

Weekly Market Watch

Weekly Market Watch | Georgia June 17, 2019

Economy

FDI stood at 7.6% of GDP in 1Q19

FDI was down 6.3% y/y to US\$ 281mn (7.6% of GDP) in 1Q19, according to Geostat's preliminary figures. The major reasons behind this decrease were ownership transfer from nonresident to resident entities (deals in real estate and energy sector) and completion of BP gas pipeline. The gambling sector was the largest FDI recipient at circa US\$ 133mn (47.3% of total), followed by financial sector at US\$ 42.7mn (-61.5% y/y, 15.2% of total), transport at US\$ 28.6mn (-56.8% y/y, 10.2% of total), hotels and restaurants at US\$ 25.4mn (unchanged y/y, 9.0% of total) and manufacturing at US\$ 21.0mn (-48.5% y/y, 7.5% of total). Ireland topped the list of investors with US\$ 133.2mn (2759.7x higher y/y), followed by UK at US\$ 42.4mn (-48.7% y/y), and USA at US\$ 22.5mn (-4.7% y/y).

Trade deficit was down 14.5% y/y in May 2019

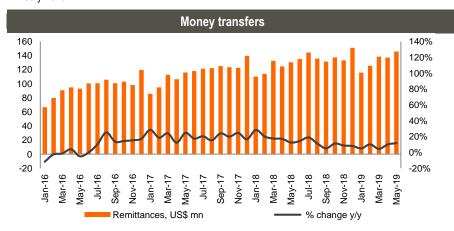
In May 2019, exports grew by 3.5% y/y to US\$ 334.3mn, imports were down 7.3% y/y to US\$ 751.5mn and the trade deficit decreased by 14.5% y/y to US\$ 417.2mn, according to Geostat's preliminary figures. In 5M19, trade deficit was down 13.4% to US\$ 2.0bn as exports increased 14.2% y/y to US\$ 1.5bn and imports were down 3.6% y/y to US\$ 3.5bn. Detailed foreign trade statistics will be available on June 19, 2019.

Money transfers up 11.8% y/y in May 2019

In May 2019, money transfers increased by 11.8% y/y to US\$ 145.8mn after growing 10.1% y/y in previous month, according to NBG. Money transfers were up from Italy (+28.4% y/y, 13.9% of total), Greece (+24.6% y/y, 11.4% of total), USA (+13.9% y/y, 11.0% of total) and Israel (+8.4% y/y, 9.4% of total). Meanwhile remittances continued falling from Russia (-5.8% y/y, 23.9% of total) and Turkey (-20.0% y/y, 5.3% of total) like in previous months. In 5M19, money transfers were up 8.3% y/y to US\$ 662.4mn.

NBG keeps monetary policy rate unchanged at 6.5%

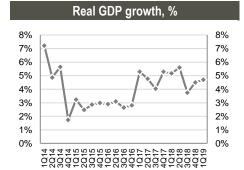
At its meeting on 12 June 2019, NBG's monetary policy committee decided to keep its key rate unchanged at 6.50%. In May 2019, annual inflation was 4.7% caused by the increased excise tax on tobacco contributing 1.3ppts to overall inflation. Importantly, core inflation, which excludes food, energy and tobacco prices stood at 1.1% in May indicating that the increase in inflation is temporary. According to NBG's current forecast, inflation expected to converge the 3% inflation target from the beginning of 2020 once one-off factors fade. Regulator signals the further monetary normalization process to continue slowly taking into account risks of rising inflation expectations despite weak demand side inflationary pressures. The next committee meeting is scheduled for 24 July 2019.



