

# Weekly Market Watch

### Economy

### Tourist arrivals up 15.1% y/y in October 2018

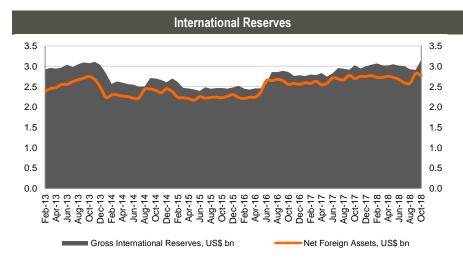
Total international visits to Georgia increased 8.5% y/y to 0.61mn in October 2018, according to the Ministry of Internal Affairs. A 15.1% y/y growth in tourist arrivals (0.41mn trips, 66.6% of total) drove the growth. Out of top countries, in October 2018, international visitors continued to increase from Russia (+30.5% y/y) and Azerbaijan (+4.7% y/y), while visitors were down from Armenia (-2.9% y/y), Turkey (-12.1% y/y) and Iran (-4.5% y/y). Total international visitors stood at 6.3mn (+12.5% y/y) in 10M18 while tourist arrivals stood at 4.2mn (+17.5% y/y).

### International reserves stood at US\$ 3.1bn in October 2018

Gross international reserves were up 5.1% y/y to US\$ 3.1bn in October 2018, according to NBG. On a monthly basis, reserves were down 1.8%. There were no FX interventions in October and change in reserves was attributed to government FX operations and/or asset revaluation.

### NBG purchased US\$ 10.0mn

On November 9, 2018, the NBG intervened on the FX market and purchased US\$ 10.0mn. Overall, during April-November 2018, the NBG purchased US\$ 122.5mn on its 11 FX auctions.



Source: NBG

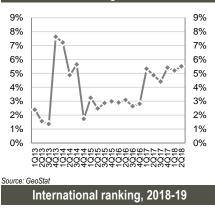
Weekly Market Watch | Georgia Nov 12, 2018

Key macro indicators									
	10M18	2017	2016						
GDP (% change)	4.9%(1)	5.0%	2.8%						
GDP per capita (ppp)		10,742	10,065						
GDP per capita (US\$)		4,068	3,857						
Population (mn)	3.7	3.7	3.7						
Inflation (eop)	2.3%	6.7%	1.8%						
Gross reserves (US\$ bn)	3.2	3.0	2.8						
CAD (% of GDP)	10.3%(2)	8.8%	13.1%						
Fiscal deficit (% of GDP)		3.3%	2.9%						
Total public debt (% of GDP)		44.6%	44.4%						

Source: Official data, IMF 1) As of 9M18

### 2) As of 1H18

Real GDP growth, %



Ease of Doing Business # 6 (Top 10) Economic Freedom Index # 16 (mostly free) Global Competitiveness Index # 66

Source: World Bank, Heritage Foundaition and World Economic Forum



Source: Rating agencies



Georgia Weekly Market Watch Nov 12, 2018

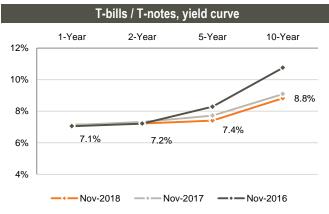
### Money market

Refinancing loans: National Bank of Georgia (NBG) issued 7-day refinancing loans of GEL 1,280mn (US\$ 461.8mn).

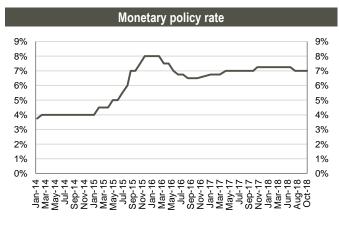
Certificates of deposit: NBG sold 91-day, GEL 20mn (US\$ 7.4mn) certificates of deposit, with an average yield of 7.13% (unchanged from previous issue).

### Ministry of Finance Benchmark Bonds:

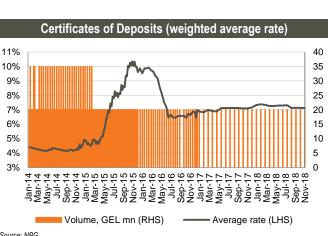
1-year GEL 40.0mn (US\$ 14.5mn) Benchmark Bonds of Ministry of Finance were sold at the auction held at NBG on November 7, 2018. The weighted average yield was fixed at 7.142%. The nearest treasury security auction is scheduled for November 14, 2018, where GEL 40.0mn nominal value 2-year Benchmark Bond and GEL 20.0mn nominal value 182days T-Bills will be sold.



