

## Weekly Market Watch

Weekly Market Watch | Georgia March 9, 2020

## **Economy**

### Inflation was 6.4% y/y and 0.3% m/m in February 2020

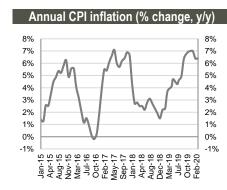
Annual CPI inflation was 6.4% in February 2020 unchanged from previous month, according to Geostat. Core inflation (non-food, non-energy, non-tobacco) came in at 3.8%, up from 3.4% in previous month. Annual price changes were driven by price increases in food and non-alcoholic beverages (+12.7% y/y, +3.95ppts), restaurants and hotels (+8.7% y/y, +0.39ppts), health (+3.9% y/y, +0.32ppts) and housing, water, electricity, gas and other fuels (+3.4% y/y, +0.31ppts) categories. Meanwhile, prices were down in clothing and footwear (-1.7% y/y, -0.08ppts) and communication (-1.3% y/y,-0.05ppts) categories. On a monthly basis, there was 0.3% inflation in February 2020. Price increase in food and non-alcoholic beverages (+1.3% m/m, +0.40ppts) category was the major driver of monthly inflation dynamics.

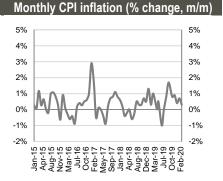
### International arrivals decreased 0.6% y/y in February 2020

Total international arrivals (tourists and same-day arrivals) to Georgia decreased by 0.6% y/y to 0.39mn persons in February 2020, according to GNTA. This fall reflected reduced same-day arrivals (-8.6% y/y), as tourist arrivals were up 4.0% y/y (66.6% of total). Out of top countries, in February 2020, international visitors increased from Azerbaijan (+12.8%), Turkey (+3.8% y/y), Ukraine (+14.6% y/y) and Israel (+39.5% y/y), while visitors decreased from Armenia (-18.2% y/y), Russia (-25.0%) and Iran (-8.7% y/y). Visitors from the EU were up 42.1% y/y to over 23,400 visitors, with Poland, Germany, Estonia, Italy and UK driving the growth. In 2M20, total international arrivals stood at 0.91mn (+10.2% y/y), of which tourist arrivals reached 0.62mn (+12.2% y/y) persons. Meanwhile, we estimate tourism revenues at US\$ 365.8mn (+9.6% y/y) in 2M20

#### International reserves stood at US\$ 3.4bn in February 2020

Gross international reserves were down 1.6% y/y to US\$ 3.4bn in February 2020, according to NBG. On a monthly basis, reserves were down 1.3% (-US\$ 44mn). The decline in reserves was attributed to government and banking sector FX operations and/or asset revaluation.





Source: Geostat

#### **Key macro indicators** 2017 2018 2019E GDP (% change) 4 8% 4 8% 5.2% 12.417 GDP per capita (ppp) 11,485 13 443 GDP per capita (US\$) 4,359 4.722 4,716 Population (mn) 3 7 3 7 3 7 Inflation (eop) 6.7% 1.5% 7.0% Gross reserves (US\$ bn) 3.0 33 35 CAD (% of GDP) 8.1% 6.8% 4.0% Fiscal deficit (% of GDP) 2.7% 2.3% 2.4% Total public debt (% of 39.4% 38.9% 40.3% GDP)

Source: Official data, Galt & Taggart

#### Real GDP growth, % 8% 8% 7% 7% 6% 6% 5% 5% 4% 4% 3% 3% 2% 2% 1% 1% 0% 0%

Source: Geostat

### International ranking, 2019-20

Ease of Doing Business # 7 (Top 10)
Economic Freedom Index # 16 (mostly free)
Global Competitiveness Index # 74

Source: World Bank, Heritage Foundaition and World Economic Forum

#### Georgia sovereign credit ratings STANDARD **Fitch**Katings MOODY'S &POOR'S INVESTORS SERVICE BB Ba2 RR Stable Stable Stable Affirmed Upgraded Affirmed Sep-2019 Oct-2019 Feb-2020