Source: Geostat

Key mac	ro indica	ators	
	2016	2017	2018
GDP (% change)	2.8%	4.8%	4.7%
GDP per capita (ppp)	9,991	10,679	11,485
GDP per capita (US\$)	3,857	4,047	4,346
Population (mn)	3.7	3.7	3.7
Inflation (eop)	1.8%	6.7%	1.5%
Gross reserves (US\$ bn)	2.8	3.0	3.3
CAD (% of GDP)	13.1%	8.8%	7.7%
Fiscal deficit (% of GDP)	3.0%	2.9%	2.5%
Total public debt (% of GDP)	44.4%	44.8%	45.0%

Source: Official data, IMF, G&T



Source: Geosta

International ranking, 2018-19

Ease of Doing Business # 6 (Top 10)

Economic Freedom Index # 16 (mostly free)

Global Competitiveness Index # 66 (improving trend)

Source: World Bank, Heritage Foundaition and World Economic Forum





Money market

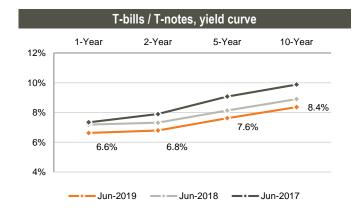
Refinancing loans: National Bank of Georgia (NBG) issued 7-day refinancing loans of GEL 870mn (US\$ 318.2mn).

Ministry of Finance Treasury Bills: 6-month GEL 20.0mn (US\$ 7.3mn) T-Bills of Ministry of Finance were sold at the auction held at NBG on June 11, 2019. The weighted average yield was fixed at 6.504%.

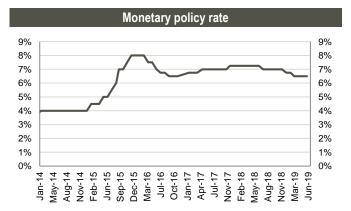
Ministry of Finance Benchmark Bonds: 2-year GEL 60.0mn (US\$ 21.9mn) Benchmark Bonds of Ministry of Finance were sold at the auction held at NBG on June 11, 2019. The weighted average yield was fixed at 6.684%. The nearest treasury securities auction is scheduled for June 25, 2019, where GEL 50.0mn nominal value 5-year Benchmark Bonds will be sold.

T-bills / T-notes, Jun-19 emission calenda Date Volume, GEL mn Maturity 25-Jun-19 50 5 year			
Date	Volume, GEL mn	Maturity	
25-Jun-19	50	5 year	

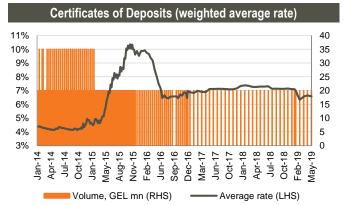
Source: MoF



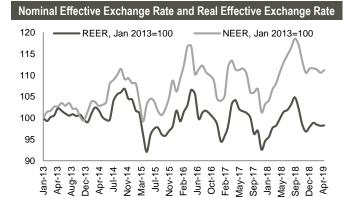
Source: NBG



Source: NBG



Source: NBG



Source: NBG
Note: Index growth means appreciation of exchange rate, decline means depreciation of exchange rate

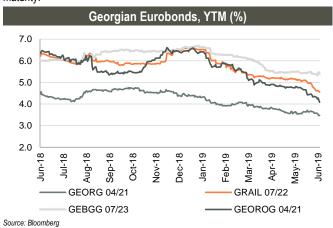


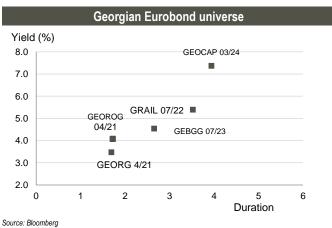
Fixed income

Corporate Eurobonds: Bank of Georgia Group Eurobonds (GEBGG) closed at 5.40% yield, trading at 102.19 (-0.06% w/w). Georgia Capital Eurobonds (GEOCAP) were trading at 95.09 (-0.27% w/w), yielding 7.37%.

GOGC Eurobonds (GEOROG) were trading at 104.72 (+0.44% w/w), yielding 4.08%. Georgian Railway Eurobonds (GRAIL) traded at a premium at 109.06 (+0.43% w/w), yielding 4.55%.

Georgian Sovereign Eurobonds (GEORG) closed at $105.93 \ (+0.10\% \ \text{w/w})$ at $3.48\% \ \text{yield}$ to maturity.





