

## **Weekly Market Watch**

Weekly Market Watch | Georgia March 2, 2020

### **Economy**

#### Real GDP growth was 5.1% y/y in January 2020

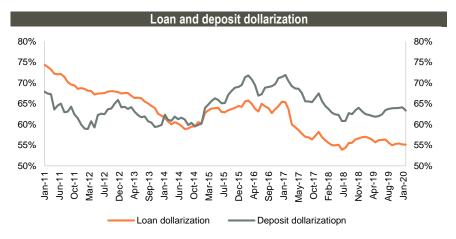
Georgia's economy expanded 5.1% y/y in January 2020, according to Geostat's rapid estimates. In January, growth base was diversified and only mining was in red. Notably, fastest growth was recorded in transportation and storage, construction, real estate, accommodation and food service activities, trade, information and communication, electricity, gas and manufacturing sectors. Monthly rapid estimates are based on VAT turnover, fiscal and monetary statistics.

#### NPLs at 2.2% in January 2020

In January 2020, the banking sector loan portfolio increased 16.3% y/y after growing 16.2% y/y in previous month, excluding the exchange rate effect. In unadjusted terms, loan portfolio was up 20.9% y/y and flat m/m to GEL 31.9bn (US\$ 11.0bn). Deposits were up 11.3% y/y excluding the exchange rate effect. In unadjusted terms, deposits were up 17.2% y/y and up 0.9% m/m to GEL 26.5bn (US\$ 9.1bn). Loan dollarization stood at 55.1% (-1.90ppts y/y and flat m/m) and deposit dollarization was 63.3% (+0.86ppts y/y and -0.79ppts m/m). NPLs stood at 2.2% in January 2020 (-0.84ppts y/y and +0.24ppts m/m).

#### Unemployment rate reduced to 11.6% in 2019

In 2019, the unemployment rate fell by 1.1ppts y/y to 11.6%, according to Geostat. This decline is explained by reduction of labor force. Notably, 1.7mn persons were employed in 2019, of which hired persons accounted for 50.3% total employment and self-employed stood at 49.7%.

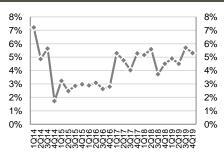


Source: NBG

Key mac	ro indica	ators	
	2017	2018	2019E
GDP (% change)	4.8%	4.8%	5.2%
GDP per capita (ppp)	11,485	12,417	13,443
GDP per capita (US\$)	4,359	4,722	4,716
Population (mn)	3.7	3.7	3.7
Inflation (eop)	6.7%	1.5%	7.0%
Gross reserves (US\$ bn)	3.0	3.3	3.5
CAD (% of GDP)	8.1%	6.8%	4.0%
Fiscal deficit (% of GDP)	2.7%	2.3%	2.4%
Total public debt (% of GDP)	39.4%	38.9%	40.3%

Source: Official data, Galt & Taggart

#### Real GDP growth, %



Source: Geosta

#### International ranking, 2019-20

Ease of Doing Business # 7 (Top 10)
Economic Freedom Index # 16 (mostly free)
Global Competitiveness Index # 74