Source: Rating agencies



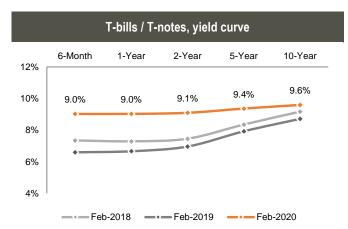
## Money market

**Ministry of Finance Benchmark Bonds:** 2-year GEL 70.0mn (US\$ 25.1mn) Benchmark Bonds were sold at the auction held at NBG on March 2, 2020. Total demand was 2.3x higher and the weighted average yield was fixed at 8.839%, down 0.21ppts from previous auction held on February 4, 2020.The nearest treasury security auction is scheduled for March 10, 2020, where GEL 50.0mn nominal value 1-year T-Bills will be sold.

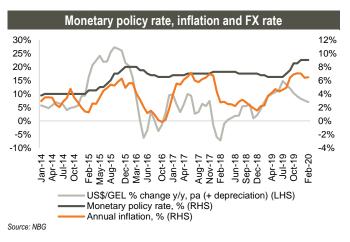
**Ministry of Finance T-Bills:** 6-month GEL 20.0mn (US\$ 7.2mn) T-Bills were sold at the auction held at NBG on March 2, 2020. Total demand was 2.3x higher and the weighted average yield was fixed at 9.014%, unchanged from previous auction held on February 4, 2020.

T-bills / T-notes in 2020									
Maturity	YTD placements, GEL mn	Remaining placements, GEL mn							
6-month	110	180							
1-year	100	500							
2-year	210	630							
5-year	160	800							
10-year	30	120							
Total	610	2,230							

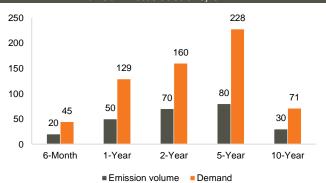
Source: MoF



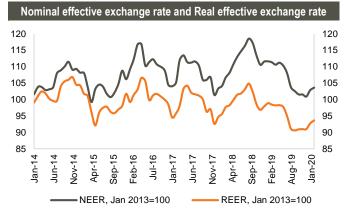
Source: NBG



### Emission volume vs. demand on latest T-bills / T-notes auctions, GEL mn



Source: NBG



Source: NBG
Note: Index growth means appreciation of exchange rate, decline means depreciation of exchange rate

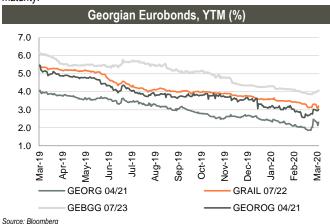


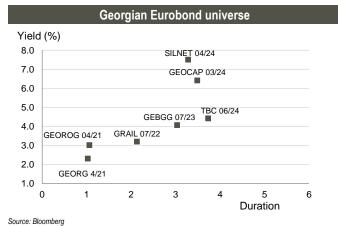
## Fixed income

**Corporate Eurobonds:** Bank of Georgia Group Eurobonds (GEBGG) closed at 4.07% yield, trading at 106.04 (-0.45% w/w). Georgia Capital Eurobonds (GEOCAP) were trading at 99.00 (-0.56% w/w), yielding 6.41%.

GOGC Eurobonds (GEOROG) were trading at 104.10 (-0.06% w/w), yielding 3.02%. Georgian Railway Eurobonds (GRAIL) traded at a premium at 110.15 (+0.15% w/w), yielding 3.20%.

Georgian Sovereign Eurobonds (GEORG) closed at 104.88 (+0.09% w/w) at 2.31% yield to maturity.





