

# Weekly Market Watch

### Economy

#### Real GDP up 2.9% y/y in August 2016

Georgia's economy expanded 2.9% y/y in August 2016, better than 2.1% y/y reported in previous month, according to GeoStat's rapid estimates. As a result, output growth averaged 2.7% y/y in 8M16. Monthly rapid estimates are based on VAT turnover, fiscal and monetary statistics.

#### NPLs at 4.0% y/y in August 2016

In August 2016, the banking sector loan portfolio increased 8.2% y/y, excluding the exchange rate effect (+7.0% y/y and -1.1% m/m in unadjusted terms), to GEL 16.4bn (US\$ 7.1bn). Deposits increased 10.2% y/y, excluding the exchange rate effect (+8.7% y/y and -1.6% m/m in unadjusted terms), to GEL 14.6bn (US\$ 6.3bn). NPLs stood at 4.0% in August 2016, up 0.7ppts y/y and up 0.1ppts m/m.

#### NBG sold US\$ 40mn

Last week, NBG intervened on the FX market and sold US\$ 40mn, aimed at curbing fluctuation of the national currency. Overall, NBG bought total of US\$ 278mn and sold US\$ 140mn at 20 interventions YTD. GEL weakened 0.1% w/w and strengthened 3.6% YTD against the US\$.

#### Georgia improves ranking in Global Competitiveness Index

World Economic Forum global competitiveness report of 2016-2017, released on 28 September 2016, named Georgia the most improved Eurasian economy, up 7 places in the ranking at 59th out of 138 countries.

#### Current account deficit stood at 13.4% of GDP in 2Q16

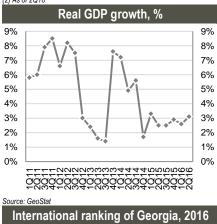
Current account deficit narrowed to 13.4% of GDP in 2Q16 from 14.2% of GDP in 1Q16, increasing 32.6% y/y in nominal terms to US\$ 486.9mn, according to NBG. Merchandize trade deficit, traditionally the major contributor to deficit creation, increased 119.5% y/y as exports (-16.8% y/y) were down and imports (+58.6% y/y) were up. However, excluding donated C-hepatitis medicine imports, goods imports were down 4.6% y/y in 2Q16. Positive balance in services and current transfers compensated 86.2% of trade deficit. Among services, tourism had the largest positive balance, increasing 12.0% y/y to US\$ 515.3mn (14.1% of GDP). Net current transfers, the largest positive item of the current account, were up 273.1% y/y to US\$ 1.5bn, on the back of 7.5x increase in the government sector transfers due to the international aid received for hepatitis-C elimination program. Net FDI, significant item for financing the current account deficit, amounted to US\$ 380.6mn (10.5% of GDP, up 8.6% y/y). The largest investment inflows were directed to transport and communications sector.



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Key macro indicators										
	8M16	2015	2014							
GDP (% change)	2.7%	2.8%	4.6%							
GDP per capita (ppp)		9,630	9,209							
GDP per capita (US\$)		3,759	3,676							
Population (mn)	3.7(1)	3.7(1)	4.5							
Inflation (eop)	0.9%	4.9%	2.0%							
Gross reserves (US\$ bn)	2.9	2.5	2.7							
CAD (% of GDP)	13.4%(2)	11.8%	10.6%							
Fiscal deficit (% of GDP)		3.8%	3.0%							
Total public debt (% of GDP)		41.5%	35.5%							
Source: Official data, IMF										

(1)Preliminary results of census, previous data is subject to recalculation (2) As of 2Q16



Ease of Doing Business # 24 (regional leader) Economic Freedom Index # 23 (mostly free) Global Competitiveness Index # 59 (improving trend)

Source: World Bank, Heritage Foundaition and World Economic Forum



NBG monthly net interventions US\$ mn

Source: NBG



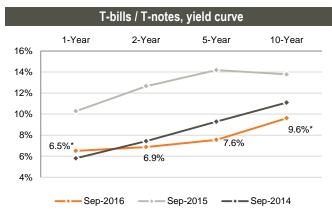
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### Money market

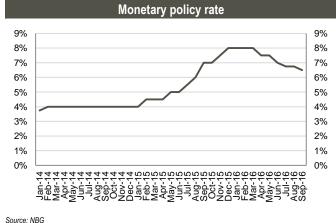
**Refinancing loans:** National Bank of Georgia (NBG) issued 7-day refinancing loans of GEL 980mn (US\$ 420.9mn).

**Certificates of deposit:** NBG sold 182-day, GEL 20mn (US\$ 8.6mn) certificates of deposit, with an average yield of 6.58% (up 1bps from previous issue).

**Ministry of Finance Treasury Notes:** 5-year GEL 10mn (US\$ 4.3mn) T-Notes of Ministry of Finance were sold at the auction held at NBG on September 21, 2016. The weighted average yield was fixed at 7.555%. The nearest treasury securities auction is scheduled for October 5, 2016, where GEL 33mn nominal value 2-year T-Notes will be sold.