Source: World Bank, Heritage Foundaition and World Economic Forum

### Georgia sovereign credit ratings

STANDARD
&POORS

BB
Stable
Upgraded
Oct-2019

MOODY'S
INVESTORS SERVICE

Ba2
Stable
Affirmed
Sep-2019

Fitch Ratings

BB
Stable
Affirmed
Feb-2020

Source: Rating agencies

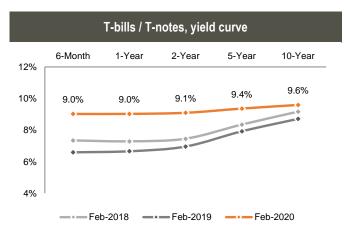


### Money market

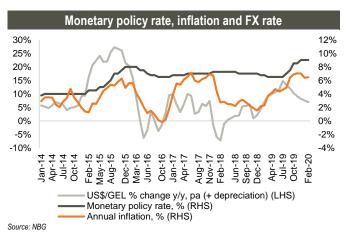
Ministry of Finance Benchmark Bonds: 5-year GEL 80.0mn (US\$ 28.5mn) Benchmark Bonds were sold at the auction held at NBG on February 25, 2020. Total demand was nearly 3x higher. The weighted average yield was fixed at 9.008%, down 0.17ppts from previous auction held on January 28, 2020. The nearest treasury security auction is scheduled for March 2, 2020, where GEL 20.0mn nominal value 6-month T-Bills and GEL 70.0mn nominal value 2-year Benchmark Bonds will be sold.

T-bills / T-notes in 2020									
Maturity	YTD placements, GEL mn	Remaining placements, GEL mn							
6-month	90	200							
1-year	100	500							
2-year	140	700							
5-year	160	800							
10-year	30	120							
Total	520	2,320							

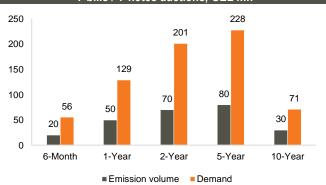
Source: MoF



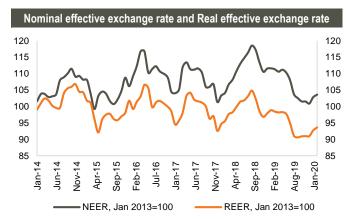
Source: NBG



### Emission volume vs. demand on latest T-bills / T-notes auctions, GEL mn



Source: NBG



Source: NBG
Note: Index growth means appreciation of exchange rate, decline means depreciation of exchange rate

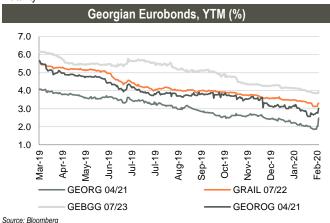


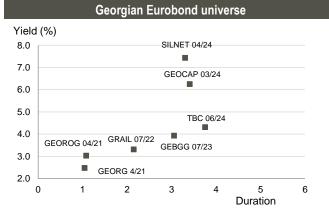
### Fixed income

**Corporate Eurobonds:** Bank of Georgia Group Eurobonds (GEBGG) closed at 3.93% yield, trading at 106.51 (-0.22% w/w). Georgia Capital Eurobonds (GEOCAP) were trading at 99.55 (-0.07% w/w), yielding 6.25%.

GOGC Eurobonds (GEOROG) were trading at 104.16 (-0.49% w/w), yielding 3.03%. Georgian Railway Eurobonds (GRAIL) traded at a premium at 109.98 (-0.49% w/w), yielding 3.31%.

Georgian Sovereign Eurobonds (GEORG) closed at 104.78 (-0.76% w/w) at 2.47% yield to maturity.