Georgian bonds performance
Georgian Eurobonds performance

Issuer	Currency	Amount, mn	Coupon	Maturity date	Ratings (Fitch/S&P/Moody/ Scope)	Mid price	Mid yield, %	Z-spread, bps
Georgia	US\$	500	6.875%	Apr-21	BB/BB/Ba2	104.88	2.31	174.18
GRAĬL 07/22	US\$	500	7.750%	Jul-22	BB-/B+/-	110.15	3.20	267.43
GEOROG 04/21	US\$	250	6.750%	Apr-21	BB/BB-/-	104.10	3.02	231.52
GEBGG 06/20	GEL	500	11.000%	Jun-20	BB-/-/Ba2	n/a	n/a	n/a
GEBGG 07/23	US\$	350	6.000%	Jul-23	BB-/-/Ba2	106.04	4.07	347.25
GEBGG 11 1/8 PERP	US\$	100	11.125%	n/a	B-/-/-	107.23	9.20	852.13
GEOCAP 03/24	US\$	300	6.125%	Mar-24	-/B+/B2	99.00	6.41	588.39
SILKNET 04/24	US\$	200	11.000%	Apr-24	B+/-/B1	112.02	7.51	668.00
TBC 06/24	US\$	300	5.750%	Jun-24	BB-/-/Ba2	105.14	4.42	387.69
TBC PERP	US\$	125	10.775%	n/a	B-/-/-	107.07	9.71	831.30
	*		Georgia	n local bonds p	performance			
GWP 12/21	GEL	30	12.50%	Dec-21	BB-/-/-	n/a	n/a	n/a
M2CA 12/21	US\$	30	7.50%	Dec-21	-/-/-	102.57	6.00	n/a
M2RE 10/22	US\$	35	7.50%	Oct-22	-/-/-	100.58	7.25	n/a
GLC 08/20	US\$	10	7.00%	Aug-20	B+/-/-/-	100.94	5.00	n/a
GLC 06/21	US\$	5	6.50%	Jun-21	B+/-/-/-	100.60	6.00	n/a
GLC 08/21	US\$	10	7.50%	Aug-21	B+/-/-/-	101.22	6.50	n/a
CRYSTAL 02/21	GEL	15	13.00%	Feb-21	B/-/-/-	100.00	13.00	n/a
Nikora Trade 08/21	GEL	25	9.00%	Aug-21	-/-/-/B+	n/a	n/a	n/a
SILKNET 04/24	GEL	34	12.50%	Apr-24	B+/-/B1/-	n/a	n/a	n/a
Geo. Beer Company	GEL	25	13.00%	Dec-23	-/-/-/BB-	n/a	n/a	n/a
Lisi Lake Development	US\$	12	8.00%	Dec-21	-/-/-/B+	n/a	n/a	n/a
Tegeta 04/22	GEL	30	10.75%	Apr-22	-/-/-/BB-	n/a	n/a	n/a
Swiss Capital 09/21	GEL	10	13.25%	Sep-21	B-/-/-	100.00	13.25	n/a
EVEX 11/24	GEL	50	12.10%	Nov-24	-/-/-/BB	n/a	n/a	n/a

EVEX 11/24
Source: Bloomberg



# Fixed income, continued

	Eastern European sovereign 10-year bonds performance											
Issuer	Currency	Amount, mn	Coupon	Maturity date	Ratings (Fitch/S&P/Moody)	Mid price	Mid yield, %	Z-spread, bps				
Georgia	US\$	500	6.875%	Apr-21	BB/BB/Ba2	104.88	2.31	174.18				
Armenia	US\$	500	6.000%	Sep-20	BB-/-/Ba3	101.54	3.17	214.38				
Azerbaijan	US\$	174	2.820%	Sep-21	BB+/-/Ba2	100.72	2.32	160.65				
Belarus	US\$	800	6.875%	Feb-23	B/B/B3	107.26	4.24	355.50				
Kazakhstan	US\$	1,500	3.875%	Oct-24	BBB/BBB-/Baa3	108.69	1.89	132.58				
Russia	US\$	3,500	5.000%	Apr-20	BBB/BBB-/Baa3	100.46	1.61	88.79				
Turkey	US\$	2,000	5.625%	Mar-21	BB-/-/B1	102.20	3.48	286.14				
Ukraine	US\$	1,409	7.750%	Sep-21	B/B/Caa1	104.28	4.71	407.80				

Source: Bloomberg



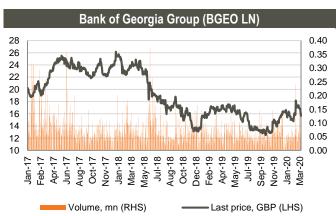
# Equities

**Bank of Georgia Group** (BGEO LN) shares closed at GBP 15.66/share (-7.45% w/w and -1.14% m/m). More than 362k shares traded in the range of GBP 15.51 - 17.25/share. Average daily traded volume was 78k in the last 4 weeks. FTSE 250 Index, of which BGEO is a constituent, lost 3.02% w/w and 13.10% m/m. The volume of BGEO shares traded was at 0.74% of its capitalization.

