB-. Soon afterwards, in September 2020 Moody's downgraded senior unsecured debt ratings of Turkey to B2 from B1, maintaining Negative outlook.









Ukraine

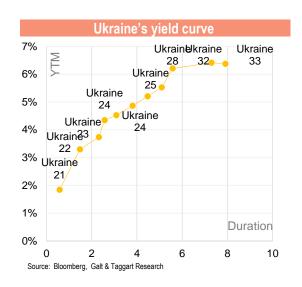
Ukraine started the year at relatively low yields, with UKRAINE 24 trading at c. 3.5% YTM in Jan-Feb, 2020. With the COVID-19 outbreak yields jumped to c. 12% by 25 March, 2020 (highest level among regional countries), while spreads over comparable regional countries widened. Namely, spread over Belarus 23 reached +450bps, while vs RUSSIA 23 widened to almost +900bps. Notably, during March-April Ukraine experienced highest level of volatility among the regional peers, with investors dumping holdings in Ukraine at an accelerating rate.

With improved risk sentiments in summer months, yields on UKRAINE 24 started to decline and by end of the year dropped to 2.0%, lower than the pre-pandemic levels. Spreads over regional peers also tightened, with spread over RUSSIA 23 dropping to c. +100bps in 4Q20.

Notably, despite the massive sell-off, Ukraine has outperformed B rated EM peers including Belarus, trading at c. 600bps below the basket of B rated peers and c. - 250bps vs BELARUS 23.

In July 2020, Ukraine priced a new US\$ 2.0bn, 2033 Eurobond at 7.25% yield.

Ukraine was the only country whose rating improved in 2020, albeit from a low base. Namely, in June 2020 Moody's upgraded Ukraine's long-term issuer and senior unsecured ratings to B3 from Caa1, with a stable outlook, after the country secured a new financing program with IMF. S&P Ratings maintained its rating unchanged at B, with Stable outlook, while in April 2020, Fitch revised its outlook from Positive to Stable, maintaining the rating unchanged at B.









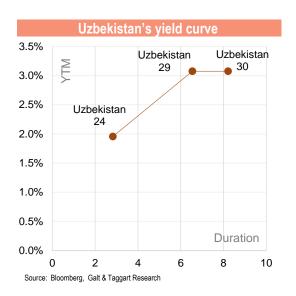
Uzbekistan

Uzbekistan has performed relatively stable during 2020. Initially, with the outbreak of the pandemic the yield on UZBEK 24 jumped from 3.0% to 7.0% by 24 March, 2020. However, compared to BB-rated peers Uzbekistan has performed relatively better and during March-April, the yield on UZBEK 24 dropped below that of AZERB 24. Notably, compared to RUSSIA 23, the spread initially jumped from +80bps in Jan-Feb, to +350bps by mid-March.

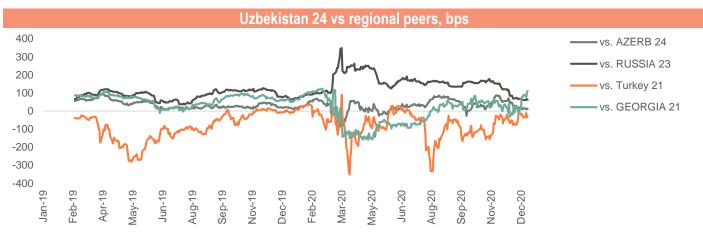
Later on, with improved risk sentiments, yields on UZBEK 24 started to decline and by end of the year dropped to 1.7%, while spread over RUSSIA 23 dropped to c. +60bps, while the spread over BB-rated peers once again turned negative (-25bps).

Notably, in November 2020 Uzbekistan priced a new US\$ 555mn, 3.7% Eurobonds, with maturity in 2030.

All three rating agencies maintained their ratings unchanged for Uzbekistan at BB-(Fitch), B1 (Moody's) and BB- (S&P) during 2020. Notably, in June 2020 S&P Global Ratings revised Uzbekistan's ratings outlook to Negative from Stable due to rapid growth in the country's external debt levels. Other rating agencies maintained Stable outlooks.









Georgian corporate Eurobonds



Source: Bloomberg



Telecoms - Silknet vs. peers

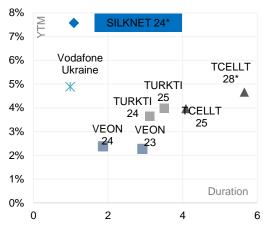
Since the issuance in Apr-19, Silknet's Eurobond enjoyed strong performance. By end-19, the yield dropped to 7.7% with the bond selling at a 111.8% premium to par. The rally continued in the first two months of 2020, with the yield further decreasing to 7.2%.

However, since the COVID-19 outbreak Silknet turned out to be the worst performer among the Georgian corporate Eurobonds, with the yield jumping to 16% (price of 86) by end-March 2020. Furthermore, spread over comparable telecom operators in the region also widened in March-April. Namely, spread over VEON almost doubled and jumped to 1,000bps in March-April, while spreads over comparable Turkish and Ukrainian operators also increased to 700bps and 590bps, respectively.

Later on, with improved investor sentiments the yield on SILKNET 24 started to decline, dropping to 10.6% by end-May (101.1 - price). The trend continued in the second half of 2020 as well, with YTM further dropping to pre-pandemic levels of 7.7% by end of the year. Nevertheless, the spreads over peer telecom operators in the region remain above the pre-pandemic levels.

