

Weekly Market Watch

Weekly Market Watch | Georgia May 1, 2017

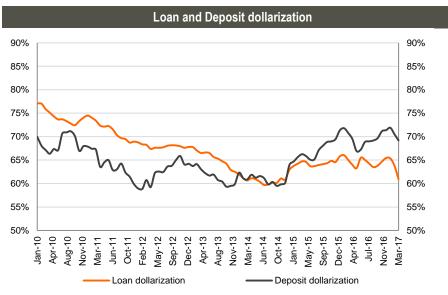
Economy

Real GDP grew 5.3% y/y in March 2017

Georgia's economy expanded 5.3% y/y in March 2017, after growing 4.4% y/y in previous month, according to GeoStat's rapid estimates. Overall, in 1Q17 GDP growth was 5.0% y/y compared to 3.3% growth in 1Q16. Monthly rapid estimates are based on VAT turnover, fiscal and monetary statistics.

NPLs at 3.7% y/y in March 2017

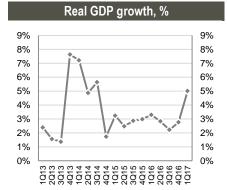
In March 2017, the banking sector loan portfolio increased 13.0% y/y after growing 12.4% y/y in previous month, excluding the exchange rate effect. In unadjusted terms, loan portfolio was up 17.9% y/y and 0.6% m/m to GEL 18.8bn (US\$ 7.6bn). Deposits were up 10.6% y/y excluding the exchange rate effect. In unadjusted terms, deposits were up 12.6% y/y and down 2.8% m/m to GEL 16.1bn (US\$ 6.6bn). Deposit dollarization reached 69.2% (-1.6ppts y/y and -1.3ppts m/m). NPLs stood at 3.7% in March 2017, up 0.5ppts y/y and down 0.1ppts m/m.



Source: NBG

Key macro indicators 3M17 2015 2016 GDP (% change) 5.0% 2.7% 2.9% GDP per capita (ppp) 9,630 GDP per capita (US\$) 3.853 3,767 Population (mn) 3.7 3.7 3.7 5.4% 1.8% 4.9% Inflation (eop) Gross reserves (US\$ bn) 2.8 CAD (% of GDP) 13.3% 11.9% Fiscal deficit (% of GDP) 4 1% 3.7% Total public debt (% of GDP) 44.6% 41.4%

Source: Official data, IMF, G&T



International ranking, 2017

Ease of Doing Business # 16 (Top 20) Economic Freedom Index # 13 (mostly free) Global Competitiveness Index # 59 (improving trend)

Source: World Bank, Heritage Foundaition and World Economic Forum

Georgia sovereign credit ratings

STANDARD &POOR'S ВВ-Stable Affirmed Nov-2016

Moody's

Ba3 Stable Affirmed Mar-2016 **Fitch** Ratings BB-Stable

Affirmed

Mar-2017

Source: Rating agencies

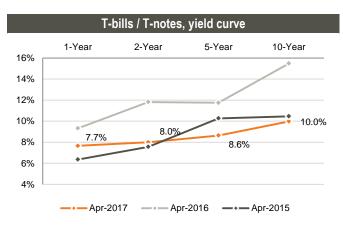


Money market

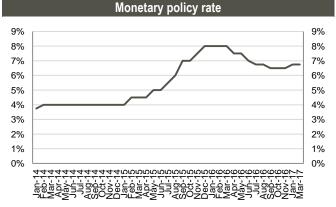
Refinancing loans: National Bank of Georgia (NBG) issued 7-day refinancing loans of GEL 1,200mn (US\$ 484.4mn).

Certificates of deposit: NBG sold 91-day, GEL 20mn (US\$ 8.2mn) certificates of deposit, with an average yield of 6.88% (down by 2bps from previous issue).

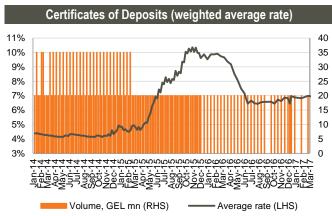
Ministry of Finance Treasury Notes: 5-year GEL 25.0mn (US\$ 10.2mn) T-Notes of Ministry of Finance were sold at the auction held at NBG on April 26, 2017. The weighted average yield was fixed at 8.638%. The nearest treasury security auction is scheduled for May 3, 2017, where GEL 40.0mn nominal value 1-years T-Bills will be sold.