Source: Bloomberg

Georgian bonds performance											
		Georgia	n Eurobonds p	erformance							
Currency	Amount, mn	Coupon	Maturity date	Ratings (Fitch/S&P/Moody/ Scope)	Mid price	Mid yield, %	Z-spread, bps				
US\$	500	6.875%	Apr-21	BB/BB/Ba2	104.78	2.47	148.98				
US\$	500	7.750%	Jul-22	BB-/B+/-	109.98	3.31	244.13				
US\$	250	6.750%	Apr-21	BB/B+/-	104.16	3.03	205.40				
GEL	500	11.000%	Jun-20	BB-/-/Ba2	n/a	n/a	n/a				
US\$	350	6.000%	Jul-23	BB-/-/Ba2	106.51	3.93	307.45				
US\$	100	11.125%	n/a	B-/-/-	107.22	9.43	818.30				
US\$	300	6.125%	Mar-24	-/B+/B2	99.55	6.25	538.62				
US\$	200	11.000%	Apr-24	B+/-/B1	112.35	7.43	613.91				
US\$	300	5.750%	Jun-24	BB-/-/Ba2	105.59	4.31	343.49				
US\$	125	10.775%	n/a	B-/-/-	108.10	9.62	770.61				
		Georgia	n local bonds p	erformance							
GEL	30	12.50%	Dec-21	BB-/-/-	n/a	n/a	n/a				
US\$	30	7.50%	Dec-21	-/-/-	102.60	6.00	n/a				
US\$	35	7.50%	Oct-22	-/-/-	100.58	7.25	n/a				
US\$	10	7.00%	Aug-20	B+/-/-/-	100.98	5.00	n/a				
US\$	5	6.50%	Jun-21	B+/-/-/-	100.62	6.00	n/a				
US\$	10	7.50%	Aug-21	B+/-/-/-	101.36	6.50	n/a				
GEL	15	13.00%	Feb-21	B/-/-/-	100.00	13.00	n/a				
GEL	25	9.00%	Aug-21	-/-/-/B+	n/a	n/a	n/a				
GEL	34	12.50%	Apr-24	B+/-/B1/-	n/a	n/a	n/a				
GEL	25	13.00%	Dec-23	-/-/-/BB-	n/a	n/a	n/a				
US\$	12	8.00%	Dec-21	-/-/-/B+	n/a	n/a	n/a				
GEL	30	10.75%	Apr-22	-/-/-/BB-	n/a	n/a	n/a				
GEL	10	13.25%	Sep-21	B-/-/-	100.00	13.25	n/a				
GEL	50	12.10%	Nov-24	-/-/-/BB	n/a	n/a	n/a				
	US\$	US\$ 500 US\$ 500 US\$ 500 US\$ 250 GEL 500 US\$ 350 US\$ 100 US\$ 300 US\$ 200 US\$ 300 US\$ 200 US\$ 300 US\$ 125  GEL 30 US\$ 35 US\$ 10 US	Currency         Amount, mn         Coupon           US\$         500         6.875%           US\$         500         7.750%           US\$         500         7.750%           US\$         250         6.750%           GEL         500         11.000%           US\$         350         6.000%           US\$         100         11.125%           US\$         300         6.125%           US\$         200         11.000%           US\$         300         5.750%           US\$         125         10.775%           Georgial           GEL         30         12.50%           US\$         30         7.50%           US\$         35         7.50%           US\$         10         7.00%           US\$         5         6.50%           US\$         10         7.50%           GEL         15         13.00%           GEL         25         9.00%           GEL         25         13.00%           US\$         12         8.00%           GEL         25         13.00%           GEL	Currency         Amount, mn         Coupon         Maturity date           US\$         500         6.875%         Apr-21           US\$         500         7.750%         Jul-22           US\$         500         7.750%         Apr-21           GEL         500         11.000%         Jun-20           US\$         350         6.000%         Jul-23           US\$         100         11.125%         n/a           US\$         300         6.125%         Mar-24           US\$         300         5.750%         Jun-24           US\$         300         5.750%         Jun-24           US\$         125         10.775%         n/a           Georgian local bonds p           Georgian local	Georgian Eurobonds performance           Currency         Amount, mn         Coupon         Maturity date         (Fitch/S&P/Moody/Scope)           US\$         500         6.875%         Apr-21         BB/BB/Ba2           US\$         500         7.750%         Jul-22         BB-/B+/-           US\$         500         7.750%         Apr-21         BB/BH-/-           US\$         250         6.750%         Apr-21         BB/B-/-           GEL         500         11.000%         Jun-20         BB-/-/Ba2           US\$         350         6.000%         Jul-23         BB-/-/Ba2           US\$         100         11.125%         n/a         B-/-/-           US\$         300         6.125%         Mar-24         -/B+/B2           US\$         300         5.750%         Jun-24         BB-/-/Ba2           US\$         300         5.750%         Jun-24         BB-/-/Ba2           US\$         125         10.775%         n/a         B-/-/-           US\$         30         7.50%         Dec-21         B-/-/-           US\$         30         7.50%         Dec-21         B-/-/-           US\$         35	Currency         Amount, mn         Coupon         Maturity date         (Fitch/S&P/Moody/Scope)         Mid price Scope)           US\$         500         6.875%         Apr-21         BB/BB/Ba2         104.78           US\$         500         7.750%         Jul-22         BB-/B+/-         109.98           US\$         250         6.750%         Apr-21         BB/BH-/-         104.16           GEL         500         11.000%         Jun-20         BB-/-/Ba2         n/a           US\$         350         6.000%         Jul-23         BB-/-/Ba2         106.51           US\$         300         6.125%         Mar-24         -B+/B2         99.55           US\$         300         6.125%         Mar-24         -B+/B2         99.55           US\$         300         5.750%         Jun-24         BB-/-/Ba2         105.59           US\$         300         5.750%         Jun-24         BB-/-/Ba2         105.59           US\$         10.775%         n/a         B-/-/-         108.10           GEORGIA DONDS PERFORMANCE           GEORGIA DONDS PERFORMANCE           GEORGIA DONDS PERFORMANCE           GEORGIA DONDS PERFORMANC	Currency         Amount, mn         Coupon         Maturity date         Ratings (Fitch/S&P/Moody/Scope)         Mid price Mid yield, %           US\$         500         6.875%         Apr-21         BB/BB/Ba2         104.78         2.47           US\$         500         7.750%         Jul-22         BB/B-H-         109.98         3.31           US\$         250         6.750%         Apr-21         BB/B-H-         104.16         3.03           GEL         500         11.000%         Jun-20         BB-I-Ba2         n/a         n/a           US\$         350         6.000%         Jul-23         BB-I-Ba2         106.51         3.93           US\$         100         11.125%         n/a         BB-I-Ba2         106.51         3.93           US\$         300         6.125%         Mar-24         -/B+/B2         99.55         6.25           US\$         300         5.750%         Jun-24         BB-I-Ba2         105.59         4.31           US\$         300         5.750%         Jun-24         BB-I-Ba2         105.59         4.31           US\$         30         7.50%         Dec-21         BB-I-I-         108.10         9.62 <td colspan<="" td=""></td>				