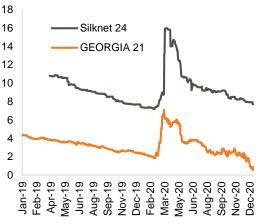
Notably, in order to increase the liquidity in the market and remove the restriction of US\$ 200,000 minimum investment, which prevents most of the retail customers in Georgia to buy Silknet's Eurobonds, in November Silknet launched Georgian Depositary Notes with US\$ 1,000 denomination.

Regional telecom universe

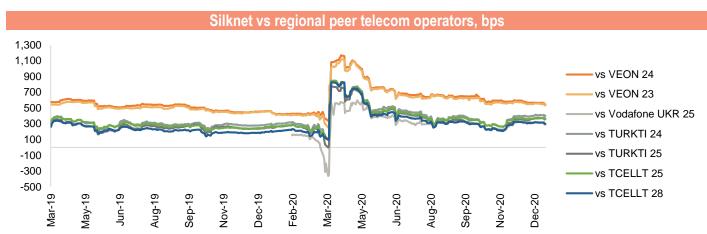


Source: Bloomberg, Galt & Taggart Research

YTM on Silknet and GEORGIA 21, bps



Source: Bloomberg



Source: Bloomberg, Galt & Taggart Research



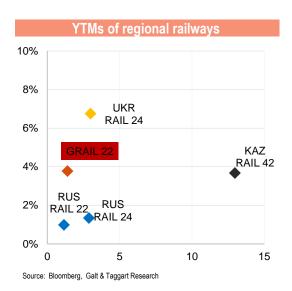
Railways - Georgian Railway vs. peers

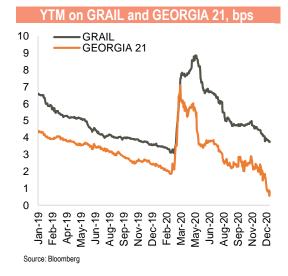
GRAIL, which is the national Railway company from Georgia, started the year at 3.6% yield, trading premium to par. With the outbreak of the pandemic the yield jumped to 7.9% by end-March 2020, while spreads over other regional railways widened (excl. Ukraine Railways). In line with the sell-off in the markets, spread over sovereign bond also widened reaching historical maximum (461bps) in May-20, before retreating to an average 290bps in July 2020.

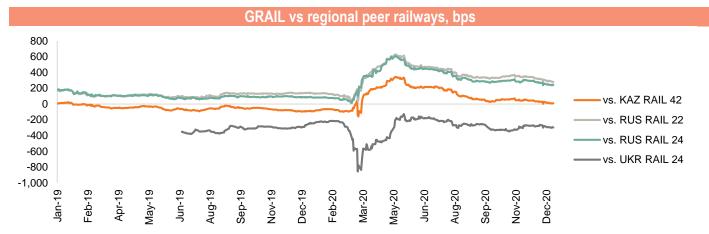
With improved investor sentiments in summer months, the yield on GRAIL started to decline and by end-2020 GRAIL was trading at pre-pandemic levels, at 3.1% YTM and 106.7% of par, while spreads over peer companies tightened (spread over Russian Railways remains above the pre-pandemic levels).

Notably, GRAIL is actively working with IFIs and international investment banks to refinance its upcoming Eurobond in 2021 (maturity is in in July 2022).

Apart from GRAIL, another quasi-government entity GOGC 21, has secured financing from EBRD to refinance its upcoming Apr-21 Eurobond and won't be tapping international debt markets, leaving GRAIL as the only quasi-government entity from Georgia.







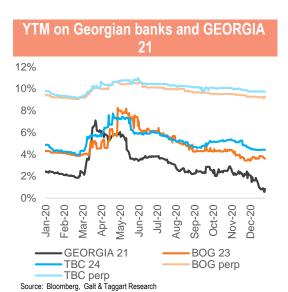


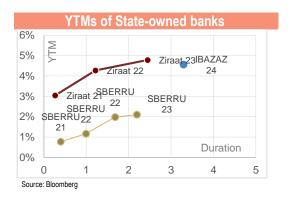
Financial Sector - Georgian Banks

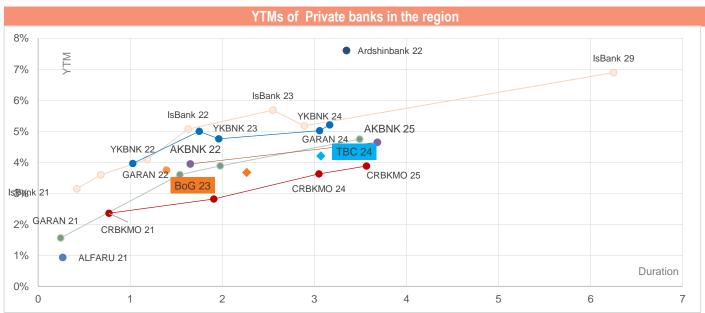
In line with other commercial banks in the region, yields on Georgian banks hiked, hovering around 8% in May 2020 for both TBC and Bank of Georgia. In summer months, with improved risk sentiments yields started to decline, reverting back to prepandemic levels.

Notably, during March-April 2020 spread over GEORGIA 21 turned negative abruptly (likely due to lack of liquidity on Georgian Eurobonds), however since May, 2020 BOG 23 and TBC 24 have been trading at c. +220-250bps over sovereign GEORGIA 21. Yields on perpetual Eurobonds have remained mostly flat at 10%-11%.