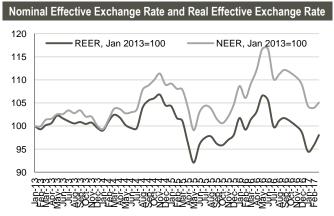




Source: NBG



Source: NBG



Source: NBG

Note: Index growth means appreciation of exchange rate, decline means depreciation of exchange rate



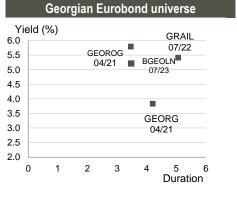
Fixed income

Corporate Eurobonds: BGEO Group Eurobonds (BGEOLN) closed at 5.8% yield, trading at 101.0 (unchanged w/w). GOGC Eurobonds (GEOROG) were trading at 105.5 (+0.3% w/w), yielding 5.2%. Georgian Railway Eurobonds (GRAIL) traded at a premium at 110.5 (+0.1% w/w), yielding 5.4%.

Georgian Sovereign Eurobonds (GEORG) closed at 111.0 (+0.1% w/w) at 3.8% yield to maturity.



| | | Local | bonds | | Eurobonds | | | | |
|-----------------------|--------------|---------------|-----------------|--------------|-----------------|-----------------|----------------|----------------|--|
| | GWP 12/21 | M2RE 10/19 | Nikora 03/18 | GLC 09/17 | GEOROG 04/21 | BGEOLN 07/23 | GEORG 04/21 | GRAIL 07/22 | |
| Amount, US\$ mn | 30* | 25.0 | 5.0 | 10.0 | 250 | 350 | 500 | 500 | |
| Issue date | 12/16 | 10/16 | 03/16 | 09/14 | 04/16 | 07/16 | 04/11 | 07/12 | |
| Maturity date | 12/21 | 10/19 | 03/18 | 09/17 | 04/21 | 07/23 | 04/21 | 07/22 | |
| Coupon, % | 10.25 | 7.5 | 11.0 | 8.75 | 6.750 | 6.000 | 6.875 | 7.750 | |
| Fitch/S&P/ Moody's | BB-/-/- | -/-/- | -/-/- | -/-/- | BB-/B+/- | BB-/-/B1 | BB-/BB-/Ba3 | B+/B+/- | |
| Mid price, US\$ | n/a | 101.1 | 101.6 | 101.0 | 105.5 | 101.1 | 111.0 | 110.5 | |
| Mid yield, % | n/a | 7.00% | 9.0% | 6.00% | 5.2 | 5.8 | 3.8 | 5.4 | |
| Z-spread, bps | n/a | n/a | n/a | n/a | 338.1 | 200.1 | 346.7 | 375.9 | |



Source: Bloomberg

Source: Bloomberg *GWP 12/21 bonds are in Georgian lari
**Coupon rate 3.5% over the NBG's refinancing rate

| Eastern European sovereign 10-year bond performance | | | | | | | | | |
|---|-----------------|-----------|---------------|---------------------------|-----------------|--------------|---------------|--|--|
| Issuer | Amount, US\$ mn | Coupon, % | Maturity date | Ratings (Fitch/S&P/Moody) | Mid price, US\$ | Mid yield, % | Z-spread, bps | | |
| Georgia | 500 | 6.875% | 12/04/2021 | BB-/BB-/Ba3 | 111.0 | 3.8 | 200.1 | | |
| Azerbaijan | 1,250 | 4.750% | 18/03/2024 | BB+/BB+/Ba1 | 102.1 | 4.4 | 231.4 | | |
| Bulgaria | 323 | 5.000% | 19/07/2021 | BBB-/BB+/Baa2 | 119.4 | 0.4 | -223.2 | | |
| Croatia | 1,250 | 3.875% | 30/05/2022 | BB/BB/Ba2 | 109.1 | 2.0 | 177.6 | | |
| Hungary | 3,000 | 6.375% | 29/03/2021 | BBB-/BBB-/Baa3 | 113.2 | 2.8 | 95.2 | | |
| Romania | 2,250 | 6.750% | 07/02/2022 | BBB-/BBB-/Baa3 | 116.1 | 3.1 | 117.0 | | |
| Russia | 3,500 | 5.000% | 29/04/2020 | BBB-/BB+/Ba1 | 106.9 | 2.6 | 85.0 | | |
| Turkey | 2,000 | 5.625% | 30/03/2021 | BB+/BB/Ba1 | 106.1 | 3.9 | 210.0 | | |

Source: Bloomberg



Equities

BGEO Group (BGEO LN) shares closed at GBP 36.00/share (+2.68% w/w and +12.50% m/m). More than 533k shares traded in the range of GBP 34.63 - 36.33/share. Average daily traded volume was 111k in the last 4 weeks. FTSE 250 Index, of which BGEO is a constituent, gained 1.37% w/w and gained 3.54% m/m. The volume of BGEO shares traded was at 1.35% of its capitalization.