## Fixed income, continued

	Eastern European sovereign 10-year bonds performance											
Issuer	er Currency Amount, mn Coupon Maturity date Ratings (Fitch/S&P/Moody) Mid price Mid yield, %											
Georgia	US\$	500	6.875%	Apr-21	BB/BB/Ba2	104.78	2.47	148.98				
Armenia	US\$	500	6.000%	Sep-20	BB-/-/Ba3	101.53	3.29	216.07				
Azerbaijan	US\$	174	2.820%	Sep-21	BB+/-/Ba2	100.29	2.62	171.25				
Belarus	US\$	800	6.875%	Feb-23	B/B/B3	107.39	4.22	336.31				
Kazakhstan	US\$	1,500	3.875%	Oct-24	BBB/BBB-/Baa3	107.76	2.10	121.75				
Russia	US\$	3,500	5.000%	Apr-20	BBB/BBB-/Baa3	100.36	2.63	110.78				
Turkey	US\$	2,000	5.625%	Mar-21	BB-/-/B1	101.41	4.26	328.55				
Ukraine	US\$	1,409	7.750%	Sep-21	B/B/Caa1	105.51	3.92	299.91				

Source: Bloomberg



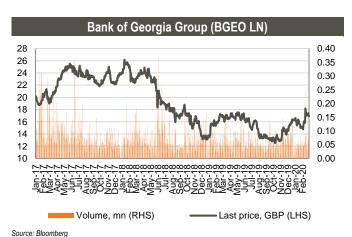
### Equities

Bank of Georgia Group (BGEO LN) shares closed at GBP 16.92/share (-2.08% w/w and +12.50% m/m). More than 458k shares traded in the range of GBP 16.00 - 17.71/share. Average daily traded volume was 72k in the last 4 weeks. FTSE 250 Index, of which BGEO is a constituent, lost 11.25% w/w and 9.81% m/m. The volume of BGEO shares traded was at 0.93% of its capitalization.