Georgian banks maintained ratings unchanged in 2020, while outlooks were revised from Stable to Negative by Fitch, in line with that of sovereign. In January 2021, Fitch downgraded support rating on 3 systemically important Georgian banks, including BoG and TBC. The rating actions follow the recent adoption of legislation on Georgia's bank resolution framework, limiting the possibility of government bail-outs. All other ratings, including the banks' Long-Term Issuer Default Ratings, were unaffected.









Other – Georgia Capital & Georgian Global Utilities

Georgia Capital (GEOCAP) is investment holding company, focusing on large scale private investment opportunities in Georgia. Currently, GEOCAP combines various large businesses in Georgia, including:

- Bank of Georgia 14.9% of total portfolio
- Healthcare Services (Georgia Healthcare Group/GHG) 19.6% of total portfolio
- Retail (pharmacy), through GHG 19.7% of total portfolio
- Water Utility (Georgian Global Utilities/GGU) 14.9% of total portfolio
- Insurance (P&C & Medical) through GHG 7.7% of total portfolio
- Renewable Energy (GGU) 8.4% of total portfolio
- Education 3.3%
- Other portfolio companies 9.3%

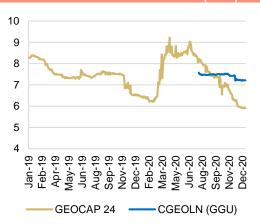
During the pandemic-related market disruptions yield on GEOCAP 24 jumped from c. 6.3% to above 9.0%. For the most of summer months yields on GEOCAP 24 remained elevated, hovering around 8.5%. Notably during March-June 2020, spread over BoG 23 tightened, most likely related to the lack of liquidity in the market. From July, yield on GEOCAP 24 started to decline and by the end-2020 dropped to a pre-pandemic level of 6.0%.

Georgian Global Utilities (GGU), which is the a water utility and renewable energy holding company in Georgia supplying water and providing wastewater collection and processing services to almost 1.4mn people in Georgia. In addition, GGU combines 8 hydro power plants. GGU's controlling shareholder is Georgia Capital, which owns 100% of the company's shares.

In July 2020, GGU priced a US\$ 250mn 7.75% 5-year inaugural Eurobond – CGEOLN 25 - making it the first-ever green bond issuance from Georgia. Since the placement the yield on CGEOLN 25 has remained relatively stable, trading at 7.5% and at flat spreads to its parent company GEOCAP 24.

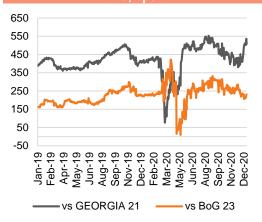
Notably, in 4Q20 as GEOCAP 24 rebounded the spread over GEOCAP 24 widened averaging at 110bps in Nov-Dec 2020.

YTM on GEOCAP and CGEOLN (GGU



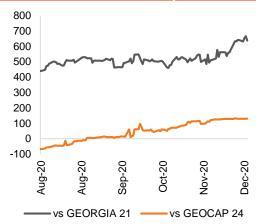
Source: Bloomberg, Galt & Taggart Research