Georgian bonds performance Georgian Eurobonds performance Ratings Issuer Currency Amount, mn Coupon **Maturity date** (Fitch/S&P/Moody/ Mid price Mid yield, % Z-spread, bps Scope) US\$ 500 6.875% Apr-21 BB/BB-/Ba2 105.93 3.48 160.77 Georgia **GRAIL 07/22** 7.750% 109.06 US\$ 500 Jul-22 BB-/B+/-4.55 270.47 **GEOROG 04/21** US\$ 250 6.750% Apr-21 BB/B+/-104.72 4.08 224.87 11.000% BB-/-/Ba2 **GEBGG 06/20 GEL** 500 Jun-20 n/a n/a n/a US\$ 350 6.000% BB-/-/Ba2 102.19 5.40 363.63 GFRGG 07/23 Jul-23 GEBGG 11 1/8 PERP US\$ 100 11.130% n/a B-/-/-103.66 10.39 829.76 **GEOCAP 03/24** US\$ 300 6.125% Mar-24 -/B+/B2 95.09 7.37 551.63 SILKNET 04/24 US\$ 200 11.00% B+/-/B1 104.49 9.79 798.47 Apr-24 Georgian local bonds performance GWP 12/21 GEL 30 10.00% Dec-21 BB-/-/n/a n/a n/a M2RE 10/19 US\$ 25 7.50% Oct-19 -/-/-/-100.60 5.50 n/a US\$ 30 7.50% -/-/-101.74 M2CA 12/21 Dec-21 6.75 n/a GLC 08/20 US\$ 10 7.00% Aug-20 B+/-/-/-99 56 7.38 n/a GLC 06/21 US\$ 5 6.50% Jun-21 B+/-/-/-97.70 7.75 n/a CRYSTAL 12/19 GEL 10 11.00% Dec-19 B/-/-/-100.13 10.75 n/a B/-/-/-CRYSTAL 02/21 **GEL** 15 10.50% Feb-21 99.63 10.75 n/a Nikora Trade 08/21 25 10.50% -/-/-/R+ GFL Aug-21 n/a n/a n/a SILKNET 08/22 **GEL** 34 10.00% Aug-22 B+/-/B1/n/a n/a n/a Geo. Beer Company GEL 25 10.50% Dec-23 -/-/-/BBn/a n/a n/a Lisi Lake Development US\$ 12 8.00% Dec-21 -/-/-/B+ n/a n/a n/a -/-/-/BB-Tegeta 04/22 **GEL** 30 10.75% Apr-22 n/a n/a n/a Swiss Capital 09/21 **GEL** 10 12.75% Sep-21 B-/-/-100.00 13.00 n/a

Source: Bloomberg



Fixed income, continued

Eastern European sovereign 10-year bonds performance											
Issuer	Currency	Amount, mn	Coupon	Maturity date	Ratings (Fitch/S&P/Moody)	Mid price	Mid yield, %	Z-spread, bps			
Georgia	US\$	500	6.875%	Apr-21	BB/BB-/Ba2	105.93	3.48	160.77			
Armenia	US\$	500	6.000%	Sep-20	B+/-/B1	102.65	3.86	183.53			
Azerbaijan	US\$	174	2.820%	Sep-21	BB+/-/Ba2u	98.48	3.54	168.75			
Belarus	US\$	800	6.875%	Feb-23	B/B/B3u	105.02	5.36	353.35			
Kazakhstan	US\$	1,500	3.875%	Oct-24	BBB/BBB-/Baa3	105.17	2.82	97.11			
Russia	US\$	3,500	5.000%	Apr-20	BBB-/BBB-/Baa3	101.97	2.68	41.55			
Turkey	US\$	2,000	5.625%	Mar-21	BB/-/B1	100.04	5.59	372.09			
Ukraine	US\$	1,409	7.750%	Sep-21	B-/B-/Caa1	102.95	6.29	467.98			