Source: NBG

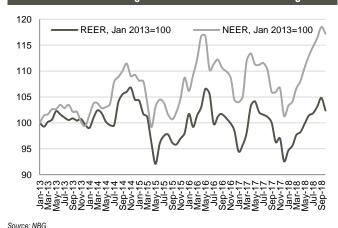






Source: NBG

Nominal Effective Exchange Rate and Real Effective Exchange Rate



Note: Index growth means appreciation of exchange rate, decline means depreciation of exchange rate

## **Fixed** income

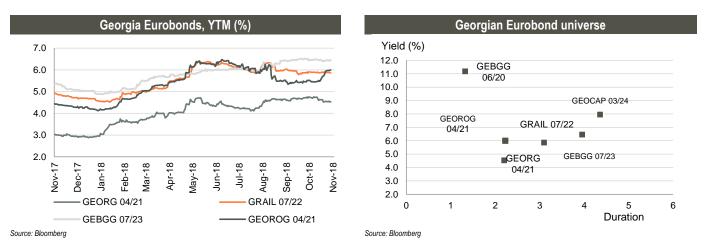
GALT & TAGGART

CREATING OPPORTUNITIES

Corporate Eurobonds: Bank of Georgia Group Eurobonds (GEBGG) closed at 6.4% yield, trading at 98.2 (-0.1% w/w). Bank of Georgia GELdenominated Eurobonds (GEBGG) were trading at 100.5 (unchanged w/w), yielding 10.7%. Georgia Capital Eurobonds (GEOCAP) were trading at 92.2 (-0.1% w/w), yielding 7.9%.

GOGC Eurobonds (GEOROG) were trading at 101.7 (-0.2% w/w), yielding 6.0%. Georgian Railway Eurobonds (GRAIL) traded at a premium at 106.2 (-0.2% w/w), yielding 5.9%.

Georgian Sovereign Eurobonds (GEORG) closed at 105.3 (unchanged w/w) at 4.5% yield to maturity.



Georgia bonds performance									
Georgia Eurobonds performance									
Issuer	Amount, US\$ mn	Coupon	Maturity date	Ratings (Fitch/S&P/Moody)	Mid price, US\$	Mid yield, %	Z-spread, bps		
Georgia	500	6.875%	12/04/2021	BB-/BB-/Ba2	105.31	4.52	138.92		
GRAIL 07/22	500	7.750%	18/07/2022	B+/B+/-	106.16	5.85	268.78		
GEOROG 04/21	250	6.750%	18/04/2021	BB-/B+/-	101.68	6.00	286.47		
GEBGG 06/20	500*	11.000%	18/06/2020	BB-/-/Ba2	99.75	11.17	n/a		
GEBGG 07/23	350	6.000%	18/07/2023	BB-/-/B2	98.18	6.45	328.29		
GEOCAP 03/24	300	6.125%	18/03/2024	-/B+/B2	92.19	7.95	477.76		
			Georgia loca	I bonds performance					
GWP 12/21	30*	10.50%**	06/12/2021	BB****-/-/-	n/a	n/a	n/a		
M2RE 10/19	25	7.500%	07/10/2019	B+/-/-	102.29	5.25	n/a		
GLC 08/20	10	7.000%	29/08/2020	-/-/-	101.83	6.00	n/a		
GLC 06/21	5	6.500%	22/06/2021	-/-/-	n/a	n/a	n/a		
Nikora 06/19	10	9.000%	28/06/2019	-/-/-	n/a	n/a	n/a		
Silknet 08/22	34*	10.50%**	18/08/2022	B+****/-/-	n/a	n/a	n/a		
Crystal 12/19	10*	11.50%***	28/12/2019	B/-/-	101.01	11.25	n/a		

Source: Bloomberg Volume and the second s

\*\*\*Coupon rate 4.5% over the NBG's refinancing rate \*\*\*\*Company ratings

Eastern European sovereign 10-year bond performance									
lssuer	Amount, US\$ mn	Coupon	Maturity date	Ratings (Fitch/S&P/Moody)	Mid price, US\$	Mid yield, %	Z-spread, bps		
Georgia	500	6.875%	12/04/2021	BB-/BB-/Ba2	105.3	4.5	138.9		
Azerbaijan	1,250	4.750%	18/03/2024	BB+/-/Ba2	98.5	5.1	188.9		
Bulgaria	323	5.000%	19/07/2021	BBB-/-/-	113.3	0.1	n/a		
Croatia	1,250	3.875%	30/05/2022	BB+/BB+/Ba2	110.6	0.8	71.6		
Hungary	3,000	6.375%	29/03/2021	BBB-/BBB-/Baa3	105.8	3.8	64.5		
Romania	2,250	6.750%	07/02/2022	BBB-/BBB-/Baa3	107.9	4.1	93.5		
Russia	3,500	5.000%	29/04/2020	BBB-/BBB-/Ba1	101.6	3.8	76.0		
Turkey	2,000	5.625%	30/03/2021	BB+/-/Ba2	98.5	6.3	320.0		

Source: Bloomberg



# Equities

**Bank of Georgia Group** (BGEO LN) shares closed at GBP 16.76/share (+2.02% w/w and - 2.17% m/m). More than 242k shares traded in the range of GBP 16.12 – 17.33/share. Average daily traded volume was 60k in the last 4 weeks. FTSE 250 Index, of which BGEO is a constituent, lost 1.15% w/w and lost 2.28% m/m. The volume of BGEO shares traded was at 0.49% of its capitalization.