GEOCAP's spread over GEORGIA 21/BoG 23, bps



Source: Bloombera

CGEOLN's (GGU) spread over GEORGIA 21/GEOCAP 24, bps



Source: Bloomberg



Appendix

| Issuer | Ticl | ker IS | SIN | Currency | Coupon | Sector Ma | turity | Duration | Amount, US\$ mn | Mid price | YTM Mid (F | Ratings itch/S&P/Moody's) |
|------------------------|--------|--------------|-----|----------|---------|------------|--------|----------|--------------------|-----------|---------------|------------------------------|
| Sovereign Eurobonds | | | | | | | | | | | | |
| Republic of Azerbaijan | AZERBJ | XS1678622090 | USD | 2.82 | Governr | | 1/2021 | 0.6 | 174 | 100.9 | 1.2 | BB+/-/Ba2 |
| Republic of Azerbaijan | AZERBJ | XS1044540547 | USD | 4.75 | Governr | | 3/2024 | 2.9 | 1,250 | 109.4 | 1.6 | BB+/-/Ba2 |
| Republic of Azerbaijan | AZERBJ | XS1678623064 | USD | 5.125 | Governr | | 1/2029 | 6.0 | 311 | 112.5 | 3.4 | BB+/-/Ba2 |
| Republic of Azerbaijan | AZERBJ | XS1678623734 | USD | 3.5 | Governr | | 1/2032 | 8.5 | 1,077 | 104.9 | 3.0 | BB+/-/Ba2 |
| Republic of Armenia | ARMEN | XS1207654853 | USD | 7.15 | Governr | | 6/2025 | 3.6 | 500 | 115.8 | 3.1 | B+/-/Ba3 |
| Republic of Armenia | ARMEN | XS2010043904 | USD | 3.95 | Governr | ment 9/26 | 6/2029 | 7.2 | 500 | 101.6 | 3.7 | B+/-/Ba3 |
| Republic of Belarus | BELRUS | XS1634369067 | USD | 6.875 | Governr | ment 2/28 | 3/2023 | 1.9 | 800 | 104.3 | 4.7 | B/B/B3 |
| Republic of Belarus | BELRUS | XS1634369224 | USD | 7.625 | Governr | ment 6/29 | 9/2027 | 5.1 | 600 | 109.7 | 5.8 | B/B/B3 |
| Republic of Belarus | BELRUS | XS1760804184 | USD | 6.2 | Governr | | 3/2030 | 6.7 | 600 | 100.8 | 6.1 | B/B/B3 |
| Kazakhstan | KAZAKS | XS1120709669 | USD | 3.875 | Governr | ment 10/14 | 1/2024 | 3.4 | 1,500 | 111.2 | 0.8 | BBB/BBB-/Baa3 |
| Kazakhstan | KAZAKS | XS1263054519 | USD | 5.125 | Governr | ment 7/21 | 1/2025 | 4.1 | 2,500 | 118.3 | 0.9 | BBB/BBB-/Baa3 |
| Kazakhstan | KAZAKS | XS1263139856 | USD | 6.5 | Governr | ment 7/21 | 1/2045 | 14.7 | 1,500 | 157.9 | 3.1 | BBB/BBB-/Baa3 |
| Kazakhstan | KAZAKS | XS1120709826 | USD | 4.875 | Governr | ment 10/14 | 1/2044 | 15.2 | 1,000 | 132.6 | 3.0 | BBB/BBB-/Baa3 |
| Russia | RUSSIA | XS0767472458 | USD | 4.5 | Governr | ment 4/4 | 1/2022 | 1.1 | 2,000 | 104.2 | 0.9 | BBB/BBB-/Baa3 |
| Russia | RUSSIA | XS0971721450 | USD | 4.875 | Governr | ment 9/16 | 5/2023 | 2.4 | 3,000 | 110.1 | 1.0 | BBB/BBB-/Baa3 |
| Russia | RUSSIA | RU000A0JWHA4 | USD | 4.75 | Governr | ment 5/27 | 7/2026 | 4.7 | 3,000 | 115.2 | 1.7 | BBB/-/- |
| Russia | RUSSIA | XS0088543193 | USD | 12.75 | Governr | ment 6/24 | 1/2028 | 5.5 | 2,500 | 169.7 | 2.4 | BBB/BBB-/Baa3 |
| Russia | RUSSIA | RU000A0JXTS9 | USD | 4.25 | Governr | ment 6/23 | 3/2027 | 5.6 | 2,405 | 113.9 | 1.9 | BBB/-/- |
| Russia | RUSSIA | RU000A0ZYYN4 | USD | 4.375 | Governr | ment 3/21 | 1/2029 | 6.9 | 3,000 | 115.4 | 2.3 | BBB/-/- |
| Russia | RUSSIA | RU000A1006S9 | USD | 5.1 | Governr | ment 3/28 | 3/2035 | 10.4 | 4,000 | 124.4 | 3.0 | BBB/-/- |
| Russia | RUSSIA | XS0767473852 | USD | 5.625 | Governr | ment 4/4 | 1/2042 | 13.5 | 3,000 | 135.4 | 3.3 | BBB/BBB-/Baa3 |
| Russia | RUSSIA | XS0971721963 | USD | 5.875 | Governr | ment 9/16 | 5/2043 | 14.0 | 1,500 | 141.1 | 3.3 | BBB/BBB-/Baa3 |
| Russia | RUSSIA | RU000A0JXU14 | USD | 5.25 | Governr | ment 6/23 | 3/2047 | 15.9 | 7,000 | 134.3 | 3.3 | BBB/-/- |
| Ukraine | UKRAIN | XS1303920083 | USD | 7.75 | Governr | ment 9/1 | 1/2021 | 0.6 | 1,409 | 103.1 | 2.4 | B/B/B3 |
| Ukraine | UKRAIN | XS1303921214 | USD | 7.75 | Governr | ment 9/1 | 1/2022 | 1.4 | 1,384 | 106.3 | 3.6 | B/B/B3 |
| Ukraine | UKRAIN | XS1303921487 | USD | 7.75 | Governr | ment 9/1 | 1/2023 | 2.3 | 1,355 | 109.0 | 4.1 | B/B/B3 |
| Ukraine | UKRAIN | XS1303925041 | USD | 7.75 | Governr | ment 9/1 | 1/2024 | 3.1 | 1,339 | 110.5 | 4.5 | B/B/B3 |
| Ukraine | UKRAIN | XS1303925470 | USD | 7.75 | Governr | ment 9/1 | 1/2025 | 3.8 | 1,329 | 111.8 | 4.8 | B/B/B3 |
| Ukraine | UKRAIN | XS1303926528 | USD | 7.75 | Governr | | 1/2026 | 4.5 | 1,318 | 112.4 | 5.2 | B/B/B3 |
| Ukraine | UKRAIN | XS1303927179 | USD | 7.75 | Governr | ment 9/1 | 1/2027 | 5.1 | 1,307 | 112.0 | 5.6 | B/B/B3 |
| Ukraine | UKRAIN | XS1902171757 | USD | 9.75 | Governr | ment 11/1 | 1/2028 | 5.5 | 1,600 | 121.6 | 6.2 | B/B/- |
| Ukraine | UKRAIN | XS1577952952 | USD | 7.375 | Governr | ment 9/25 | /2032 | 7.3 | 3,000 | 107.4 | 6.5 | B/B/- |