Source: Bloomberg



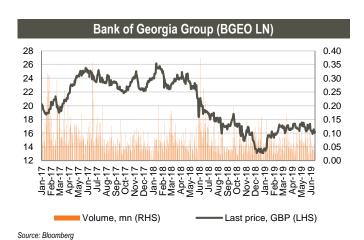
Equities

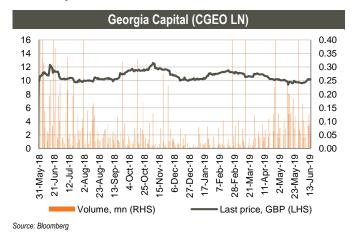
Bank of Georgia Group (BGEO LN) shares closed at GBP 16.22/share (+1.19% w/w and -2.17% m/m). More than 212k shares traded in the range of GBP 15.93 - 16.84/share. Average daily traded volume was 55k in the last 4 weeks. FTSE 250 Index, of which BGEO is a constituent, lost 0.59% w/w and 1.29% m/m. The volume of BGEO shares traded was at 0.43% of its capitalization.

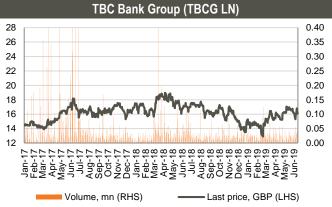
Georgia Capital (CGEO LN) shares closed at GBP 10.20/share (+4.40% w/w and +8.40% m/m). More than 439k shares traded in the range of GBP 9.72 - 10.32/share. Average daily traded volume was 149k in the last 4 weeks. The volume of CGEO shares traded was at 1.16% of its capitalization.

TBC Bank Group (TBCG LN) closed the week at GBP 16.10/share (+1.77% w/w and -3.36% m/m). More than 150k shares changed hands in the range of GBP 15.78 - 16.96/share. Average daily traded volume was 25k in the last 4 weeks. The volume of TBCG shares traded was at 0.28% of its capitalization.

Georgia Healthcare Group (GHG LN) shares closed at GBP 2.59/share (-0.77% w/w and +12.61% m/m). More than 166k shares were traded in the range of GBP 2.56 - 2.70/share. Average daily traded volume was 18k in the last 4 weeks. The volume of GHG shares traded was at 0.13% of its capitalization.











Source: Bloomberg



Equities, continued

Eastern European banks											
								Р	/E	P/B	
	Ticker	Currency	Share price	Mcap, mn	6M chg	y/y chg	YTD chg	2019F	2020F	2019F	2020F
Bank of Georgia	BGEO	GBP	16.22	798	20.4%	-16.7%	17.8%	6.39x	5.81x	1.35x	1.14x
TBC	TBC	GBP	16.10	873	14.5%	-6.1%	5.8%	5.96x	5.47x	1.14x	1.00x
Halyk Bank	HSBK	US\$	11.65	3,423	12.0%	-1.3%	12.6%	4.42x	4.13x	1.00x	0.90x
VTB Bank	VTBR	US\$	1.26	8,165	6.3%	-10.0%	13.7%	3.90x	3.10x	0.50x	0.45x
Akbank	AKBNK	TRY	6.06	31,512	11.3%	-2.6%	3.0%	5.97x	4.05x	0.61x	0.55x
Garanti	GARAN	TRY	7.86	33,012	1.3%	-5.4%	-1.3%	5.33x	3.77x	0.63x	0.55x
Isbank	ISCTR	TRY	5.09	22,905	23.8%	-12.7%	12.4%	3.82x	3.05x	0.41x	0.37x
PKO	PKO	PLN	42.24	52,800	3.4%	5.6%	7.0%	12.58x	11.84x	1.27x	1.20x
PEKAO	PEO	PLN	111.75	29,331	4.9%	-6.8%	2.5%	12.65x	10.80x	1.25x	1.20x
Millennium	MIL	PLN	9.36	11,348	2.7%	15.4%	5.5%	14.97x	11.46x	1.23x	1.15x
Mbank	MBK	PLN	432.20	18,298	1.1%	0.9%	1.9%	14.61x	12.81x	1.12x	1.05x
BRD	BRD	RON	12.06	8,405	-12.0%	-8.6%	5.8%	8.31x	10.65x	1.09x	1.10x
Banca Transilvania	TLV	RON	2.29	11,027	-3.0%	5.8%	14.2%	9.45x	9.76x	1.36x	1.25x
OTP	OTPD	USD	21.20	11,872	8.2%	8.7%	8.2%	9.85x	9.28x	0.78x	0.69x
Komercni	KOMB	CZK	904.00	171,805	1.6%	-0.7%	6.7%	11.74x	11.58x	1.61x	1.51x
Mean								8.66x	7.84x	1.02x	0.94x
Median								8.31x	9.28x	1.12x	1.05x