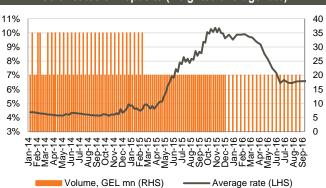


Source: NBG \*As of latest auction



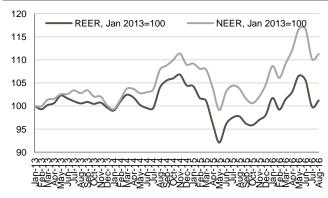
Note: Next revision of a monetary policy rate is scheduled for 26 October 2016

Certificates of Deposits (weighted average rate)



Source: NBG

Nominal Effective Exchange Rate and Real Effective Exchange Rate



Source: NBG

Note: Index growth means appreciation of exchange rate, decline means depreciation of exchange rate



### **Fixed income**

Corporate Eurobonds: Bank of Georgia Eurobonds (BGEOLN) closed at 5.3% yield, trading at 103.8 (-0.1% w/w). GOGC's Eurobonds (GEOROG 05/17) were trading at 101.9 (unchanged w/w), yielding 3.8% and (GEOROG 04/21) were trading at 105.5 (-0.6% w/w), yielding 5.4%. Georgian Railway Eurobonds (GRAIL) traded at a premium at 112.9 (-0.9% w/w), yielding 5.1%.

Georgian Sovereign Eurobonds (GEORG) closed at 112.1 (-0.2% w/w) at 3.9% yield to maturity.



likora )3/18 5 )3/16	GWP 11/17 6*	M2RE 03/17 20	EVEX 05/17	GLC 09/17	GEOROG	GEOROG		GEORG	GRAIL
	6*	20			• ., = .	03/17	07/23	04/21	07/22
0/46		20	15	10	250	250	350	500	500
13/10	12/15	03/15	05/15	09/14	Apr-2016	May-2012	Jul-2016	Apr-2011	Jul-2012
)3/18	12/17	03/17	05/17	09/17	Apr-2021	May-2017	Jul-2023	Apr-2021	Jul-2022
1.00	14.00**	9.50	9.50	8.75	6.750	6.875	6.000	6.875	7.750
-/-/-	BB-/-/-	-/-/-	-/-/-	-/-/-	BB- /B+/-	BB- /B+/-	BB-/-/B1	BB-/BB- /Ba3	BB- /BB-/-
3.04	100.0*	101.35	101.78	101.56	105.5	101.9	103.8	112.1	112.9
8.750	15.0	6.50	6.50	7.125	5.4	3.8	5.3	3.9	5.1
n/a	n/a	n/a	n/a	n/a	406.4	285.4	401.8	269.2	391.0
1	1.00 -/-/- 3.04 750	1.00 14.00** -/-/- BB-/-/- 3.04 100.0* 750 15.0	1.00     14.00**     9.50       -/-/-     BB-/-/-     -/-/-       3.04     100.0*     101.35       750     15.0     6.50	1.00         14.00**         9.50         9.50           -/-/-         BB-/-/-         -/-/-         -/-/-           8.04         100.0*         101.35 101.78           750         15.0         6.50         6.50	1.00         14.00**         9.50         9.50         8.75           -/-/-         BB-/-/-         -/-/-         -/-/-         -/-/-           8.04         100.0*         101.35         101.78         101.56           750         15.0         6.50         6.50         7.125	1.00         14.00**         9.50         9.50         8.75         6.750           -/-/-         BB-/-/-         -/-/-         -/-/-         BB-/B+/-           3.04         100.0*         101.35 101.78         101.56         105.5           750         15.0         6.50         6.50         7.125         5.4	1.00       14.00**       9.50       9.50       8.75       6.750       6.875         -/-/-       BB-/-/-       -/-/-       -/-/-       BB-       BB-         3.04       100.0*       101.35       101.78       101.56       105.5       101.9         750       15.0       6.50       6.50       7.125       5.4       3.8	1.0014.00**9.509.508.756.7506.8756.000-/-/- $BB$ - $BB$ - $BB$ - $BB$ - $BB$ - $BB$ -3.04100.0*101.35101.78101.56105.5101.9103.875015.06.506.507.1255.43.85.3	1.0014.00**9.509.508.756.7506.8756.0006.875-/-/-BB-///-//-/-BB-BB-BB-//BH-/BB-//BH-/BB-//BH-//BH-//BH-//BH-//BH-//BH-//BA33.04100.0*101.35 101.78101.56105.5101.9103.8112.175015.06.506.507.1255.43.85.33.9

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			universe

	eld (%	%)								
6.0			GI	EORO	G	GRAIL				
5.5			04/21 07/22							
5.0					_					
4.5							BGEOLN 07/23			
4.0	<u> </u>		GEOROG		_					
3.5	-		05/17		GEC	RG				
3.0					04/	21				
2.5										
2.0										
	0	1	2	3	4	5 Dura	6 ation			