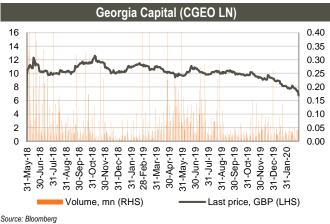
Georgia Capital (CGEO LN) shares closed at GBP 6.74/share (-13.03% w/w and -17.60% m/m). More than 349k shares traded in the range of GBP 6.57 - 7.89/share. Average daily traded volume was 39k in the last 4 weeks. The volume of CGEO shares traded was at 0.95% of its capitalization.

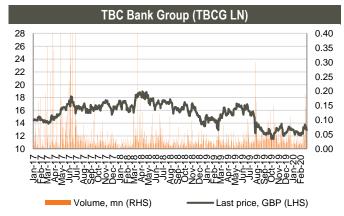
TBC Bank Group (TBCG LN) closed the week at GBP 12.94/share (-3.14% w/w and +6.94% m/m). More than 675k shares changed hands in the range of GBP 12.40 - 13.50/share. Average daily traded volume was 69k in the last 4 weeks. The volume of TBCG shares traded was at 1.23% of its capitalization.

Georgia Healthcare Group (GHG LN) shares closed at GBP 1.16/share (-9.38% w/w and -7.94% m/m). More than 384k shares were traded in the range of GBP 1.16 - 1.30/share. Average daily traded volume was 104k in the last 4 weeks. The volume of GHG shares traded was at 0.29% of its capitalization.

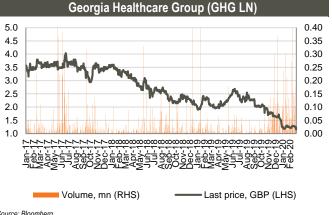








Source: Bloomberg





# Equities, continued

Eastern European banks												
								P	/E	P/B		
	Ticker	Currency	Share price	Mcap, mn	6M chg	y/y chg	YTD chg	2019F	2020F	2019F	2020F	
Bank of Georgia	BGEO	GBP	16.92	832	25.2%	1.0%	4.1%	6.71x	5.67x	1.47x	1.23x	
TBC	TBC	GBP	12.94	712	2.5%	-14.0%	-0.5%	5.19x	4.20x	1.00x	0.84x	
Halyk Bank	HSBK	US\$	14.00	4,114	4.5%	22.8%	4.9%	4.92x	4.83x	1.17x	1.05x	
VTB Bank	VTBR	US\$	1.27	8,236	10.3%	8.0%	-13.1%	3.14x	3.01x	0.47x	0.31x	
Akbank	AKBNK	TRY	6.76	35,152	-2.2%	-1.6%	-16.6%	6.20x	4.43x	0.64x	0.57x	
Garanti	GARAN	TRY	9.50	39,900	7.8%	6.5%	-14.7%	5.87x	4.43x	0.70x	0.66x	
Isbank	ISCTR	TRY	5.71	25,695	3.8%	-1.7%	-10.9%	4.19x	3.19x	0.44x	0.41x	
PKO	PKO	PLN	31.29	39,113	-15.3%	-17.7%	-9.2%	8.92x	8.80x	0.91x	0.91x	
PEKAO	PEO	PLN	88.04	23,108	-7.8%	-22.3%	-12.4%	10.16x	9.39x	0.96x	0.96x	
Millennium	MIL	PLN	4.83	5,854	-24.4%	-44.2%	-17.5%	7.65x	6.38x	0.62x	0.60x	
Mbank	MBK	PLN	298.00	12,616	-4.2%	-30.3%	-23.5%	9.77x	9.08x	0.74x	0.73x	
BRD	BRD	RON	14.44	10,063	7.3%	21.3%	-8.8%	6.36x	8.63x	1.23x	1.30x	
Banca Transilvania	TLV	RON	2.34	12,205	-0.6%	33.4%	-9.8%	6.44x	8.14x	1.33x	1.37x	
OTP	OTPD	USD	22.80	12,768	7.5%	14.6%	7.5%	9.38x	9.58x	0.81x	0.74x	
Komercni	KOMB	CZK	707.00	134,365	-13.5%	-25.3%	-14.8%	8.73x	9.64x	1.25x	1.22x	
Mean								6.91x	6.63x	0.92x	0.86x	
Median								6.44x	6.38x	0.91x	0.84x	