Source: Bloomberg, S&P Capital IQ

Investment management companies											
								Р	/E	Р	/B
	Ticker	Currency	Share price	Mcap, mn	6M chg	y/y chg	YTD chg	2019F	2020F	2019F	2020F
eorgia Capital	CGEO	GBP	10.20	388	2.0%	-11.7%	-0.1%	11.23x	8.51x	0.78x	0.73x
nc Comm	TINC	EUR	12.80	349	8.9%	4.9%	8.5%	n/a	n/a	n/a	n/a
abanci Holding	SAHOL	TRY	7.79	15,895	6.0%	-12.8%	3.6%	6.11x	3.13x	0.48x	0.41x
eutsche Beteiligungs	DBAN	EUR	32.20	484	-7.7%	-10.1%	-4.0%	16.55x	10.55x	1.05x	0.99x
urazeo	RF	EUR	61.65	4,719	2.6%	-3.6%	4.7%	39.94x	9.24x	0.88x	0.82x
arlyle Group	CG	USD	21.78	2,373	33.8%	-4.5%	38.3%	5.57x	3.92x	2.31x	1.08x
ean								15.88x	7.07x	1.10x	0.81x
edian								11.23x	8.51x	0.88x	0.82x
ean		OSD	21./8	2,3/3	33.8%	-4.5%	38.3%	15.88x	7.07x	1.	10x

Healthcare sector companies											
								Р	/E	EV/EBITDA	
	Ticker	Currency	Share price	Mcap, mn	6M chg	y/y chg	YTD chg	2019F	2020F	2019F	2020F
GHG	GHG	GBP	2.59	341	17.7%	10.2%	27.0%	22.09x	15.05x	9.40x	7.49x
Mouwasat	MOUWASAT	SAR	87.00	8,700	3.9%	-7.2%	8.1%	21.30x	19.19x	15.46x	13.98x
Fortis	FORH	INR	131.00	98,899	-7.4%	-4.2%	-6.8%	1.67x	1.56x	6.80x	6.66x
Raffles	RFMD	SGD	1.03	1,851	-10.4%	0.0%	-6.4%	30.70x	30.23x	19.69x	18.50x
IHH	IHH	MYR	5.63	49,371	4.3%	-7.7%	4.5%	45.65x	36.19x	16.81x	14.42x
Bangkok Chain	BCH	THB	16.70	41,646	-9.7%	3.1%	0.0%	33.17x	29.94x	18.30x	16.63x
Netcare	NTC	ZAR	17.90	25,992	-30.7%	-38.2%	-32.3%	11.77x	11.42x	7.12x	6.79x
Life Healthcare	LHC	ZAR	22.81	33,470	-10.2%	-12.3%	-13.6%	19.18x	14.14x	7.72x	6.99x
Mediclinic	MDC	GBP	3.00	2,210	-8.2%	-46.9%	-7.0%	10.83x	11.46x	7.82x	7.49x
Apollo Hospitals	APHS	INR	1,370.60	190,685	9.8%	41.3%	8.9%	68.67x	48.59x	21.38x	17.64x
KPJ Healthcare	KPJ	MYR	0.98	4,206	-5.3%	-8.0%	-6.3%	22.27x	20.53x	10.67x	10.36x
NMC	NMC	GBP	22.99	4,787	-24.9%	-37.6%	-16.0%	18.58x	14.69x	11.41x	10.33x
Mean								25.49x	21.08x	12.71x	11.44x
Median								21.70x	17.12x	11.04x	10.35x

Source: Bloomberg, S&P Capital IQ



Disclaimer

This document is strictly confidential and has been prepared by JSC Galt & Taggart ("Galt & Taggart"), a member of Bank of Georgia group PLC ('Group") solely for informational purposes and independently of the respective companies mentioned herein. This document does not constitute or form part of, and should not be construed as, an offer or solicitation or invitation of an offer to buy, sell or subscribe for any securities or assets and nothing contained herein shall form the basis of any contract or commitment whatsoever or shall be considered as a recommendation to take any such actions.