Source: Bloomberg

Source: Bioornoerg \*GWP 11/17 bonds are in Georgian lari \*\*Floating rate with 7.5% over the NBG's refinancing rate

Eastern European sovereign 10-year bond performance											
Issuer	Amount, US\$ mn	Coupon, %	Maturity date	Ratings (Fitch/S&P/Moody)	Mid price, US\$	Mid yield, %	Z-spread, bps				
Georgia	500	6.875%	12/04/2021	BB-/BB-/Ba3	112.1	3.9	269.2				
Azerbaijan	1,250	4.750%	18/03/2024	BB+/-/Ba1 /-	103.9	4.1	279.0				
Bulgaria	323	5.000%	19/07/2021	BBB/-/-	121.0	0.5	-243.5				
Croatia	1,250	3.875%	30/05/2022	BB/BB/Ba2	108.3	2.3	236.0				
Hungary	3,000	6.375%	29/03/2021	BB+/BB+/Ba1	116.0	2.6	136.0				
Romania	2,250	6.750%	07/02/2022	BBB-/BBB-/Baa3	120.7	2.6	138.5				
Russia	3,500	5.000%	29/04/2020	BBB-/BB+/Ba1	108.0	2.6	147.5				
Turkey	2,000	5.625%	30/03/2021	BBB-/NR/Baa3	106.7	4.0	277.0				

Source: Bloomberg



## Equities

**BGEO Group** (BGEO LN) shares closed at GBP 29.04/share (-1.53% w/w and +2.25% m/m). More than 275k shares traded in the range of GBP 28.24 – 29.44/share. Average daily traded volume was 56k in the last 4 weeks, more than in the previous month. FTSE 250 Index, of which BGEO is a constituent, lost 0.29% w/w and gained 0.14% m/m. The volume of BGEO shares traded was at 0.70% of its capitalization.

**TBC Bank Group** (TBCG LN) closed the week at GBP 12.70 (+10.39% w/w and +15.98% m/m). More than 327k shares changed hands in the range of GBP 12.00 - 12.70/share.

**Georgia Healthcare Group** (GHG LN) shares closed at GBP 2.96/share (-6.77% w/w and +9.53% m/m). More than 75k shares were traded in the range of GBP 2.96 – 3.25/share. Average daily traded volume was 23k in the last 4 weeks. The volume of GHG shares traded was at 0.06% of its capitalization.

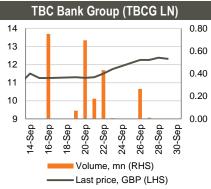
**On the Georgian stock exchange,** There were no trades. As a result, the G&T Index remained at 908.54 (unchanged w/w).

Eastern European banks										
	Ticker	Share price, US\$	MCap, US\$ mn	1M, chg	3M, chg	6M, chg	YTD, chg	1Y, chg		
BGEO*	BGEO	37.79	1,493	1.7%	8.6%	28.7%	16.8%	38.4%		
TBC	TBC	12.70	624	16.0%	N/A	N/A	N/A	N/A		
Halyk Bank	HSBK	6.40	1,759	2.9%	30.6%	52.9%	-24.7%	8.3%		
KKB	KKB	1.34	532	-16.0%	-16.0%	6.8%	-64.9%	-53.8%		
VTB Bank	VTBR	2.23	14,425	9.8%	8.4%	2.8%	-3.2%	10.2%		
Vozrozhde nie Bank	VZRZ	11.39	271	7.7%	13.4%	54.6%	54.5%	24.8%		
Sberbank	SBER	9.38	50,611	2.5%	7.7%	35.9%	131.6%	90.0%		
Source: Bloomber	rg			2.070	1.170	00.070	101.070	50.0		

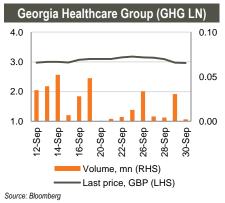
Note: \* BGEO is traded in GBP and is shown in US\$ equivalent

Healthcare sector peers											
	Ticker	Share price, US\$	MCap, US\$ mn	1M, chg	3M, chg	6M, chg	YTD, chg	1Y, chg			
GHG*	GHG	3.85	507	8.9%	0.1%	61.7%	N/A	N/A			
Mouwasat	MOUWASAT	31.42	1,571	-7.1%	-8.5%	3.4%	-4.4%	-4.2%			
Fortis	FORH	2.51	1,162	-3.8%	7.4%	-6.2%	42.8%	-2.7%			
Raffles	RFMD	1.12	1,962	-0.6%	0.3%	1.1%	14.7%	6.1%			
IHH	IHH	1.53	12,623	-4.6%	-7.2%	-8.5%	11.4%	12.7%			
Bangkok Chain	BCH	0.35	871	4.2%	-1.0%	14.1%	45.4%	85.6%			
Netcare	NTC	2.45	3,582	7.5%	15.4%	3.7%	-25.4%	-6.4%			
	Source: Bloomberg Note: *GHG is traded in GBP and is shown in US\$ equivalent										











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