**Georgia Capital** (CGEO LN) shares closed at GBP 11.80/share (-2.33% w/w and +2.61% m/m). More than 186k shares traded in the range of GBP 11.65 – 12.75/share. Average daily traded volume was 60k in the last 4 weeks. The volume of CGEO shares traded was at 0.49% of its capitalization.

**TBC Bank Group** (TBCG LN) closed the week at GBP 16.46 (-3.74% w/w and -1.91% m/m). More than 62k shares changed hands in the range of GBP 16.00 – 17.00/share. Average daily traded volume was 26k in the last 4 weeks. The volume of TBCG shares traded was at 0.11% of its capitalization.

**Georgia Healthcare Group** (GHG LN) shares closed at GBP 2.35/share (+2.17% w/w and +9.81% m/m). More than 21k shares were traded in the range of GBP 2.35 – 2.44/share. Average daily traded volume was 21k in the last 4 weeks. The volume of GHG shares traded was at 0.02% of its capitalization.

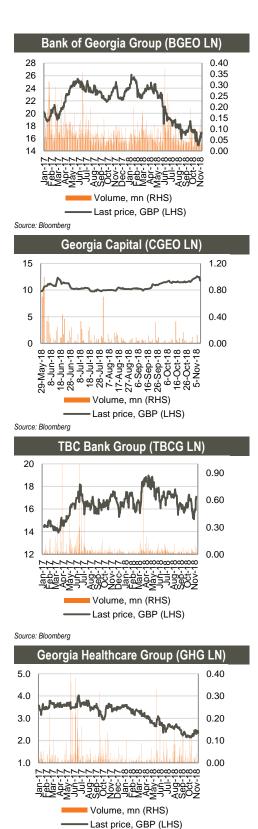
Eastern European Banks									
	Ticker	Share price, US\$	MCap, US\$ mn	1M, chg	3M, chg	6M, chg	YTD, chg	1Y, chg	
Bank of Georgia	BGEO	16.76*	1,070	-2.2%	-7.4%	-26.6%	-30.3%	-31.1%	
TBC	TBC	16.46*	1,159	-1.9%	-4.0%	-5.7%	-5.9%	-5.9%	
Halyk Bank	HSBK	10.95	3,218	-4.4%	-3.1%	-15.1%	10.8%	15.5%	
KKB	KKB	0.68	712	0.0%	0.0%	0.0%	0.0%	0.0%	
VTB Bank	VTBR	1.26	8,178	1.0%	-6.2%	-31.0%	-31.0%	-40.3%	
Vozrozhdenie	VZRZ	6.91	164	0.9%	25.5%	31.4%	-20.6%	-31.2%	
Sberbank	SBER	12.00	64,761	2.1%	1.0%	-18.4%	-29.1%	-24.5%	
Source: Bloomhera									

\*BGEO and TBC share prices traded and shown in GBP

Investment Management Company Peers									
	Ticker	Share price, US\$	MCap, US\$ mn	1M, chg	3M, chg	6M, chg	YTD, chg	1Y, chg	
Georgia Capital	CGEO	11.8*	587	2.6%	17.6%	N/A	N/A	N/A	
Creades	CREDA	30.45	250	1.0%	1.2%	-5.0%	-16.4%	-14.3%	
CIE du Bois	COMB	436.17	735	-5.0%	-5.2%	-8.7%	1.4%	4.7%	
Tinc Comm	TINC	13.82	377	-2.1%	-0.3%	-4.0%	-8.5%	-5.0%	
Edify	EDIFY	62.88	306	-7.9%	-10.1%	-15.8%	-8.3%	1.5%	

Source: Bloomberg \*CGEO share price traded and shown in GBP

Healthcare Sector Peers										
	Ticker	Share price, US\$	MCap, US\$ mn	1M, chg	3M, chg	6M, chg	YTD, chg	1Y, chg		
GHG	GHG	2.35*	402	9.8%	-9.8%	-11.5%	-33.8%	-28.8%		
Mouwasat	MOUWASAT	19.19	1,919	-8.4%	-21.3%	-18.9%	-4.9%	-10.2%		
Fortis	FORH	1.93	1,004	8.0%	-5.6%	-13.4%	-23.1%	-9.3%		
Raffles	RFMD	0.79	1,421	-2.3%	-1.0%	-4.2%	-5.6%	-7.4%		
IHH	IHH	1.16	9,563	-9.0%	-17.1%	-23.5%	-19.6%	-13.8%		
Bangkok Chain	BCH	0.56	1,387	-2.8%	5.5%	6.3%	11.8%	12.2%		
Netcare	NTC	1.78	2,616	6.4%	-15.3%	-25.6%	-12.4%	1.2%		
	Source: Bloomberg 'GHG share price traded and shown in GBP									



