

Weekly Market Watch

Weekly Market Watch | Georgia November 9, 2015

Economy

Inflation rate at 5.8% y/y and 0.8% m/m in October 2015

Annual CPI inflation rate was recorded at 5.8% in October 2015, according to GeoStat. Overall price changes were driven by price increases in food and non-alcoholic beverages (+4.1% y/y, +1.27ppts), health (+11.1% y/y, +1.04ppts), and furnishings and household equipment (+13.1% y/y, +0.82ppts), while prices in the transport category decreased 1.1% y/y.

Monthly inflation rate was recorded at 0.8% in October 2015. Price increases in food and non-alcoholic beverages (+0.9% m/m, +0.26ppts) and health (+2.0% m/m, +0.20ppts), and a price drop in the transport category (-0.8% m/m, -0.09ppts) were the major drivers of the monthly inflation dynamics.

International arrivals up 7.3% y/y in October 2015 and up 6.8% y/y in 10M15

After a 12.6% spike in September 2015, tourist arrivals posted another growth of 7.3% y/y to 0.5mn persons in October 2015, according to the Ministry of Internal Affairs. Increased arrivals from Armenia (+9.2% y/y, 25.5% of total), Azerbaijan (+5.1% y/y, 21.6% of total), and Russia (+15.3% y/y, 15.5% of total) were the major contributors to growth. In 10M15, total arrivals increased 6.8% y/y to 5.0mn persons.

Tax revenues posted a strong performance in 10M15, up 10.9% y/y

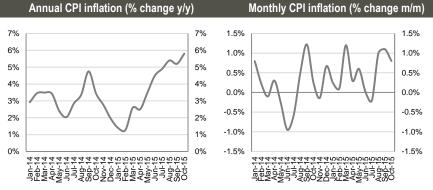
Consolidated budget tax revenues increased 6.8% y/y to GEL 616.5mn in October 2015 and 10.9% y/y to GEL 6.5bn, according to the Treasury Service. In 10M15, personal income tax revenues grew 15.0% y/y (27.2% of total), profit tax receipts +29.0% y/y (13.3% of total), VAT receipts +6.9% y/y (44.4% of total), excise tax +5.6% y/y (10.9% of total), and property tax +7.2% y/y (3.0% of total). The rest – receipts from customs duties and other taxes – decreased, but they have a minor share in total tax revenues.

NBG increased its policy rate by 50bps to 7.5%

At its meeting on November 4, 2015, NBG's monetary policy committee increased the policy rate by 50bps to 7.5%. As NBG cited, monetary tightening is addressing the lari depreciation-related increase in inflation expectations and NBG expects that inflation will move to its target level of 5.0% in 2H16. NBG also stated that the impact of the recent external shocks on the exchange rate has been exhausted on the back of the adjustment in imports. The next committee meeting is scheduled for December 16, 2015.

Gross international reserves stood at US\$ 2.4bn as of October 2015

Gross international reserves stood at US\$ 2.4bn (-0.6% m/m and -8.0% y/y) and net foreign assets of NBG reached US\$ 2.2bn (-0.5% m/m and -7.4% y/y) as of end-October 2015, according to NBG. The drop in reserves partly reflected NBG's sale of US\$ 20mn on the FX market in October.



Source: GeoStat

| Key macro indicators | | | | | | | | |
|------------------------------|--------|-------|-------|--|--|--|--|--|
| | 9M15 | 2014 | 2013 | | | | | |
| GDP (% change) | 2.7% | 4.8% | 3.3% | | | | | |
| GDP per capita (ppp) | | 7,653 | 7,180 | | | | | |
| GDP per capita (US\$) | | 3,681 | 3,600 | | | | | |
| Population (mn) | 3.7* | 4.5 | 4.5 | | | | | |
| Inflation (eop) | 5.8%** | 2.0% | 2.4% | | | | | |
| Gross reserves (US\$ bn) | 2.4** | 2.7 | 2.8 | | | | | |
| CAD (% of GDP) | | 10.6% | 5.8% | | | | | |
| Fiscal deficit (% of GDP) | | 3.0% | 2.6% | | | | | |
| Total public debt (% of GDP) | | 35.5% | 34.7% | | | | | |

Source: Official data

*Preliminary results of census, previous data is subject to recalculation

**As of 10M15

Real GDP growth, % 9% 9% 8% 8% 7% 7% 6% 6% 5% 5% 4% 4% 3% 3% 2% 2% 1% 1% 0% 0% ĠĠĠĠĠĠĠĠĠĠĠĠĠĠĠĠĠĠĠĠ