Regional | Fixed Income 2020 Year in Review January 29, 2021

| Issuer | Tic | kar I | SIN | Currency | Coupon | Sector | Maturity | Duration | Amount, | Mid price | VTM Mid | Ratings |
|--------------------------|----------|--------------|------|----------|--------|----------------|------------|----------|---------|------------|------------------------------------|--------------------|
| issuei | 110 | NGI I | Oliv | Currency | Coupon | Gector | Maturity | Duration | US\$ mn | wild price | · · · · · · · · · · · · · · · · (M | loody's/Fitch/S&P) |
| Uzbekistan | UZBEK | XS1953916290 | USE | 4.75 | (| Government | 2/20/2024 | 2.8 | 500 | 107.9 | 2.1 | BB-/BB-/B1 |
| Uzbekistan | UZBEK | XS1953915136 | USE | 5.375 | (| Government | 2/20/2029 | 6.5 | 500 | 114.7 | 3.3 | BB-/BB-/- |
| Uzbekistan | UZBEK | XS2263765856 | USE | 3.7 | (| Government | 11/25/2030 | 8.2 | 555 | 103.6 | 3.3 | BB-/BB-/- |
| Georgia | GEORG | XS0617134092 | USE | 6.875 | (| Government | 4/12/2021 | 0.2 | 500 | 101.1 | 1.2 | BB/BB/Ba2 |
| Turkey | TURKEY | US900123BH29 | USE | 5.625 | (| Government | 3/30/2021 | 0.2 | 2,000 | 100.6 | 1.7 | BB-/-/B2 |
| Turkey | TURKEY | US900123BY51 | USE | 5.125 | (| Government | 3/25/2022 | 1.1 | 1,000 | 102.5 | 2.9 | BB-/-/B2 |
| Turkey | TURKEY | US900123CA66 | USE | 3.25 | (| Sovernment | 3/23/2023 | 2.0 | 1,500 | 99.8 | 3.4 | BB-/-/B2 |
| Turkey | TURKEY | US900123CF53 | USE | | | Government | 3/22/2024 | 2.8 | 2,500 | 105.3 | 4.0 | BB-/-/B2 |
| Turkey | TURKEY | US900123AW05 | USE | 7.375 | (| Sovernment | 2/5/2025 | 3.4 | 3,250 | 111.5 | 4.2 | BB-/-/B2 |
| Turkey | TURKEY | US900123CJ75 | USE | 4.25 | (| Government | 4/14/2026 | 4.6 | 1,500 | 99.1 | 4.4 | BB-/-/B2 |
| Turkey | TURKEY | US900123CL22 | USE | 6 | (| Government | 3/25/2027 | 5.0 | 3,250 | 105.8 | 4.9 | BB-/-/B2 |
| Turkey | TURKEY | US900123CP36 | USE | 5.125 | (| Government | 2/17/2028 | 5.7 | 2,000 | 100.8 | 5.0 | BB-/-/B2 |
| Turkey | TURKEY | US900123AL40 | USE | 11.87 | 5 (| Government | 1/15/2030 | 6.1 | 1,500 | 144.8 | 5.5 | BB-/-/B2 |
| Turkey | TURKEY | US900123CT57 | USE | 7.625 | (| Government | 4/26/2029 | 6.1 | 3,000 | 114.9 | 5.4 | BB-/-/B2 |
| Turkey | TURKEY | US900123DA57 | USE | 5.95 | (| Government | 1/15/2031 | 7.4 | 2,250 | 102.4 | 5.6 | -/-/B2 |
| Turkey | TURKEY | US900123AT75 | USE | 8 | (| Government | 2/14/2034 | 8.2 | 1,500 | 117.2 | 6.1 | BB-/-/B2 |
| Turkey | TURKEY | US900123AY60 | USE | 6.875 | (| Government | 3/17/2036 | 9.3 | 2,750 | 106.3 | 6.2 | BB-/-/B2 |
| Turkey | TURKEY | US900123BB58 | USE | 7.25 | (| Government | 3/5/2038 | 9.8 | 1,000 | 109.8 | 6.3 | BB-/-/B2 |
| Turkey | TURKEY | US900123BJ84 | USE | | | Government | 1/14/2041 | 11.3 | 3,000 | 95.4 | 6.4 | BB-/-/B2 |
| Turkey | TURKEY | US900123CG37 | USE | 6.625 | (| Government | 2/17/2045 | 11.6 | 3,000 | 100.9 | 6.5 | BB-/-/B2 |
| Turkey | TURKEY | US900123CM05 | USE | 5.75 | (| Government | 5/11/2047 | 12.7 | 3,500 | 91.0 | 6.5 | BB-/-/B2 |
| Corporate Eurobonds | | | | | | | | | | | | |
| SILKNET JSC | SILNET | XS1843443430 | USE |) 11 | (| Communications | 4/2/2024 | 1.1 | 200 | 110.3 | 7.3 | B/-/B1 |
| TURK TELEKOMUNIKASYON AS | S TURKTI | XS1028951264 | USE | 4.875 | (| Communications | 6/19/2024 | 3.1 | 500 | 103.9 | 3.6 | BB-/BB-/- |
| TURK TELEKOMUNIKASYON AS | s turkti | XS1955059420 | USE | 6.875 | (| Communications | 2/28/2025 | 3.5 | 500 | 111.0 | 3.9 | BB-/BB-/- |
| TURKCELL ILETISIM HIZMET | TCELLT | XS1298711729 | USE | 5.75 | (| Communications | 10/15/2025 | 4.1 | 500 | 107.6 | 4.0 | BB-/BB-/B2 |
| TURKCELL ILETISIM HIZMET | TCELLT | XS1803215869 | USE | | (| Communications | 4/11/2028 | 5.6 | 500 | 107.2 | 4.6 | BB-/BB-/- |
| VEON | VIP | XS1625994618 | USE | | (| Communications | 6/16/2024 | 2.9 | 900 | 108.6 | 2.3 | BBB-/BB+/Ba2 |
| VEON | VIP | XS1400710726 | USE | | (| Communications | 4/26/2023 | 1.8 | 700 | 110.1 | 2.5 | BBB-/BB+/Ba2 |
| Vodafone Ukraine | VODUKR | XS2114201622 | USE | | (| Communications | 2/11/2025 | 1.8 | 500 | 104.6 | 4.9 | B/B/- |
| GEORGIAN RAILWAY JSC | GRAIL | XS0800346362 | USE | | I | ndustrial | 7/11/2022 | 1.4 | 500 | 106.7 | 3.0 | BB-/B+/- |
| KAZAKHSTAN TEMIR ZHOLY | KTZKZ | XS0799658637 | USE | 6.95 | I | ndustrial | 7/10/2042 | 12.9 | 1,100 | 147.0 | 3.7 | BBB-/BB-/Baa3 |
| Russian Railways | RURAIL | XS0764220017 | USE | | | ndustrial | 4/5/2022 | 1.1 | 1,400 | 105.4 | 1.1 | BBB/BBB-/Baa2 |
| Russian Railways | RURAIL | XS1574068844 | USE | | I | ndustrial | 3/1/2024 | 2.9 | 500 | 108.9 | 1.4 | BBB/-/Baa2 |
| Ukrainian Railway | RAILUA | XS1843433472 | USE | 8.25 | I | ndustrial | 7/9/2024 | 3.0 | 595 | 105.6 | 6.4 | B/-/- |
| BANK OF GEORGIA JSC | GEBGG | XS1405775880 | USE |) 6 | F | inancial | 7/26/2023 | 2.3 | 350 | 105.1 | 3.8 | BB-/-/Ba2 |
| TBC BANK JSC | TBCBGE | XS1843434363 | USE | | F | inancial | 6/19/2024 | 3.0 | 300 | 105.1 | 4.1 | BB-/-/Ba2 |
| Ak Bar Bank | AKBARS | XS0805131439 | USE | 8 | F | inancial | 7/13/2022 | 1.4 | 600 | 105.6 | 4.0 | WD/-/- |