Source: Bloomberg



# Disclaimer

This document is strictly confidential and has been prepared by JSC Galt & Taggart ("Galt & Taggart"), a member of Bank of Georgia group PLC ('Group") solely for informational purposes and independently of the respective companies mentioned herein. This document does not constitute or form part of, and should not be construed as, an offer or solicitation or invitation of an offer to buy, sell or subscribe for any securities or assets and nothing contained herein shall form the basis of any contract or commitment whatsoever or shall be considered as a recommendation to take any such actions.

Galt & Taggart is authorized to perform professional activities on the Georgian market. The distribution of this document in certain jurisdictions may be restricted by law. Persons into whose possession this document comes are required by Galt & Taggart to inform themselves about and to observe any and all restrictions applicable to them. This document is not directed to, or intended for distribution, directly or indirectly, to, or use by, any person or entity that is a citizen or resident located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would require any registration or licensing within such jurisdiction.

Investments (or any short-term transactions) in emerging markets involve significant risk and volatility and may not be suitable for everyone. The recipients of this document must make their own investment decisions as they believe appropriate based on their specific objectives and financial situation. When doing so, such recipients should be sure to make their own assessment of the risks inherent in emerging market investments, including potential political and economic instability, other political risks including without limitation changes to laws and tariffs, and nationalization of assets, and currency exchange risk.

No representation, warranty or undertaking, express or implied, is or will be made by Galt & Taggart or any other member of the Group or their respective directors, employees, affiliates, advisers or agents or any other person as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of this document and the information contained herein (and whether any information has been omitted from this document) and no reliance should be placed on it. This document should not be considered as a complete description of the markets, industries and/or companies referred to herein. Nothing contained in this document is, is to be construed as, or shall be relied on as legal, investment, business or tax advice, whether relating to the past or the future, by Galt & Taggart any other member of the Group or any of their respective directors, employees, affiliates, advisers or agents in any respect. Recipients are required to make their own independent investigation and appraisal of the matters discussed herein. Any investment decision should be made at the investor's sole discretion. To the extent permitted by law, Galt & Taggart, any other member of the Group and their respective directors, employees, affiliates, advisers or agents directors or otherwise) for any loss or damages however arising, directly or indirectly, from any use of this document or its contents or otherwise arising in connection with this document, or for any act, or failure to act, by any party, on the basis of this document.

The information in this document is subject to verification, completion and change without notice and Galt & Taggart is not under any obligation to update or keep current the information contained herein. The delivery of this document shall not, under any circumstances, create any implication that there has been no change in the information since the date hereof or the date upon which this document has been most recently updated, or that the information contained in this document containing the same. No representation or warranty, expressed or implied, is made by Galt & Taggart or any other member of the Group, or any of their respective directors, employees, affiliates, advisers or agents with respect to the accuracy or completeness of such information.

The information provided and opinions expressed in this document are based on the information available as of the issue date and are solely those of Galt & Taggart as part of its internal research coverage. Opinions, forecasts and estimates contained herein are based on information obtained from third party sources believed to be reliable and in good faith, and may change without notice. Third party publications, studies and surveys generally state that the data contained therein have been obtained from sources believed to be reliable, but that there is no guarantee of the accuracy or completeness of such data. Accordingly, undue reliance should not be placed on any such data contained in this document. Neither Galt & Taggart, any other member of the Group, nor their respective directors, employees, affiliates, advisors or agents make any representation or warranty, express or implied, of this document's usefulness in predicting the future performance, or in estimating the current or future value, of any security or asset.

Galt & Taggart does, and seeks to do, and any other member of the Group may or seek to do business with companies covered in its research. As a result, investors should be aware of a potential conflict of interest that may affect the objectivity of the information contained in this document.

This document is confidential to clients of Galt & Taggart. Unauthorized copying, distribution, publication or retransmission of all or any part of this document by any medium or in any form for any purpose is strictly prohibited.

The recipients of this document are responsible for protecting against viruses and other destructive items. Receipt of the electronic transmission is at risk of the recipient and it is his/her responsibility to take precautions to ensure that it is free from viruses and other items of a destructive nature.

### Galt & Taggart

Address: 79 D. Agmashenebeli Avenue, Tbilisi 0102, Georgia Tel: + (995) 32 2401 111 Email: gt@gt.ge