Source: GeoStat
Note: 3Q15 figure based on rapid estimates

International ranking of Georgia, 2015-16

Ease of Doing Business # 24 (regional leader)
Economic Freedom Index # 22 (mostly free)
Global Competitiveness Index # 66 (improving trend)

Source: World Bank, Heritage Foundaition and World Economic Forum



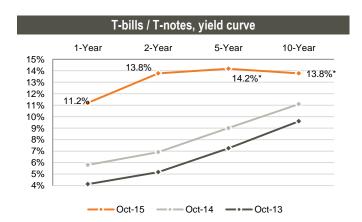


Money market

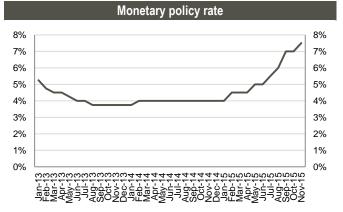
Refinancing loans: National Bank of Georgia (NBG) issued 7-day refinancing loans of GEL 700mn (US\$ 292.1mn) with an average yield of 7.5%.

Certificates of deposit: NBG sold 91-day, GEL 20mn (US\$ 8.3mn) certificates of deposit, with an average yield of 10.04% (down by 2bps from previous issue).

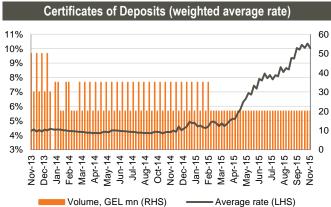
Ministry of Finance Treasury Notes: 2-year GEL 10mn (US\$ 4.2mn) T-Notes of Ministry of Finance were sold at the auction held at NBG on November 4, 2015. The weighted average yield was fixed at 13.606%. The nearest treasury securities auction is scheduled for November 11, 2015, where GEL 10mn nominal value 1-year T-Bills will be sold.



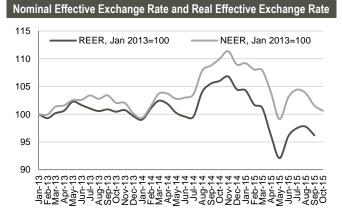




Source: NBG



Source: NBG



Note: Index growth means appreciation of exchange rate, decline means depreciation of exchange rate



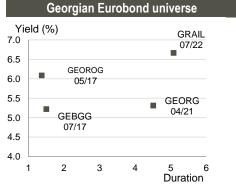
Fixed income

Corporate Eurobonds: Bank of Georgia Eurobonds (GEBGG) closed at 5.2% yield, trading at 103.9 (unchanged w/w). GOGC Eurobonds (GEOROG) were trading at 101.1 (unchanged w/w), yielding 6.1%. Georgian Railway Eurobonds (GRAIL) traded at a premium at 105.8 (+0.2% w/w), yielding 6.7%.

Georgian Sovereign Eurobonds (GEORG) closed at 107.3 (unchanged w/w) at 5.3% yield to maturity.



| 03/17 20 03/15 | EVEX 05/17 15 | GLC 09/17 | GEOROG 05/17 250 | GEBGG 07/17 | GEORG 04/21 | GRAIL 07/22 |
|-----------------------------|----------------------|----------------------|--------------------------------------|---|---|--|
| | | 10 | 250 | | | |
| 03/15 | | | 230 | 400 | 500 | 500 |
| | 05/15 | 09/14 | May-2012 | Jul-2012 | Apr-2011 | Jul-2012 |
| 03/17 | 05/17 | 09/17 | May-2017 | Jul-2017 | Apr-2021 | Jul-2022 |
| 9.500 | 9.500 | 8.750 | 6.875% | 7.750% | 6.875% | 7.750% |
| -/-/- | -/-/- | -/-/- | BB-/B+/- | BB-/BB-/Ba3 | BB-/BB-/Ba3 | BB-/BB-/- |
| 99.0 | 100 | 98.0 | 101.1 | 103.9 | 107.3 | 105.8 |
| 10.1 | 9.5 | 9.7 | 6.1 | 5.2 | 5.3 | 6.7 |
| | n/a | n/a | 565.6 | 424.1 | 350.2 | 477.8 |
| | 99.0 | 99.0 100 10.1 9.5 | 99.0 100 98.0 10.1 9.5 9.7 | 99.0 100 98.0 101.1 10.1 9.5 9.7 6.1 | 99.0 100 98.0 101.1 103.9 10.1 9.5 9.7 6.1 5.2 | 99.0 100 98.0 101.1 103.9 107.3 10.1 9.5 9.7 6.1 5.2 5.3 |



