

# Weekly Market Watch

### Economy

#### Real GDP shrinks 7.9% y/y in December 2020

Georgia's economy contracted by 7.9% y/y in December 2020, almost same level as in November despite 2<sup>nd</sup> lockdown introduced in reporting month. Notably, contraction in December was almost half of April-May's (-15.1% y/y) decline, as many types of economic activities were allowed during the 2nd lockdown compared to the 1st one. In December, positive real growth was recorded in financial & insurance activities, water supply, sewerage & waste management activities, information & communication and mining sectors. Meanwhile, real growth was down in accommodation, construction, recreation, manufacturing, transportation and trade sectors. Overall, in 2020, Georgia's economy contracted by 6.1% y/y in line with our expectations. Monthly rapid estimates are based on VAT turnover, fiscal and monetary statistics.

#### NPLs at 2.3% in December 2020

In December 2020, the banking sector loan portfolio increased by 9.1% y/y and 2.2% m/m (exc. FX effect). In unadjusted terms, loan portfolio was up 19.7% y/y and 2.3% m/m, amounting to GEL 38.2bn (US\$ 11.7bn). By currency, the GEL-denominated loans rose by 18.9% y/y (+2.1ppts m/m), and foreign currency loans increased by 1.1% y/y (exc. FX effect). By sector, corporate lending increased by 8.2% y/y and 3.0% m/m, while retail loan growth was 9.8% y/y and 1.5% m/m (exc. FX effect). In December 2020, loan dollarization stood at 55.3% (+0.50ppts y/y and -0.79ppts m/m) and NPLs stood at 2.3% (+0.35ppts y/y and +0.09ppts m/m).

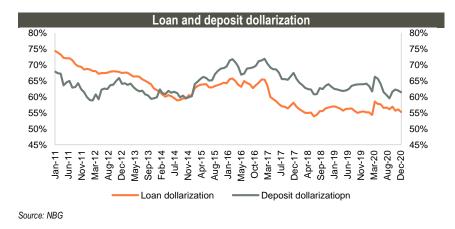
Bank deposits growth accelerated to 20.8% y/y and 3.5% m/m (exc. FX effect) to GEL 34.6bn (US\$ 10.6bn) in December 2020. By currency GEL deposit growth accelerated to 41.3% y/y, while FX deposit growth slightly slowed to 9.3% y/y (exc. FX effect) and deposit dollarization reached 61.4% (-2.71ppts y/y and -0.57ppts m/m).

#### Producer price index up 11.7% y/y in December 2020

Annual PPI for industrial goods was up 11.7% in December 2020 from 10.0% in previous month, according to Geostat. Price changes in manufacturing (+11.5% y/y) contributed the most to the overall index change.

#### NBG sold US\$ 40mn

On 27 January 2021, the NBG intervened on the FX market and sold US\$ 40mn to support GEL. This was 2nd FX intervention YTD for a total sale of US\$ 80mn through FX auctions.

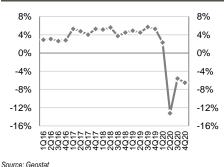


Weekly Market Watch | Georgia February 1, 2021

Key mac	ro indica	ators	
	2017	2018	2019
GDP (% change)	4.8%	4.8%	5.0%
GDP per capita (ppp)	13,596	14,584	15,634
GDP per capita (US\$)	4,359	4,722	4,696
Population (mn)	3.7	3.7	3.7
Inflation (eop)	6.7%	1.5%	7.0%
Gross reserves (US\$ bn)	3.0	3.3	3.5
CAD (% of GDP)	8.1%	6.8%	5.5%
Fiscal deficit (% of GDP)	2.7%	2.3%	2.1%
Total public debt (% of GDP)	39.4%	38.9%	40.4%

Source: Official data, Galt & Taggart

#### Real GDP growth, %



International ranking, 2019-20

Ease of Doing Business # 7 (Top 10) Economic Freedom Index # 12 (mostly free) Global Competitiveness Index # 74

Source: World Bank, Heritage Foundaition and World Economic Forum





### Money market

**Ministry of Finance Benchmark Bonds:** 5-year GEL 35.0mn (US\$ 10.6mn) Benchmark Bonds were sold at the auction held at NBG on January 26, 2021. Total demand was c.2.6x higher and the weighted average yield was fixed at 8.112%, down by 0.085ppts from previous auction held in December, 2020. The nearest treasury security auction is scheduled for February 2, 2021, where GEL 15.0mn nominal value 6-month T-bills and GEL 20.0mn nominal value 2-year Benchmark bonds will be sold.