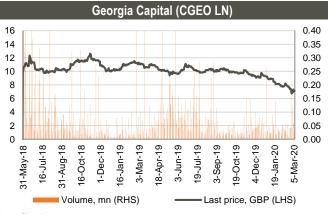
**Georgia Capital** (CGEO LN) shares closed at GBP 7.09/share (+5.19% w/w and -9.10% m/m). More than 306k shares traded in the range of GBP 6.66 - 7.35/share. Average daily traded volume was 47k in the last 4 weeks. The volume of CGEO shares traded was at 0.84% of its capitalization.

**TBC Bank Group** (TBCG LN) closed the week at GBP 12.38/share (-4.33% w/w and +0.32% m/m). More than 450k shares changed hands in the range of GBP 12.14 - 13.18/share. Average daily traded volume was 87k in the last 4 weeks. The volume of TBCG shares traded was at 0.82% of its capitalization.

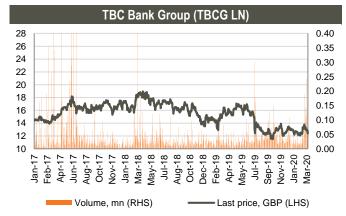
**Georgia Healthcare Group** (GHG LN) shares closed at GBP 1.11/share (-4.53% w/w and -8.09% m/m). More than 343k shares were traded in the range of GBP 1.05 - 1.22/share. Average daily traded volume was 101k in the last 4 weeks. The volume of GHG shares traded was at 0.26% of its capitalization.







Source: Bloomberg



Source: Bloomberg



Source: Bloomberg



# Equities, continued

Eastern European banks												
					P	/E	P/B					
	Ticker	Currency	Share price	Mcap, mn	6M chg	y/y chg	YTD chg	2019F	2020F	2019F	2020F	
Bank of Georgia	BGEO	GBP	15.66	770	17.7%	-4.9%	-3.6%	6.32x	5.28x	1.39x	1.14x	
TBC	TBC	GBP	12.38	681	1.5%	-17.9%	-4.8%	5.06x	4.05x	0.98x	0.81x	
Halyk Bank	HSBK	US\$	13.40	3,938	0.0%	17.5%	0.4%	4.69x	4.52x	1.12x	1.00x	
VTB Bank	VTBR	US\$	1.19	7,712	-7.4%	3.9%	-18.7%	2.94x	2.85x	0.44x	0.30x	
Akbank	AKBNK	TRY	7.29	37,908	2.1%	8.6%	-10.1%	6.85x	4.80x	0.71x	0.62x	
Garanti	GARAN	TRY	10.03	42,126	9.5%	13.6%	-10.0%	6.36x	4.50x	0.76x	0.67x	
Isbank	ISCTR	TRY	5.99	26,955	2.7%	-0.5%	-6.6%	4.51x	3.34x	0.47x	0.42x	
PKO	PKO	PLN	30.62	38,275	-22.6%	-19.8%	-11.1%	9.00x	8.57x	0.92x	0.89x	
PEKAO	PEO	PLN	89.68	23,538	-11.5%	-19.1%	-10.7%	10.67x	9.27x	1.00x	0.97x	
Millennium	MIL	PLN	4.87	5,903	-25.3%	-45.9%	-16.8%	7.96x	6.40x	0.64x	0.60x	
Mbank	MBK	PLN	301.80	12,777	-2.8%	-31.4%	-22.5%	10.20x	9.15x	0.77x	0.73x	
BRD	BRD	RON	14.88	10,370	10.9%	17.7%	-6.1%	6.71x	8.85x	1.30x	1.34x	
Banca Transilvania	TLV	RON	2.43	12,649	2.5%	26.6%	-6.6%	6.84x	8.39x	1.41x	1.42x	
OTP	OTPD	USD	22.80	12,768	7.5%	14.6%	7.5%	9.60x	9.06x	0.82x	0.71x	
Komercni	KOMB	CZK	705.00	133,985	-14.1%	-26.8%	-15.0%	8.93x	9.57x	1.27x	1.21x	
Mean								7.11x	6.57x	0.93x	0.85x	
Median								6.84x	6.40x	0.92x	0.81x	