TBC Bank Group (TBCG LN) closed the week at GBP 16.25 (+5.59% w/w and +8.33% m/m). More than 927k shares changed hands in the range of GBP 15.30 - 16.41/share. Averaged daily traded volume was 68k in the last 4 weeks.

Georgia Healthcare Group (GHG LN) shares closed at GBP 3.55/share (-2.07% w/w and -2.07% m/m). More than 162k shares were traded in the range of GBP 3.55 - 3.65/share. Average daily traded volume was 15k in the last 4 weeks. The volume of GHG shares traded was at 0.12% of its capitalization.

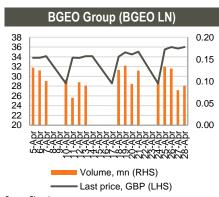
| Eastern European Banks | | | | | | | | | | |
|------------------------|------------|-------------------------|----------------------|------------|------------|------------|-------------|------------|--|--|
| | Tick er | Share price, US\$ | MCap , US\$ mn | 1M, chg | 3M, chg | 6M, chg | YTD, chg | 1Y, chg | | |
| BGEO* | BGEO | 46.59 | 1,839 | 16.7% | 28.7% | 28.5% | 66.1% | 39.8% | | |
| TBC* | TBC | 21.03 | 1,108 | 12.3% | 83.7% | 83.7% | 108.2% | 100.3% | | |
| Halyk Bank | HSBK | 7.50 | 2,062 | 4.0% | 28.0% | 12.8% | 51.5% | 97.1% | | |
| KKB | KKB | 1.07 | 427 | -12.3% | -28.7% | -22.5% | -12.7% | -20.7% | | |
| VTB Bank | VTBR | 2.31 | 14,976 | 2.4% | -0.3% | 8.4% | 9.6% | 8.3% | | |
| Vozrozhdenie Bank | VZRZ | 13.03 | 309 | 0.4% | 2.7% | 17.3% | 57.9% | 66.2% | | |
| Sberbank | SBER | 11.89 | 64,167 | 2.0% | -2.2% | 23.6% | 102.2% | 47.0% | | |
| Source: Pleambara | | | | | | | | | | |

Source: Bloomberg *BGEO and TBC are traded in GBP and are shown in US\$ equivalent

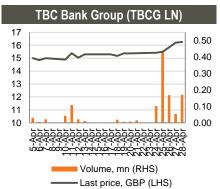
Note: 6M, YTD, and 1Y changes in TBC share prices calculated using GDR prices on those dates

| Healthcare Sector Peers | | | | | | | | | |
|-------------------------|----------|-------------------|------------------|---------|---------|---------|----------|---------|--|
| | Ticker | Share price, US\$ | MCap, US\$ mn | 1M, chg | 3M, chg | 6M, chg | YTD, chg | 1Y, chg | |
| GHG* | GHG | 4.59 | 605 | 1.6% | 6.7% | 5.0% | 101.2% | 63.9% | |
| Mouwasat | MOUWASAT | 38.16 | 1,908 | 2.2% | -0.8% | 17.8% | 17.6% | 7.3% | |
| Fortis | FORH | 3.43 | 1,774 | 24.4% | 22.4% | 26.6% | 26.0% | 27.1% | |
| Raffles | RFMD | 1.00 | 1,755 | -0.5% | -2.5% | -7.6% | 2.4% | -13.9% | |
| IHH | IHH | 1.42 | 11,712 | 4.7% | 0.6% | -7.0% | -6.9% | -15.9% | |
| Bangkok Chain | всн | 0.38 | 944 | -1.4% | -9.1% | 2.8% | 50.8% | 26.2% | |
| Netcare | NTC | 1.99 | 2,905 | -15.4% | -17.0% | -20.2% | -9.3% | -21.1% | |
| Source: Blooml | bera | | | | | | | | |

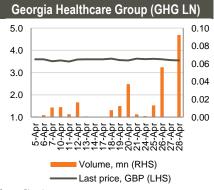
*GHG is traded in GBP and is shown in US\$ equivalent



Source: Bloomberg



Source: Bloomberg



Source: Bloomberg



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