Regional | Fixed Income 2020 Year in Review January 29, 2021

| AKBNK | AKBNK | USM0375YAK49 | USD | 5 | Financial | 10/24/2022 | 1.6 | 500 | 101.9 | 3.8 | B+/-/B2 |
|----------------------------------|--------|--------------|-----|-------|-----------|------------|-----|-------|-------|-----|-------------|
| AKBNK | AKBNK | XS1210422074 | USD | 5.125 | Financial | 3/31/2025 | 3.7 | 500 | 102.2 | 4.5 | B+/-/B2 |
| AKBNK | ARBANK | XS2080321198 | USD | 6.5 | Financial | 1/28/2025 | 3.5 | 300 | 98.9 | 6.8 | B+/-/Ba3 |
| Credit Bank of Moscow | CRBKMO | XS1510534677 | USD | 5.875 | Financial | 11/7/2021 | 0.7 | 500 | 102.6 | 2.4 | BB/BB-/- |
| Credit Bank of Moscow | CRBKMO | XS1759801720 | USD | 5.55 | Financial | 2/14/2023 | 1.9 | 500 | 105.4 | 2.8 | BB/BB-/Ba3 |
| Credit Bank of Moscow | CRBKMO | XS1964558339 | USD | 7.121 | Financial | 6/25/2024 | 3.0 | 500 | 111.1 | 3.6 | BB/BB-/- |
| Credit Bank of Moscow | CRBKMO | XS2099763075 | USD | 4.7 | Financial | 1/29/2025 | 3.6 | 600 | 103.1 | 3.9 | BB/BB-/- |
| Garanti Bank | GARAN | USM8931TAA71 | USD | 6.25 | Financial | 4/20/2021 | 0.2 | 500 | 101.1 | 1.2 | B+/-/B2 |
| Garanti Bank | GARAN | USM8931TAF68 | USD | 5.25 | Financial | 9/13/2022 | 1.5 | 750 | 102.8 | 3.4 | B+/-/B2 |
| Garanti Bank | GARAN | XS1576037284 | USD | 5.875 | Financial | 3/16/2023 | 2.0 | 500 | 104.2 | 3.8 | B+/-/B2 |
| TURKIYE IS BANKASI | ISCTR | XS0847042024 | USD | 6 | Financial | 10/24/2022 | 1.6 | 1,000 | 101.9 | 4.9 | B-/-/Caa2 |
| TURKIYE IS BANKASI | ISCTR | XS1003016018 | USD | 7.85 | Financial | 12/10/2023 | 2.5 | 400 | 106.3 | 5.4 | B-/-/Caa3 |
| TURKIYE IS BANKASI | ISCTR | XS1578203462 | USD | 6.125 | Financial | 4/25/2024 | 2.9 | 1,250 | 102.9 | 5.1 | B+/-/B3 |
| TURKIYE IS BANKASI | ISCTR | XS2041003901 | USD | 8.1 | Financial | 12/3/2029 | 6.2 | 50 | 108.4 | 6.8 | B+/-/- |
| Yapi Kredi Bank | YKBNK | XS1571399754 | USD | 5.75 | Financial | 2/24/2022 | 1.0 | 600 | 101.9 | 3.9 | B+/-/B2 |
| Yapi Kredi Bank | YKBNK | XS1634372954 | USD | 5.85 | Financial | 6/21/2024 | 3.0 | 500 | 102.8 | 4.9 | B+/-/B2 |
| Alfa Bond Issuance PLC | ALFARU | US01538RAB50 | USD | 7.75 | Financial | 4/28/2021 | 0.2 | 1,000 | 101.5 | 1.6 | BB+/BB+/Ba1 |
| Ziraat Bank | TCZIRA | XS1223394914 | USD | 4.75 | Financial | 4/29/2021 | 0.2 | 500 | 100.5 | 2.6 | B+/-/B2 |
| Ziraat Bank | TCZIRA | XS1605397394 | USD | 5.125 | Financial | 5/3/2022 | 1.2 | 600 | 101.1 | 4.2 | B+/-/B2 |