Source: Bloomberg, S&P Capital IQ

Investment management companies											
								P/E		P/B	
	Ticker	Currency	Share price	Mcap, mn	6M chg	y/y chg	YTD chg	2019F	2020F	2019F	2020F
Georgia Capital	CGEO	GBP	7.09	260	-30.1%	-36.2%	-23.1%	9.95x	7.54x	0.71x	0.67x
Tinc Comm	TINC	EUR	13.85	378	5.1%	18.1%	3.7%	n/a	n/a	n/a	n/a
Sabanci Holding	SAHOL	TRY	9.26	18,894	6.7%	6.3%	-2.9%	4.84x	3.64x	0.57x	0.51x
Deutsche Beteiligungs	DBAN	EUR	31.35	472	-0.5%	-8.2%	-20.5%	11.66x	14.43x	1.04x	0.99x
Eurazeo	RF	EUR	59.10	4,655	-4.8%	-6.5%	-3.1%	14.51x	11.47x	0.87x	0.83x
Carlyle Group	CG	USD	26.37	2,919	7.5%	46.7%	-17.8%	15.22x	11.44x	1.63x	1.88x
Mean								11.24x	9.70x	0.96x	0.98x
Median								11.66x	11.44x	0.87x	0.83x

Healthcare sector companies												
	P/E EV/EB											
	Ticker	Currency	Share price	Mcap, mn	6M chg	y/y chg	YTD chg	2019F	2020F	2019F	2020F	
GHG	GHG	GBP	1.11	146	-45.7%	-46.0%	-10.0%	12.01x	8.30x	5.44x	4.65x	
Mouwasat	MOUWASAT	SAR	91.50	9,150	8.9%	19.9%	4.0%	23.49x	20.73x	16.09x	14.45x	
Fortis	FORH	INR	149.30	112,715	17.6%	11.4%	13.2%	1.79x	1.66x	6.54x	6.61x	
Raffles	RFMD	SGD	0.99	1,800	3.1%	-11.3%	-1.5%	29.79x	30.77x	18.90x	18.25x	
IHH	IHH	MYR	5.75	50,450	-0.9%	-1.5%	5.1%	55.72x	48.46x	16.18x	15.64x	
Bangkok Chain	BCH	THB	13.70	34,164	-15.4%	-12.7%	-19.9%	27.54x	25.74x	15.42x	14.33x	
Netcare	NTC	ZAR	19.64	28,514	19.1%	-23.4%	0.9%	12.55x	14.29x	7.59x	7.52x	
Life Healthcare	LHC	ZAR	23.81	34,938	1.8%	-12.5%	-3.4%	19.39x	14.85x	7.97x	7.32x	
Mediclinic	MDC	GBP	3.58	2,639	1.1%	8.8%	-13.0%	13.40x	13.89x	8.85x	7.76x	
Apollo Hospitals	APHS	INR	1,688.90	234,969	12.6%	41.6%	17.1%	80.05x	67.02x	24.43x	17.52x	
KPJ Healthcare	KPJ	MYR	0.97	4,156	7.8%	-6.7%	2.6%	21.95x	20.47x	10.17x	9.48x	
NMC	NMC	GBP	9.38	1,959	-66.1%	-68.7%	-46.9%	8.50x	6.16x	7.63x	6.11x	
Mean								25.52x	22.69x	12.10x	10.80x	
Median								20.67x	17.66x	9.51x	8.62x	

Source: Bloomberg, S&P Capital IQ



### Disclaimer

This document is the property of and has been prepared by JSC Galt & Taggart ("Galt & Taggart"), a member of Bank of Georgia group PLC ("Group") solely for informational purposes and independently of the respective companies mentioned herein. This document does not constitute or form part of, and should not be construed as, an offer or solicitation or invitation of an offer to buy, sell or subscribe for any securities or assets and nothing contained herein shall form the basis of any contract or commitment whatsoever or shall be considered as a recommendation to take any such actions.