Source: Bloomberg, S&P Capital IQ

Investment management companies											
							P	/E	Р	/B	
Ticker	Currency	Share price	Mcap, mn	6M chg	y/y chg	YTD chg	2019F	2020F	2019F	2020F	
CGEO	GBP	6.74	248	-32.5%	-38.8%	-26.9%	9.29x	7.12x	0.66x	0.64x	
TINC	EUR	13.15	359	4.0%	13.1%	-1.5%	n/a	n/a	n/a	n/a	
SAHOL	TRY	8.51	17,364	-3.7%	-6.8%	-10.8%	4.34x	3.33x	0.51x	0.47x	
DBAN	EUR	32.55	490	3.2%	-5.2%	-17.5%	11.83x	15.07x	1.06x	1.04x	
RF	EUR	60.60	4,773	1.3%	-3.7%	-0.7%	14.54x	11.83x	0.88x	0.85x	
CG	USD	28.46	3,150	25.9%	60.7%	-11.3%	16.43x	12.13x	1.76x	2.41x	
							11.29x	9.90x	0.97x	1.08x	
							11.83x	11.83x	0.88x	0.85x	
	CGEO TINC SAHOL DBAN RF	CGEO GBP TINC EUR SAHOL TRY DBAN EUR RF EUR	Ticker         Currency         Share price           CGEO         GBP         6.74           TINC         EUR         13.15           SAHOL         TRY         8.51           DBAN         EUR         32.55           RF         EUR         60.60	Ticker         Currency         Share price         Mcap, mn           CGEO         GBP         6.74         248           TINC         EUR         13.15         359           SAHOL         TRY         8.51         17,364           DBAN         EUR         32.55         490           RF         EUR         60.60         4,773	Ticker         Currency         Share price         Mcap, mn         6M chg           CGEO         GBP         6.74         248         -32.5%           TINC         EUR         13.15         359         4.0%           SAHOL         TRY         8.51         17,364         -3.7%           DBAN         EUR         32.55         490         3.2%           RF         EUR         60.60         4,773         1.3%	Ticker         Currency         Share price         Mcap, mn         6M chg         y/y chg           CGEO         GBP         6.74         248         -32.5%         -38.8%           TINC         EUR         13.15         359         4.0%         13.1%           SAHOL         TRY         8.51         17,364         -3.7%         -6.8%           DBAN         EUR         32.55         490         3.2%         -5.2%           RF         EUR         60.60         4,773         1.3%         -3.7%	Ticker         Currency         Share price         Mcap, mn         6M chg         y/y chg         YTD chg           CGEO         GBP         6.74         248         -32.5%         -38.8%         -26.9%           TINC         EUR         13.15         359         4.0%         13.1%         -1.5%           SAHOL         TRY         8.51         17,364         -3.7%         -6.8%         -10.8%           DBAN         EUR         32.55         490         3.2%         -5.2%         -17.5%           RF         EUR         60.60         4,773         1.3%         -3.7%         -0.7%	Ticker         Currency         Share price         Mcap, mn         6M chg         y/y chg         YTD chg         2019F           CGEO         GBP         6.74         248         -32.5%         -38.8%         -26.9%         9.29x           TINC         EUR         13.15         359         4.0%         13.1%         -1.5%         n/a           SAHOL         TRY         8.51         17,364         -3.7%         -6.8%         -10.8%         4.34x           DBAN         EUR         32.55         490         3.2%         -5.2%         -17.5%         11.83x           RF         EUR         60.60         4,773         1.3%         -3.7%         -0.7%         14.54x           CG         USD         28.46         3,150         25.9%         60.7%         -11.3%         16.43x           11.29x	Ticker         Currency         Share price         Mcap, mn         6M chg         y/y chg         YTD chg         2019F         2020F           CGEO         GBP         6.74         248         -32.5%         -38.8%         -26.9%         9.29x         7.12x           TINC         EUR         13.15         359         4.0%         13.1%         -1.5%         n/a         n/a           SAHOL         TRY         8.51         17,364         -3.7%         -6.8%         -10.8%         4.34x         3.33x           DBAN         EUR         32.55         490         3.2%         -5.2%         -17.5%         11.83x         15.07x           RF         EUR         60.60         4,773         1.3%         -3.7%         -0.7%         14.54x         11.83x           CG         USD         28.46         3,150         25.9%         60.7%         -11.3%         16.43x         12.13x           11.29x         9.90x	Ticker         Currency         Share price         Mcap, mn         6M chg         y/y chg         YTD chg         2019F         2020F         2019F           CGEO         GBP         6.74         248         -32.5%         -38.8%         -26.9%         9.29x         7.12x         0.66x           TINC         EUR         13.15         359         4.0%         13.1%         -1.5%         n/a         n/a         n/a           SAHOL         TRY         8.51         17,364         -3.7%         -6.8%         -10.8%         4.34x         3.33x         0.51x           DBAN         EUR         32.55         490         3.2%         -5.2%         -17.5%         11.83x         15.07x         1.06x           RF         EUR         60.60         4,773         1.3%         -3.7%         -0.7%         14.54x         11.83x         0.88x           CG         USD         28.46         3,150         25.9%         60.7%         -11.3%         16.43x         12.13x         1.76x           11.29x         9.90x         0.97x	