Georgia
Weekly Market Watch
February 1, 2021

	T-bills / T-notes in 2021										
Maturity	YTD placements, GEL mn	Remaining placements, GEL mn	Outstanding amount, GEL mn*								
6-month	0	165	120								
1-year	0	165	660								
2-year	0	220	1,530								
5-year	35	385	2,261								
10-year	25	75	1,237								
Total Source: MoF	60	1,010	5,808								

Note: \* As of 31 December 2020

118

50

1-Year

35

20

6-Month

Emission volume vs. demand on latest

T-bil0ls / T-notes auctions, GEL mn

70

2-Year

Emission volume Demand

173

90

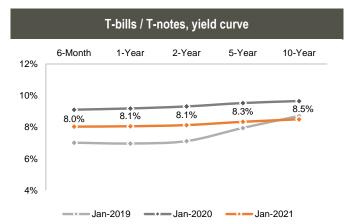
35

5-Year

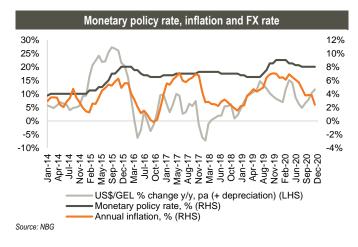
46

25

10-Year



Source: NBG



Source: NBG

200

180 160

140

120

100

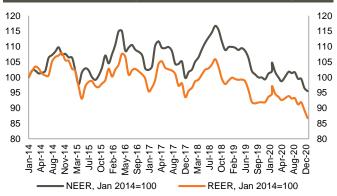
80

60

40

20 0

Nominal effective exchange rate and Real effective exchange rate



Source: NBG

Note: Index growth means appreciation of exchange rate, decline means depreciation of exchange rate

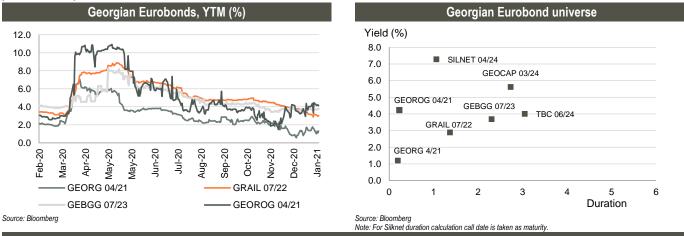


### Fixed income

**Corporate Eurobonds:** Bank of Georgia Group Eurobonds (GEBGG) closed at 3.68% yield, trading at 105.46 (-0.07% w/w). Georgia Capital Eurobonds (GEOCAP) were trading at 101.41 (+0.41% w/w), yielding 5.62%.

GOGC Eurobonds (GEOROG) were trading at 100.57 (+0.01% w/w), yielding 4.22%. Georgian Railway Eurobonds (GRAIL) traded at a premium at 106.82 (+0.34% w/w), yielding 2.88%.