Galt & Taggart is authorized to perform professional activities on the Georgian market. The distribution of this document in certain jurisdictions may be restricted by law. Persons into whose possession this document comes are required by Galt & Taggart to inform themselves about and to observe any and all restrictions applicable to them. This document is not directed to, or intended for distribution, directly or indirectly, to, or use by, any person or entity that is a citizen or resident located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would require any registration or licensing within such jurisdiction.

Investments (or any short-term transactions) in emerging markets involve significant risk and volatility and may not be suitable for everyone. The recipients of this document must make their own investment decisions as they believe appropriate based on their specific objectives and financial situation. When doing so, such recipients should be sure to make their own assessment of the risks inherent in emerging market investments, including potential political and economic instability, other political risks including without limitation changes to laws and tariffs, and nationalization of assets, and currency exchange risk.

No representation, warranty or undertaking, express or implied, is or will be made by Galt & Taggart or any other member of the Group or their respective directors, employees, affiliates, advisers or agents or any other person as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of this document and the information contained herein (and whether any information has been omitted from this document) and no reliance should be placed on it. This document should not be considered as a complete description of the markets, industries and/or companies referred to herein. Nothing contained in this document is, is to be construed as, or shall be relied on as legal, investment, business or tax advice, whether relating to the past or the future, by Galt & Taggart any other member of the Group or any of their respective directors, employees, affiliates, advisers or agents in any respect. Recipients are required to make their own independent investigation and appraisal of the matters discussed herein. Any investment decision should be made at the investor's sole discretion. To the extent permitted by law, Galt & Taggart, any other member of the Group and their respective directors, employees, affiliates, advisers and agents disclaim all liability whatsoever (in negligence or otherwise) for any loss or damages however arising, directly or indirectly, from any use of this document or its contents or otherwise arising in connection with this document, or for any act, or failure to act, by any party, on the basis of this document.

The information in this document is subject to verification, completion and change without notice and Galt & Taggart is not under any obligation to update or keep current the information contained herein. The delivery of this document shall not, under any circumstances, create any implication that there has been no change in the information since the date hereof or the date upon which this document has been most recently updated, or that the information contained in this document is correct as at any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same. No representation or warranty, expressed or implied, is made by Galt & Taggart or any other member of the Group, or any of their respective directors, employees, affiliates, advisers or agents with respect to the accuracy or completeness of such information.

The information provided and opinions expressed in this document are based on the information available as of the issue date and are solely those of Galt & Taggart as part of its internal research coverage. Opinions, forecasts and estimates contained herein are based on information obtained from third party sources believed to be reliable and in good faith, and may change without notice. Third party publications, studies and surveys generally state that the data contained therein have been obtained from sources believed to be reliable, but that there is no guarantee of the accuracy or completeness of such data. Accordingly, undue reliance should not be placed on any such data contained in this document. Neither Galt & Taggart, any other member of the Group, nor their respective directors, employees, affiliates, advisors or agents make any representation or warranty, express or implied, of this document's usefulness in predicting the future performance, or in estimating the current or future value, of any security or asset.

Galt & Taggart does, and seeks to do, and any other member of the Group may or seek to do business with companies covered in its research. As a result, investors should be aware of a potential conflict of interest that may affect the objectivity of the information contained in this document.

Unauthorized copying, distribution, publication or retransmission of all or any part of this document by any medium or in any form for any purpose is strictly prohibited.

The recipients of this document are responsible for protecting against viruses and other destructive items. Receipt of the electronic transmission is at risk of the recipient and it is his/her responsibility to take precautions to ensure that it is free from viruses and other items of a destructive nature.

### Galt & Taggart

Address: 79 D. Agmashenebeli Avenue, Tbilisi 0102, Georgia

**Tel:** + (995) 32 2401 111 **Email:** gt@gt.ge