| Ziraat Bank | TCZIRA | XS1691349010 | USD | 5.125 | Financial | 9/29/2023 | 2.4 | 500 | 101.0 | 4.7 | B+/-/B2 |
| Sberbank | SBERRU | XS0743596040 | USD | 6.125 | Financial | 2/7/2022 | 1.0 | 1,500 | 104.9 | 1.2 | BBB/-/Baa3 |
| Sberbank | SBERRU | US78406JAD63 | USD | 5.25 | Financial | 5/23/2023 | 2.2 | 1,000 | 106.9 | 2.2 | BBB-/-/- |
| International Bank of Azerbaijan | IBAZAZ | XS1678463784 | USD | 3.5 | Financial | 9/1/2024 | 3.3 | 1,000 | 96.5 | 4.6 | B-/-/- |
| Alfa Bank | ALFARU | XS1760786340 | USD | 6.95 | Financial | Perpetual | 2.1 | 500 | 103.9 | 5.0 | B/-/B2 |
| TINKOF | AKBHC | XS1631338495 | USD | 9.25 | Financial | Perpetual | 1.5 | 300 | 105.8 | 7.7 | B-/-/- |
| GEOCAP 24 | GEOCAP | XS1778929478 | USD | 6.125 | Financial | 3/9/2024 | 2.7 | 300 | 101.3 | 5.7 | -/B/B2 |
| Georgian Global Utilities | CGEOLN | XS2208644059 | USD | 7.75 | Utilities | 7/30/2025 | 3.0 | 250 | 103.3 | 6.9 | B+/B/- |
| AKBNK | AKBNK | USM0375YAK49 | USD | 5 | Financial | 10/24/2022 | 1.6 | 500 | 101.9 | 3.8 | B+/-/B2 |
| AKBNK | AKBNK | XS1210422074 | USD | 5.125 | Financial | 3/31/2025 | 3.7 | 500 | 102.2 | 4.5 | B+/-/B2 |
| AKBNK | ARBANK | XS2080321198 | USD | 6.5 | Financial | 1/28/2025 | 3.5 | 300 | 98.9 | 6.8 | B+/-/Ba3 |
| Credit Bank of Moscow | CRBKMO | XS1510534677 | USD | 5.875 | Financial | 11/7/2021 | 0.7 | 500 | 102.6 | 2.4 | BB/BB-/- |
| Credit Bank of Moscow | CRBKMO | XS1759801720 | USD | 5.55 | Financial | 2/14/2023 | 1.9 | 500 | 105.4 | 2.8 | BB/BB-/Ba3 |
| Credit Bank of Moscow | CRBKMO | XS1964558339 | USD | 7.121 | Financial | 6/25/2024 | 3.0 | 500 | 111.1 | 3.6 | BB/BB-/- |
| Credit Bank of Moscow | CRBKMO | XS2099763075 | USD | 4.7 | Financial | 1/29/2025 | 3.6 | 600 | 103.1 | 3.9 | BB/BB-/- |
| Garanti Bank | GARAN | USM8931TAA71 | USD | 6.25 | Financial | 4/20/2021 | 0.2 | 500 | 101.1 | 1.2 | B+/-/B2 |
| Garanti Bank | GARAN | USM8931TAF68 | USD | 5.25 | Financial | 9/13/2022 | 1.5 | 750 | 102.8 | 3.4 | B+/-/B2 |
| Garanti Bank | GARAN | XS1576037284 | USD | 5.875 | Financial | 3/16/2023 | 2.0 | 500 | 104.2 | 3.8 | B+/-/B2 |
| TURKIYE IS BANKASI | ISCTR | XS0847042024 | USD | 6 | Financial | 10/24/2022 | 1.6 | 1,000 | 101.9 | 4.9 | B-/-/Caa2 |
| TURKIYE IS BANKASI | ISCTR | XS1003016018 | USD | 7.85 | Financial | 12/10/2023 | 2.5 | 400 | 106.3 | 5.4 | B-/-/Caa3 |
| TURKIYE IS BANKASI | ISCTR | XS1578203462 | USD | 6.125 | Financial | 4/25/2024 | 2.9 | 1,250 | 102.9 | 5.1 | B+/-/B3 |