	Healthcare sector companies											
								Р	/E	EV/E	BITDA	
	Ticker	Currency	Share price	Mcap, mn	6M chg	y/y chg	YTD chg	2019F	2020F	2019F	2020F	
GHG	GHG	GBP	1.16	153	-48.4%	-43.7%	-5.7%	12.36x	8.64x	5.53x	4.77x	
Mouwasat	MOUWASAT	SAR	86.90	8,690	-2.4%	13.4%	-1.3%	22.43x	19.81x	15.60x	14.06x	
Fortis	FORH	INR	154.05	116,301	25.9%	14.3%	16.8%	1.89x	1.75x	6.56x	6.64x	
Raffles	RFMD	SGD	1.00	1,819	1.5%	-9.5%	-0.5%	29.77x	31.12x	18.89x	18.46x	
IHH	IHH	MYR	5.70	50,012	-0.9%	-0.5%	4.2%	54.68x	51.98x	15.90x	14.87x	
Bangkok Chain	BCH	THB	13.10	32,668	-17.6%	-19.6%	-23.4%	26.22x	24.19x	14.77x	13.94x	
Netcare	NTC	ZAR	18.30	26,569	15.1%	-28.1%	-6.0%	11.71x	13.37x	7.17x	7.16x	
Life Healthcare	LHC	ZAR	22.30	32,722	1.0%	-17.6%	-9.5%	18.18x	13.96x	7.60x	6.99x	
Mediclinic	MDC	GBP	3.39	2,499	4.3%	6.6%	-17.6%	12.47x	13.18x	8.48x	8.16x	
Apollo Hospitals	APHS	INR	1,735.80	241,494	14.1%	52.1%	20.4%	84.11x	68.82x	25.51x	17.93x	
KPJ Healthcare	KPJ	MYR	0.97	4,156	7.8%	-4.0%	2.6%	21.73x	20.49x	10.10x	9.42x	
NMC	NMC	GBP	9.38	1,959	-60.4%	-65.3%	-46.9%	8.35x	6.05x	7.57x	6.06x	
Mean								25.33x	22.78x	11.97x	10.70x	
Median								19.96x	16.89x	9.29x	8.79x	

Source: Bloomberg, S&P Capital IQ



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