### Georgian Sovereign Eurobonds (GEORG) closed at 101.10 (-0.02% w/w) at 1.19% yield to maturity.



			Geor	gian bonds perf	ormance			
			Georgia	n Eurobonds p	erformance			
Issuer	Currency	Amount, mn	Coupon	Maturity date	Ratings (Fitch/S&P/Moody/ Scope)	Mid price	Mid yield, %	Z-spread, bps
Georgia	US\$	500	6.875%	Apr-21	BB/BB/Ba2	101.10	1.19	99.01
GRAIL 07/22	US\$	500	7.750%	Jul-22	BB-/B+/-	106.82	2.88	270.71
GEOROG 04/21	US\$	250	6.750%	Apr-21	-/BB-/-	100.57	4.22	404.13
GEBGG 07/23	US\$	350	6.000%	Jul-23	BB-/-/Ba2	105.46	3.68	345.91
GEBGG 11 1/8 PERP	US\$	100	11.125%	n/a	B-/-/-	107.54	9.05	822.42
GEOCAP 03/24	US\$	300	6.125%	Mar-24	-/B/B2	101.41	5.62	535.21
SILKNET 04/24	US\$	200	11.000%	Apr-24	B/-/B1	110.34	7.28	609.11
TBC 06/24	US\$	300	5.750%	Jun-24	BB-/-/Ba2	105.48	4.00	369.90
TBC PERP	US\$	125	10.775%	n/a	B-/-/-/-	103.93	9.56	914.58
GGU 07/25	US\$	250	7.750%	Jul-25	B+/B/-/-	103.39	6.86	633.46
			Georgia	n local bonds p	performance			
KTW 12/22	US\$	10	9.00%	Dec-22	-/-/-/-	n/a	n/a	n/a
GWP 12/21	GEL	30	12.50%	Dec-21	BB-/-/-/-	n/a	n/a	n/a
M2CA 12/21	US\$	30	7.50%	Dec-21	-/-/-/-	100.48	7.00	n/a
M2RE 10/22	US\$	35	7.50%	Oct-22	-/-/-/-	100.39	7.25	n/a
GLC 06/21	US\$	5	6.50%	Jun-21	-/-/-/-	n/a	n/a	n/a
GLC 08/21	US\$	10	7.50%	Aug-21	-/-/-/-	99.99	7.50	n/a
GLC 08/22	US\$	10	7.50%	Aug-22	-/-/-/-	n/a	n/a	n/a
CRYSTAL 02/21	GEL	15	13.00%	Feb-21	B/-/-/-	100.00	12.00	n/a
Nikora Trade 08/21	GEL	25	9.00%	Aug-21	-/-/-/B+	n/a	n/a	n/a
SILKNET 04/24	GEL	34	12.50%	Apr-24	B+/-/B1/-	n/a	n/a	n/a
Geo. Beer Company	GEL	25	13.00%	Dec-23	-/-/-/BB-	n/a	n/a	n/a
Lisi Lake Development	US\$	12	8.00%	Dec-21	-/-/-/B+	n/a	n/a	n/a
Tegeta 04/22	GEL	30	10.75%	Apr-22	-/-/-/BB-	n/a	n/a	n/a
Swiss Capital 09/21	GEL	10	13.25%	Sep-21	B-/-/-/-	100.00	14.25	n/a
EVEX 11/24	GEL	50	12.10%	Nov-24	-/-/-/BB	n/a	n/a	n/a



# Fixed income, continued

Issuer	Currency	Amount, mn	Coupon	Maturity date	Ratings (Fitch/S&P/Moody)	Mid price	Mid yield, %	Z-spread, bps
Georgia	US\$	500	6.875%	Apr-21	BB/BB/Ba2	101.10	1.19	99.01
Azerbaijan	US\$	174	2.820%	Sep-21	BB+/-/Ba2	100.56	1.84	166.67
Belarus	US\$	800	6.875%	Feb-23	B/B/B3	104.23	4.70	450.92
Kazakhstan	US\$	1,500	3.875%	Oct-24	BBB/BBB-/Baa3	111.17	0.81	46.36
Russia	US\$	3,000	4.875%	Sep-23	BBB/BBB-/Baa3	110.12	0.96	72.41
Turkey	US\$	2,000	5.625%	Mar-21	BB-/-/B2	100.60	1.84	164.69
Ukraine	US\$	1,409	7.750%	Sep-21	B/B/B3	103.05	2.42	224.97

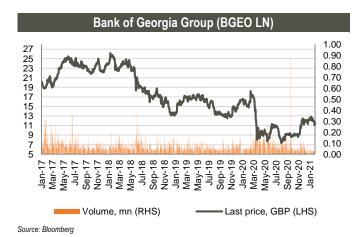


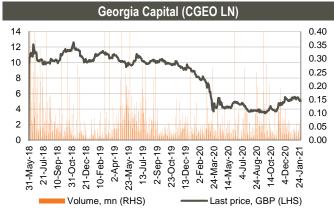
### Equities

**Bank of Georgia Group** (BGEO LN) shares closed at GBP 11.48/share (-3.37% w/w and -7.12% m/m). More than 141k shares traded in the range of GBP 10.80 - 12.06/share. Average daily traded volume was 30k in the last 4 weeks. The volume of BGEO shares traded was at 0.29% of its capitalization.

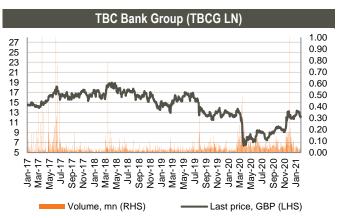
**Georgia Capital** (CGEO LN) shares closed at GBP 5.03/share (-4.19% w/w and - 7.54% m/m). More than 197k shares traded in the range of GBP 4.90 - 5.32/share. Average daily traded volume was 32k in the last 4 weeks. The volume of CGEO shares traded was at 0.54% of its capitalization.