Source: Bloomberg

| Eastern European sovereign 10-year bond performance | | | | | | | | |
|---|-----------------|-----------|---------------|---------------------------|-----------------|--------------|---------------|--|
| Issuer | Amount, US\$ mn | Coupon, % | Maturity date | Ratings (Fitch/S&P/Moody) | Mid price, US\$ | Mid yield, % | Z-spread, bps | |
| Georgia | 500 | 6.875% | 12/04/2021 | BB-/BB-/Ba3 | 107.3 | 5.3 | 350.2 | |
| Azerbaijan | 1,250 | 4.750% | 18/03/2024 | BBB-/-/Baa3 | 96.5 | 5.3 | 316.2 | |
| Bulgaria | 323 | 5.000% | 19/07/2021 | BBB/-/- | 119.3 | 1.5 | -231.8 | |
| Croatia | 1,250 | 3.875% | 30/05/2022 | BB/BB/Ba1 | 100.1 | 3.8 | 327.1 | |
| Hungary | 3,000 | 6.375% | 29/03/2021 | BB+/BB+/Ba1 | 114.4 | 3.4 | 153.4 | |
| Romania | 2,250 | 6.750% | 07/02/2022 | BBB-/BBB-/Baa3 | 118.3 | 3.5 | 166.0 | |
| Russia | 3,500 | 5.000% | 29/04/2020 | BBB-/BB+/Ba1 | 105.7 | 3.6 | 198.4 | |
| Turkey | 2,000 | 5.625% | 30/03/2021 | BBB-/-/Baa3 | 107.3 | 4.1 | 234.0 | |
| Ukraine | 1,500 | 7.950% | 23/02/2021 | CC/CC/Ca | 79.7 | 14.0 | 1221.1 | |
| Source: Bloomberg | | | | | | | - | |

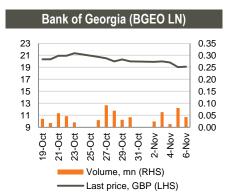


Equities

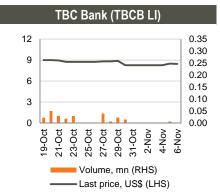
Bank of Georgia Holdings (BGEO LN) shares closed at GBP 19.09/share (-4.55% w/w and +2.36% m/m). More than 236k shares traded in the range of GBP 18.42 - 20.14/share. Average daily traded volume was 53k in the last 4 weeks, more than in the previous month. FTSE 250 Index, of which BOGH is a constituent, has gained 0.25% w/w and gained 0.16% m/m. The volume of BOGH shares traded was at 0.60% of its capitalization.

TBC Bank (TBCB LI) closed the week at US\$ 8.45 (+2.18% w/w and unchanged m/m). More than 7k GDRs changed hands in the range of US\$ 8.27 - 8.60/GDR. Average daily traded volume was 17k in the last 4 weeks, less than in the previous month.

On the Georgian stock exchange, Bank of Georgia shares were traded at GEL 39.00 (+2.6% w/w). As a result, the G&T Index went up to 887.23 (+2.59% w/w).



Source: Bloomberg



Source: Bloomberg

| Eastern European banks | | | | | | | | |
|------------------------|--------|-------------------|---------------|---------|---------|---------|----------|---------|
| | Ticker | Share price, US\$ | MCap, US\$ mn | 1M, chg | 3M, chg | 6M, chg | YTD, chg | 1Y, chg |
| BGEO* | BGEO | 28.83 | 1,139 | 1.5% | -4.8% | 4.0% | -10.9% | -20.9% |
| TBC | TBC | 8.45 | 414 | 0.0% | -19.5% | -23.2% | -32.9% | -42.1% |
| Halyk Bank | HSBK | 6.10 | 1,664 | -0.3% | -15.3% | -22.8% | -28.2% | -27.0% |
| KKĖ | KKB | 2.89 | 1,152 | 0.0% | 6.3% | -10.2% | -23.9% | -22.9% |
| VTB Bank | VTBR | 2.27 | 14,710 | 7.9% | 4.4% | -16.5% | -1.3% | 29.3% |
| Vozrozhdenie Bank | VZRZ | 11.35 | 270 | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Sberbank | SBER | 6.27 | 33,811 | 25.1% | 32.6% | -1.6% | 54.7% | -10.0% |

Source: Bloomberg Note: * BGEO is traded in GBP and is shown in US\$ equivalent



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