Regional | Fixed Income 2020 Year in Review January 29, 2021

| TURKIYE IS BANKASI | ISCTR | XS2041003901 | USD | 8.1 | Financial | 12/3/2029 | 6.2 | 50 | 108.4 | 6.8 | B+/-/- |
|------------------------|--------|--------------|-----|------|-----------|-----------|-----|-------|-------|-----|-------------|
| Yapi Kredi Bank | YKBNK | XS1571399754 | USD | 5.75 | Financial | 2/24/2022 | 1.0 | 600 | 101.9 | 3.9 | B+/-/B2 |
| Yapi Kredi Bank | YKBNK | XS1634372954 | USD | 5.85 | Financial | 6/21/2024 | 3.0 | 500 | 102.8 | 4.9 | B+/-/B2 |
| Alfa Bond Issuance PLC | ALFARU | US01538RAB50 | USD | 7.75 | Financial | 4/28/2021 | 0.2 | 1,000 | 101.5 | 1.6 | BB+/BB+/Ba1 |

Source: Bloomberg Data as of 29 January, 2021



Disclaimer

This document is the property of and has been prepared by JSC Galt & Taggart ("Galt & Taggart"), a member of Bank of Georgia Group plc ('Group") solely for informational purposes and independently of the respective companies mentioned herein. This document does not constitute or form part of, and should not be construed as, an offer or solicitation or invitation of an offer to buy, sell or subscribe for any securities or assets and nothing contained herein shall form the basis of any contract or commitment whatsoever or shall be considered as a recommendation to take any such actions.

Galt & Taggart is authorized to perform professional activities on the Georgian market. The distribution of this document in certain jurisdictions may be restricted by law. Persons into whose possession this document comes are required by Galt & Taggart to inform themselves about and to observe any and all restrictions applicable to them. This document is not directed to, or intended for distribution, directly or indirectly, to, or use by, any person or entity that is a citizen or resident located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would require any registration or licensing within such jurisdiction.

Investments (or any short-term transactions) in emerging markets involve significant risk and volatility and may not be suitable for everyone. The recipients of this document must make their own investment decisions as they believe appropriate based on their specific objectives and financial situation. When doing so, such recipients should be sure to make their own assessment of the risks inherent in emerging market investments, including potential political and economic instability, other political risks including without limitation changes to laws and tariffs, and nationalization of assets, and currency exchange risk.

No representation, warranty or undertaking, express or implied, is or will be made by Galt & Taggart or any other member of the Group or their respective directors, employees, affiliates, advisers or agents or any other person as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of this document and the information contained herein (and whether any information has been omitted from this document) and no reliance should be placed on it. This document should not be considered as a complete description of the markets, industries and/or companies referred to herein. Nothing contained in this document is, is to be construed as, or shall be relied on as legal, investment, business or tax advice, whether relating to the past or the future, by Galt & Taggart any other member of the Group or any of their respective directors, employees, affiliates, advisers or agents in any respect. Recipients are required to make their own independent investigation and appraisal of the matters discussed herein. Any investment decision should be made at the investor's sole discretion. To the extent permitted by law, Galt & Taggart, any other member of the Group and their respective directors, employees, affiliates, advisers and agents disclaim all liability whatsoever (in negligence or otherwise) for any loss or damages however arising, directly or indirectly, from any use of this document or its contents or otherwise arising in connection with this document, or for any act, or failure to act, by any party, on the basis of this document.

The information in this document is subject to verification, completion and change without notice and Galt & Taggart is not under any obligation to update or keep current the information contained herein. The delivery of this document shall not, under any circumstances, create any implication that there has been no change in the information since the date hereof or the date upon which this document has been most recently updated, or that the information contained in this document is correct as at any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same. No representation or warranty, expressed or implied, is made by Galt & Taggart or any other member of the Group, or any of their respective directors, employees, affiliates, advisers or agents with respect to the accuracy or completeness of such information.

The information provided and opinions expressed in this document are based on the information available as of the issue date and are solely those of Galt & Taggart as part of its internal research coverage. Opinions, forecasts and estimates contained herein are based on information obtained from third party sources believed to be reliable and in good faith, and may change without notice. Third party publications, studies and surveys generally state that the data contained therein have been obtained from sources believed to be reliable, but that there is no guarantee of the accuracy or completeness of such data. Accordingly, undue reliance should not be placed on any such data contained in this document. Neither Galt & Taggart, any other member of the Group, nor their respective directors, employees, affiliates, advisors or agents make any representation or warranty, express or implied, of this document's usefulness in predicting the future performance, or in estimating the current or future value, of any security or asset.

Galt & Taggart does, and seeks to do, and any other member of the Group may or seek to do business with companies covered in its research. As a result, investors should be aware of a potential conflict of interest that may affect the objectivity of the information contained in this document.

Unauthorized copying, distribution, publication or retransmission of all or any part of this document by any medium or in any form for any purpose is strictly prohibited.

The recipients of this document are responsible for protecting against viruses and other destructive items. Receipt of the electronic transmission is at risk of the recipient and it is his/her responsibility to take precautions to ensure that it is free from viruses and other items of a destructive nature.

Galt & Taggart

Address: 79 D. Agmashenebeli Avenue, Tbilisi 0102, Georgia

Tel: + (995) 32 2401 111

Email: gt@gt.ge