**TBC Bank Group** (TBCG LN) closed the week at GBP 12.18/share (-2.56% w/w and -1.30% m/m). More than 223k shares changed hands in the range of GBP 11.66 - 12.82/share. Average daily traded volume was 39k in the last 4 weeks. The volume of TBCG shares traded was at 0.41% of its capitalization.









Source: Bloomberg

Georgia Weekly Market Watch February 1, 2021



## Equities, continued

										P	/E	P	P/B
	Ticker	Currency	Share price	Mcap, mn	6M chg	y/y chg	YTD chg	2020F	2021F	2020F	2021F		
Bank of Georgia	BGEO	GBP	11.48	564	50.9%	-24.4%	-5.9%	7.95x	4.60x	0.93x	0.77x		
TBC	TBC	GBP	12.18	670	63.1%	-0.7%	-2.6%	6.15x	5.53x	0.96x	0.83x		
Halyk Bank	HSBK	US\$	12.70	3,732	14.4%	-12.4%	9.0%	5.32x	4.81x	1.05x	0.96x		
VTB Bank	VTBR	US\$	0.92	5,975	-11.0%	-38.7%	-3.4%	6.74x	3.07x	0.32x	0.30x		
Akbank	AKBNK	TRY	6.38	33,176	20.2%	-22.9%	-7.9%	7.77x	5.69x	0.77x	0.66x		
Garanti	GARAN	TRY	9.31	39,102	31.1%	-21.4%	-10.2%	8.03x	5.66x	0.87x	0.73x		
lsbank	ISCTR	TRY	6.14	27,630	26.1%	-14.7%	-12.3%	5.73x	4.41x	0.58x	0.51x		
РКО	PKO	PLN	28.88	36,100	28.1%	-17.2%	0.6%	12.36x	11.70x	0.79x	0.76x		
PEKAO	PEO	PLN	63.70	16,719	20.0%	-35.9%	4.3%	13.11x	12.02x	0.65x	0.63x		
Millennium	MIL	PLN	3.92	4,755	27.7%	-33.0%	19.9%	72.32x	12.57x	0.51x	0.50x		
Mbank	MBK	PLN	195.60	8,281	-0.3%	-46.2%	9.2%	25.43x	17.37x	0.48x	0.47x		
BRD	BRD	RON	15.04	10,481	26.6%	-6.7%	1.2%	12.67x	12.54x	1.12x	1.20x		
Banca Transilvania OTP	TLV OTPD	RON USD	2.30 22.40	11.971 12,544	21.4% -1.8%	-2.7% -1.8%	2.0% -1.8%	12.20x 12.58x	10.87x 10.95x	1.55x 0.70x	1.51x 0.64x		
Komercni	KOMB	CZK	655.00	124,482	21.1%	-17.3%	-0.3%	14.83x	13.01x	1.04x	1.01x		
Mean								14.88x	8.99x	0.82x	0.77x		
Median								12.20x	10.87x	0.79x	0.73x		

#### Investment management companies

		icker Currency						P	/E	P	/B		
	Ticker		Currency	Currency	Currency	Share price	Mcap, mn	6M chg	y/y chg	YTD chg	2020F	2021F	2020F
Georgia Capital	CGEO	GBP	5.03	185	37.8%	-38.3%	-6.9%	n/a	n/a	n/a	n/a		
Tinc Comm	TINC	EUR	12.55	342	-4.6%	-10.7%	-3.1%	n/a	n/a	n/a	n/a		
Sabanci Holding	SAHOL	TRY	10.53	21,485	22.3%	6.4%	-8.1%	6.27x	5.43x	0.82x	0.69x		
Deutsche Beteiligungs	DBAN	EUR	36.05	542	16.3%	-7.4%	8.9%	nmf	11.70x	1.18x	1.16x		
Eurazeo	RF	EUR	57.70	4,545	27.9%	-9.6%	4.0%	32.22x	8.87x	0.78x	0.73x		
Carlyle Group	CG	USD	32.24	3,568	8.9%	-4.3%	2.5%	5.42x	4.64x	5.33x	5.40x		
Mean								14.64x	7.66x	2.03x	1.99x		
Median								6.27x	7.15x	1.00x	0.94x		

Source: Bloomberg, S&P Capital IQ



### Disclaimer

This document is the property of and has been prepared by JSC Galt & Taggart ("Galt & Taggart"), a member of Bank of Georgia group PLC ('Group") solely for informational purposes and independently of the respective companies mentioned herein. This document does not constitute or form part of, and should not be construed as, an offer or solicitation or invitation of an offer to buy, sell or subscribe for any securities or assets and nothing contained herein shall form the basis of any contract or commitment whatsoever or shall be considered as a recommendation to take any such actions.