Galt & Taggart is authorized to perform professional activities on the Georgian market. The distribution of this document in certain jurisdictions may be restricted by law. Persons into whose possession this document comes are required by Galt & Taggart to inform themselves about and to observe any and all restrictions applicable to them. This document is not directed to, or intended for distribution, directly or indirectly, to, or use by, any person or entity that is a citizen or resident located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would require any registration or licensing within such jurisdiction.

Investments (or any short-term transactions) in emerging markets involve significant risk and volatility and may not be suitable for everyone. The recipients of this document must make their own investment decisions as they believe appropriate based on their specific objectives and financial situation. When doing so, such recipients should be sure to make their own assessment of the risks inherent in emerging market investments, including potential political and economic instability, other political risks including without limitation changes to laws and tariffs, and nationalization of assets, and currency exchange risk.

No representation, warranty or undertaking, express or implied, is or will be made by Galt & Taggart or any other member of the Group or their respective directors, employees, affiliates, advisers or agents or any other person as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of this document and the information contained herein (and whether any information has been omitted from this document) and no reliance should be placed on it. This document should not be considered as a complete description of the markets, industries and/or companies referred to herein. Nothing contained in this document is, is to be construed as, or shall be relied on as legal, investment, business or tax advice, whether relating to the past or the future, by Galt & Taggart any other member of the Group or any of their respective directors, employees, affiliates, advisers or agents in any respect. Recipients are required to make their own independent investigation and appraisal of the matters discussed herein. Any investment decision should be made at the investor's sole discretion. To the extent permitted by law, Galt & Taggart, any other member of the Group and their respective directors, employees, affiliates, advisers and agents disclaim all liability whatsoever (in negligence or otherwise) for any loss or damages however arising, directly or indirectly, from any use of this document or its contents or otherwise arising in connection with this document, or for any act, or failure to act, by any party, on the basis of this document.

The information in this document is subject to verification, completion and change without notice and Galt & Taggart is not under any obligation to update or keep current the information contained herein. The delivery of this document shall not, under any circumstances, create any implication that there has been no change in the information since the date hereof or the date upon which this document has been most recently updated, or that the information contained in this document is correct as at any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same. No representation or warranty, expressed or implied, is made by Galt & Taggart or any other member of the Group, or any of their respective directors, employees, affiliates, advisers or agents with respect to the accuracy or completeness of such information.

The information provided and opinions expressed in this document are based on the information available as of the issue date and are solely those of Galt & Taggart as part of its internal research coverage. Opinions, forecasts and estimates contained herein are based on information obtained from third party sources believed to be reliable and in good faith, and may change without notice. Third party publications, studies and surveys generally state that the data contained therein have been obtained from sources believed to be reliable, but that there is no guarantee of the accuracy or completeness of such data. Accordingly, undue reliance should not be placed on any such data contained in this document. Neither Galt & Taggart, any other member of the Group, nor their respective directors, employees, affiliates, advisors or agents make any representation or warranty, express or implied, of this document's usefulness in predicting the future performance, or in estimating the current or future value, of any security or asset.

Galt & Taggart does, and seeks to do, and any other member of the Group may or seek to do business with companies covered in its research. As a result, investors should be aware of a potential conflict of interest that may affect the objectivity of the information contained in this document.

This document is confidential to clients of Galt & Taggart. Unauthorized copying, distribution, publication or retransmission of all or any part of this document by any medium or in any form for any purpose is strictly prohibited.

The recipients of this document are responsible for protecting against viruses and other destructive items. Receipt of the electronic transmission is at risk of the recipient and it is his/her responsibility to take precautions to ensure that it is free from viruses and other items of a destructive nature.

Galt & Taggart

Address: 79 D. Agmashenebeli Avenue, Tbilisi 0102, Georgia

Tel: + (995) 32 2401 111

Email: gt@gt.ge