Galt & Taggart is authorized to perform professional activities on the Georgian market. The distribution of this document in certain jurisdictions may be restricted by law. Persons into whose possession this document comes are required by Galt & Taggart to inform themselves about and to observe any and all restrictions applicable to them. This document is not directed to, or intended for distribution, directly or indirectly, to, or use by, any person or entity that is a citizen or resident located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would require any registration or licensing within such jurisdiction.

Investments (or any short-term transactions) in emerging markets involve significant risk and volatility and may not be suitable for everyone. The recipients of this document must make their own investment decisions as they believe appropriate based on their specific objectives and financial situation. When doing so, such recipients should be sure to make their own assessment of the risks inherent in emerging market investments, including potential political and economic instability, other political risks including without limitation changes to laws and tariffs, and nationalization of assets, and currency exchange risk.

No representation, warranty or undertaking, express or implied, is or will be made by Galt & Taggart or any other member of the Group or their respective directors, employees, affiliates, advisers or agents or any other person as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of this document and the information contained herein (and whether any information has been omitted from this document) and no reliance should be placed on it. This document should not be considered as a complete description of the markets, industries and/or companies referred to herein. Nothing contained in this document is, is to be construed as, or shall be relied on as legal, investment, business or tax advice, whether relating to the past or the future, by Galt & Taggart any other member of the Group or any of their respective directors, employees, affiliates, advisers or agents in any respect. Recipients are required to make their own independent investigation and appraisal of the matters discussed herein. Any investment decision should be made at the investor's sole discretion. To the extent permitted by law, Galt & Taggart, any other member of the Group or any other member of the Group and their respective directors, employees, affiliates, advisers or otherwise) for any loss or damages however arising, directly or indirectly, from any use of this document or its contents or otherwise arising in connection with this document, or for any act, or failure to act, by any party, on the basis of this document.

The information in this document is subject to verification, completion and change without notice and Galt & Taggart is not under any obligation to update or keep current the information contained herein. The delivery of this document shall not, under any circumstances, create any implication that there has been no change in the information since the date hereof or the date upon which this document has been most recently updated, or that the information contained in this document is correct as at any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same. No representation or warranty, expressed or implied, is made by Galt & Taggart or any other member of the Group, or any of their respective directors, employees, affiliates, advisers or agents with respect to the accuracy or completeness of such information.

The information provided and opinions expressed in this document are based on the information available as of the issue date and are solely those of Galt & Taggart as part of its internal research coverage. Opinions, forecasts and estimates contained herein are based on information obtained from third party sources believed to be reliable and in good faith, and may change without notice. Third party publications, studies and surveys generally state that the data contained therein have been obtained from sources believed to be reliable, but that there is no guarantee of the accuracy or completeness of such data. Accordingly, undue reliance should not be placed on any such data contained in this document. Neither Galt & Taggart, any other member of the Group, nor their respective directors, employees, affiliates, advisors or agents make any representation or warranty, express or implied, of this document's usefulness in predicting the future performance, or in estimating the current or future value, of any security or asset.

Galt & Taggart does, and seeks to do, and any other member of the Group may or seek to do business with companies covered in its research. As a result, investors should be aware of a potential conflict of interest that may affect the objectivity of the information contained in this document.

Unauthorized copying, distribution, publication or retransmission of all or any part of this document by any medium or in any form for any purpose is strictly prohibited.

The recipients of this document are responsible for protecting against viruses and other destructive items. Receipt of the electronic transmission is at risk of the recipient and it is his/her responsibility to take precautions to ensure that it is free from viruses and other items of a destructive nature.

Galt & Taggart Address: 79 D. Agmashenebeli Avenue, Tbilisi 0102, Georgia Tel: + (995) 32 2401 111 Email: gt@gt.ge